

# EXECUTIVE DEVELOPMENT PROGRAMMES FOR SPECIALISED SKILLS & COMPETENCE



Code	Workshop Topics	Schedule
PSA	Purchasing Systems & Administration	★ September 13-14, 2018 (Thu/Fri) ★ March 14-15, 2019 (Thu/Fri)
PTL	Purchasing & the Law	★ June 21-22, 2018 (Thu/Fri) ★ October 18-19, 2018 (Thu/Fri)
TECA	Tender Evaluation & Contract Administration	★ June 7-8, 2018 (Thu/Fri) ★ October 11-12, 2018 (Thu/Fri)
IMPP	Improving & Measuring Purchasing Performance	★ August 2-3, 2018 (Thu/Fri) ★ December 6-7, 2018 (Thu/Fri)
CSSA	Conducting a Supplier Survey & Audit	★ July 19-20, 2018 (Thu/Fri) ★ November 22-23, 2018 (Thu/Fri)
GSM	Global Sourcing Management	★ October 25-26, 2018 (Thu/Fri) ★ July 18-19, 2019 (Thu/Fri)
ESM	Effective Supplier Management	★ September 20-21, 2018 (Thu/Fri) ★ February 21-22, 2019 (Thu/Fri)
SPM	Strategic Procurement Management	★ May 24-25, 2018 (Thu/Fri) ★ June 20-21, 2019 (Thu/Fri)
DCSS	Developing a Cost-Savings Strategy	★ July 12-13, 2018 (Thu/Fri) ★ November 15-16, 2018 (Thu/Fri)
UILC	Understanding Incoterms & Letter of Credit	★ August 30-31, 2018 (Thu/Fri) ★ January 24-25, 2019 (Thu/Fri)
DPNS	Developing Practical Negotiation Skills	★ August 16-17, 2018 (Thu/Fri) ★ January 17-18, 2019 (Thu/Fri)
ILM	4G Integrated Logistics Management	★ July 5-6, 2018 (Thu/Fri) ★ May 23-24, 2019 (Thu/Fri)

The above schedule is subject to changes. Please check with SIPMM for more information and confirmed schedule.

## Customised In-House Training

The above topics can be customised for in-house trainings. Our highly experienced, accredited and inspiring trainers focus on providing solutions beyond just training sessions. Your company can be assured of the quality trainings that are focused on the desired outcomes of your organisation.

★ Email [workshops@sipmm.edu.sg](mailto:workshops@sipmm.edu.sg)



## Recognition by World Certification Institute



SIPMM's specialised workshops are accredited by World Certification Institute (WCI), and all participants achieve credit points to attain the esteemed chartered credentials awarded by the world body. Please contact SIPMM for information on award eligibility.