

EXECUTIVE DEVELOPMENT PROGRAMMES FOR SPECIALISED SKILLS & COMPETENCE



Code	Workshop Topics	Schedule
PSA	Purchasing Systems & Administration	★ November 29-30, 2018 (Thu/Fri) ★ March 28-29, 2019 (Thu/Fri)
TECA	Tender Evaluation & Contract Administration	★ December 20-21, 2018 (Thu/Fri) ★ May 9-10, 2019 (Thu/Fri)
IMPP	Improving & Measuring Purchasing Performance	★ June 13-14, 2019 (Thu/Fri) ★ December 12-13, 2019 (Thu/Fri)
PTL	Purchasing & the Law	★ April 11-12, 2019 (Thu/Fri) ★ October 11-12, 2019 (Thu/Fri)
ESM	Effective Supplier Management	★ February 21-22, 2019 (Thu/Fri) ★ August 15-16, 2019 (Thu/Fri)
CSSA	Conducting a Supplier Survey & Audit	★ April 25-26, 2019 (Thu/Fri) ★ October 17-18, 2019 (Thu/Fri)
SPM	Strategic Procurement Management	★ June 20-21, 2019 (Thu/Fri) ★ Dec 5-6, 2019 (Thu/Fri)
SPCM	Strategy for Procurement Category Management	★ March 7-8, 2019 (Thu/Fri) ★ September 5-6, 2019 (Thu/Fri)
SSPN	Strategic Sourcing & Procurement Negotiation	★ January 17-18, 2019 (Thu/Fri) ★ July 11-12, 2019 (Thu/Fri)
DCSS	Developing a Cost-Savings Strategy	★ May 16-17, 2019 (Thu/Fri) ★ November 21-22, 2019 (Thu/Fri)
DPNS	Developing Practical Negotiation Skills	★ June 27-28, 2019 (Thu/Fri) ★ December 19-20, 2019 (Thu/Fri)
DSIL	Digital Strategy for Integrated Logistics	★ May 23-24, 2019 (Thu/Fri) ★ November 28-29, 2019 (Thu/Fri)
UILC	Understanding Incoterms & Letter of Credit	★ January 24-25, 2019 (Thu/Fri) ★ July 18-19, 2019 (Thu/Fri)
PCPE	Procurement Category Planning & Execution	★ February 14-15, 2019 (Thu/Fri) ★ August 1-2, 2019 (Thu/Fri)

The above schedule is subject to changes. Please check with SIPMM for more information and confirmed schedule.

Customised In-House Training

The above topics can be customised for in-house trainings. Our highly experienced, accredited and inspiring trainers focus on providing solutions beyond just training sessions. Your company can be assured of the quality trainings that are focused on the desired outcomes of your organisation.

★ Email workshops@sipmm.edu.sg



Recognition by World Certification Institute



SIPMM's specialised workshops are accredited by World Certification Institute (WCI), and all participants achieve credit points to attain the esteemed chartered credentials awarded by the world body. Please contact SIPMM for information on award eligibility.