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# Marine Cargo Claims and Insurance

17-18 March 2021 | Mandarin Orchard Hotel, Singapore | 9am-5pm (SGT)

**2+1  
Offer!**

See  
registration  
page for  
details!



**Course  
Director**



**Bruce Ewen**

Bruce has 55 years of maritime experience and is specialised in both dry cargo ships and tankers. He became Master at 30 and commanded large tankers and ore/oil ships for 15 years. He subsequently came ashore as Port Captain, and served various senior functions as Safety & Quality Manager, Chief Manager of Tanker Operations thence Senior VP (Operations) for dry and wet trades.

## Key Learning Outcomes & Case Studies Include

- ▶ Cargo Shipping Regulations, market updates and cargo claim trends
- ▶ Impacts of Covid-19 on cargo transports & claims
- ▶ Specific issues with different types of cargo and insurance considerations
- ▶ Claims procedure, documentations and claims check-list
- ▶ Claims handling and legal issues associated with cargo loss & damage
- ▶ Defence of cargo claims
- ▶ Ship arrests – implications for shipowners and cargo owners

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## ABOUT THE COURSE

Through examining a wide variety of cargo incidents, this masterclass highlights claim trends across different types of cargo, insurance considerations, claims & dispute handling best practices.

Essential to all shipping players, practical discussions will include the impacts of recent developments surrounding global trade & transportation (Covid-19, international sanctions) on cargo and insurance policies relating to loss, damage, delay, surcharges; and best practices in preparing for claim defence and dispute resolution.

## WHO WILL BENEFIT

With focus on legal risks, contractual management, claims handling and commercial implications, this course is essential for:

- Shipowners, Ship Managers & Operators, Charterers
- Shipbrokers, Ship Agencies
- Legal services, Insurers, Surveyors
- Legal Counsels
- Commercial Managers, Chartering Executives, Post-fixture Operators, Claims Managers, Insurance Executives
- Cargo Operators, Vessel Operators, Chief Officers, Masters

## Learn Anywhere, Learn Anytime

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Register today for our **Live Online Training** courses and find out how they can help you transform the way you work. Contact one of our training consultants on [sgtraining@informa.com](mailto:sgtraining@informa.com) to find out more.

## COURSE DIRECTOR



**Bruce Ewen**, Director & Owner,  
**Aulis Insights Pte Ltd** (2014-now)

Bruce has 55 years of maritime experience and is specialised in both dry cargo ships and tankers. He became Master at 30 and commanded large tankers and ore/oil ships for 15 years. He subsequently came ashore as Port Captain, and served various senior functions as Safety & Quality Manager, Chief Manager of Tanker Operations thence Senior VP (Operations) for dry and wet trades. In 1999, Bruce became consultant and Director of Maritime Claims & Services Pte. Ltd., a P&I Correspondent in Singapore. He subsequently joined the international law firm, Clyde & Co as their Senior Master Mariner – a principal regional casualty investigator – in early 2008. Since 2014, Bruce has run his own consultancy, giving expert evidence in several regional courts, providing detailed technical reports in both wet and dry matters and developing training presentations and video clips, some of which are available at his website: [www.aulisinsights.com](http://www.aulisinsights.com).

- 1966-1977: Sailed from Cadet Officer to Deck Officer at Alfred Holt & Company, Moss Hutchison Line, Mobil Shipping)
- 1977-1994: Chief Officer then Master in Command at World-Wide Shipping Co Ltd
- 1994-1999: Port Captain, Manager - Safety & Quality, Chief Manager (ULCC, VLCC, Very Large Ore/Oil Tanker Operations), Senior VP (Operations) at World-Wide Shipping Co-Ltd: Responsible for Fleet Safety, Post-fixture Operations, USCG Vessel Response Plans, ISM Code
- 1999-2008: Director - Maritime Claims & Services (Singapore)
- 2008-2014: Senior Master Mariner at Clyde & Co
- 2014 - Present: Director & Owner at Aulis Insights (Singapore)

## WHAT PAST PARTICIPANTS SAID

*"The trainer has great shipping & commercial background, the topic is highly relevant to my daily work"*  
GM, IMC Shipping Co Pte Ltd

*"There is a lot of discussion among the participants. The trainer has a lot of knowledge and is generous to share"*  
Planner, Sumitomo Chemical Asia Pte Ltd

*"I really enjoy the practical application of the topics presented"*

Senior Chartering Manager, Integra Petrochemicals Pte Ltd

# Marine Cargo Claims and Insurance

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- Module Commencement: **9:00am** (SGT)
- Module Conclusion: **5:00pm** (SGT)

**Timing is based in Singapore Time (GMT+8)** unless otherwise stated. These timing schedules act as a guide and may be modified slightly on the depth of class discussion and whether assessments are being conducted.

## 4-Day Course Syllabus

### MODULE 1

#### 1. CARGO SHIPPING REGULATIONS & MARKET

- Cargo Shipping Regulations
  - ❖ The marine insurance act 1906
  - ❖ Letters of Indemnity
  - ❖ Letters of Credit and UCP 600
  - ❖ IMO including IMO 2020 / IMDG Code 2016 / ISPS / ISM/ SOLAS
- Cargo Shipping Market
  - ❖ Roles of underwriters, insurance brokers, P&I clubs
  - ❖ Insurance obligations
  - ❖ What needs to be disclosed by the assured
  - ❖ Warranties and exclusions
  - ❖ Exclusions under Hague Visby Rules IV (2)
  - ❖ Duration of insurance cover
  - ❖ Cargo & Piracy, kidnap and ransom
  - ❖ "Insurable interest"

#### 2. IMPACTS OF COVID-19 ON CARGO TRANSPORT AND CLAIMS

- Cargo accumulation and insurance contract limit
- Delay, demurrage and delay clauses
  - ❖ Delay clauses: excess time – load/unload, time period, NOR, WIFPON
  - ❖ Demurrage charges
  - ❖ Additional costs
- Deviation/unsafe ports
- Discussion – Vulnerable goods, perishable items with short shelf life
- Force majeure and exemptions
- Practical considerations:
  - ❖ Interruptions in transit / deliveries
  - ❖ Port congestion and disruption to deliveries
  - ❖ Vessel quarantine
  - ❖ Port closure

#### 3. TYPES OF CLAIM/PROBLEMS WITH CARGOES

- Bulk cargo (liquid/dry)
- Dry bulk cargo liquefaction
- Refrigerated and perishable cargo
- Specialist & project cargoes
- Dangerous cargoes
- Containerised cargoes
  - ❖ container fires/cargo mis-declaration
  - ❖ violations of regulations, sanctions
  - ❖ types of direct and collateral damage
  - ❖ Incidents

### MODULE 2

#### 4. TRENDS/UPDATES IN MAJOR MARINE/CARGO CLAIMS

- Natural catastrophe related: hurricane, tsunami, Covid-19
- Cargo liquefaction
- Arctic navigation
- Fires, explosion – at ports, in warehouses and on vessels
- Cargo misappropriation: theft and fraud

#### 5. IMPACTS OF INTERNATIONAL SANCTIONS ON INSURANCE COVER

- Exposures to sanctions (insurers vs cargo owners vs owners)
- Sanction Limitation and Exclusion Clause
- When do sanctions extinguish a claim?

#### 6. CARGO CLAIMS PROCEDURES

- Key steps in managing cargo claims and losses
- Procedure, documentations, reporting
  - ❖ Bills of lading & charterparty terms
  - ❖ LOI
  - ❖ LOC, UCP 600
- Duty of Assured clause
- Particular Average v General Average
- Salvage
- Surveyors - role, appointment, obligations

### MODULE 3

#### 7. DEFENCE OF CARGO CLAIMS

- Limitation, exclusions and defences
- Package and weight limitation
- Time limits
- HVR Article IV(2) defences
- Responsibilities for loading, stowage, discharging cargo
- Deck cargo
- Delay claims

#### 8. CARGO INSURANCE SERVICE (CASE STUDY)

- Door-to-door cargo insurance

#### 9. DISPUTE RESOLUTION AND LEGAL ISSUES RELATING TO CLAIMS

- Litigation v Mediation v Arbitration
- Party autonomy / choices
- Enforceability
- Costs and time
- Enforceability

### MODULE 4

#### 10. SHIP ARRESTS AND IMPLICATIONS (SHIPOWNERS VS CARGO OWNERS)

- How ship arrest can affect off-hire in time charters
- How ship arrest can affect commercial sale contracts
- Whether and how arrest is insured

#### 11. SHIP SEAWORTHINESS VS P&I AND CARGO INSURANCE POLICIES

- Types of unseaworthiness
- Shipowners' P&I Club policy
- Charterers' P&I Club policy
- Cargo insurance policy

# Marine Cargo Claims and Insurance

Informa Connect is A Trading Name of IBC Asia (S) Pte Ltd

17-18 March 2021 | Mandarin Orchard Hotel, Singapore | 9am-5pm (SGT)

## 4 Easy Ways to Register

- 1 Telephone**  
Customer Service Hotline +65 6973 3567
- 2 Email**  
sgtraining@informa.com
- 3 Fax**  
+65 6508 2407
- 4 Web**  
www.informaconnect.com.sg/marinecargoclaims

### RESERVE YOUR PLACE TODAY!

- Yes! I/We Will Attend **Marine Cargo Claims and Insurance**  
17 - 18 March 2021 | Mandarin Orchard Hotel, Singapore

### Register 2 Delegates & the 3rd attends FREE!

*\*Applicable to Normal Rates only*

A 7% Goods & Services Tax (GST) is applicable to all Singapore based companies.

FEE PER DELEGATE	EARLY BIRD RATE Register and Pay on or before 22 January 2021	NORMAL RATE Register and Pay after 22 January 2021
<input type="checkbox"/> 2 Day Training Course	SGD 3,395 (SAVE SGD 200)	SGD 3,595

• Special Group Discount pricing is applicable to groups of 2 or more delegates from the same organisation registering for the same event, at the same time.  
• Fee stated is the discounted price PER DELEGATE. Only one discount applies - either the early bird rate OR the Special Group Discount.  
• All fees stated include luncheons, refreshments and complete set of documentation. It does not include the cost of accommodation and travel.  
• A 7% Goods & Services Tax (GST) is applicable to all Singapore based companies for Singapore venue.

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Name: Dr/Mr/Ms _____	Name: Dr/Mr/Ms _____
Job Title: _____	Job Title: _____
Department _____	Department _____
Tel: _____ Mobile No.: _____	Tel: _____ Mobile No.: _____
Email: _____	Email: _____
Delegate 3 Details	Delegate 4 Details
Name: Dr/Mr/Ms _____	Name: Dr/Mr/Ms _____
Job Title: _____	Job Title: _____
Department _____	Department _____
Tel: _____ Mobile No.: _____	Tel: _____ Mobile No.: _____
Email: _____	Email: _____
Who is Head of your Department? _____	Who is Head of Training? _____
Company Information	
Company Name: _____	Main Business/Activity: _____
Address: _____	Postal Code: _____

Please photocopy for additional delegates

### Payment Method (Please tick):

- I enclose my bankers draft / cheque payable to IBC Asia (S) Pte Ltd
- I am paying by bank transfer (copy attached)
- Payment by Credit Card. (AMEX, VISA or MasterCard accepted)

### CREDIT CARD PAYMENTS

The best way to pay by credit card is through our secure on-line registration process, simply log on to the website at [www.informaconnect.com.sg/marinecargoclaims](http://www.informaconnect.com.sg/marinecargoclaims) and click "Register On-line". If you would prefer to pay over the phone please complete the contact name and details and our Customer Services Team will call within 24 hours to take payment. As we treat your credit card information in the strictest confidence, please do not send payment details by email.

Credit card contact: \_\_\_\_\_ Department: \_\_\_\_\_

Direct phone number: \_\_\_\_\_ Email: \_\_\_\_\_

### PAYMENT TERMS

Payment must be received 10 business days prior to the event. To take advantage of discounts with an expiry date, registration and payment must be received by the cut-off date.

- Payment by bankers draft or cheque in S\$ or US\$ should be made in favour of "IBC Asia (S) Pte Ltd" and mailed to:  
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103 Penang Road, Visioncrest Commercial #04-01, Singapore 238467  
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### CANCELLATIONS / SUBSTITUTION

Should you be unable to attend, a substitute delegate is welcome at no extra charge. Cancellations must be received in writing at least 10 business days before the start of the event, to receive a refund less 10% processing fee per registration. The company regrets that no refund will be made available for cancellation notifications received less than 10 business days before the event.

### IMPORTANT NOTE

Please quote the name of the delegate, event title and invoice number on the advice when remitting payment. Bank charges are to be deducted from participating organisations own accounts. Please fax your payment details (copy of remittance advice, cheque or draft to +65 6508 2407).

Attendance will only be permitted upon receipt of full payment. Participants wishing to register at the door are responsible to ensure all details are as published. Informa Connect Singapore assumes no further liability or obligation, beyond the refund of the paid registration fee, in the event of postponement or cancellation by Informa Connect Singapore.

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