

# Advanced Tanker Management – Operations, Loss Prevention & Claims

27-28 April 2020 | Mandarin Orchard Hotel, Singapore



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Offer!**

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registration  
page for  
details!



**Guest Speaker:**

Ian MacLean  
Partner & Master Mariner,  
**Hill Dickinson.**

## Our Expert Course Instructor



**Michael Quain** has over 50 years' experience in shipping industry, both aboard chemical, oil & gas tankers and across roles in vessels' operations, vetting & inspection, cargo safety as well as shipping dispute resolution. He has worked as a Post-Fixture Chartering & Operations Manager, Consultant, Auditor, Oil Majors Vetting Inspector in the OCIMF SIRE programme, Marine Superintendent and Manager of the Marine Department (DPA/CSO) with responsibility for a fleet of over 40 ships.

## Key Learning Outcomes & Case Studies Include

- ▶ Claim Trends and the parties roles
- ▶ Best Practices for Cargo Operations and Loss Prevention
- ▶ Prevention of tanker H&M and charterparty claims through better cargo/navigational/contractual operations
- ▶ Marine pollution and spillage claims
- ▶ Most recent industry changes with impacts
- ▶ Successful claim resolution – a practical checklist
- ▶ Case Study Analysis and lessons learnt across Crude, Chemical and LNG tankers

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## ABOUT THE COURSE

Referring to most common and/or costly claims (cargo, H&M, charterparty, bunker) in tanker operations, the central tenet of this seminar is HSE, financial and legal risk management. Right through the two days, our expert faculty will fall back on case study analysis to drive home key takeaways and best practice.

Each case study will extrapolate a different set of learning outcomes.

## WHO SHOULD ATTEND

Operations and Claims executives from charterers and tanker owner/ manager companies across all cargo types, P&I, and terminal operators. Job Functions include:

- Marine Manager
- Marine Superintendent
- Operations Manager/Executive
- Claims
- In house counsel
- Marine Insurance Manager
- Finance Managers

## WHAT ATTENDEES LIKE ABOUT OUR MARITIME ACADEMY

*"Very good and detailed coverage on all aspects of chemical cargo operations, trading and transportations, useful sharing of tank cleaning best practices"*

Rytik Rangroo, Chartering Manager, **Integra Petrochemicals**

*"A lot of real case studies were presented, trainer was very good at analyses of incidents while keeping things simple to understand"*

Chua Mei Zhen, Assistant Manager, **MOL Chemical Tankers**

*"Lecturer was very engaging and knowledgeable. Participants came from many different parts of the industry"*

Cindy Hoh, Assistant Director – Special Projects,  
**Maritime Authority of Singapore**

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## EXPERT COURSE INSTRUCTOR



**Michael Quain**, Independent Marine Consultnat

Michael has over 50 years' experience working in shipping industry, almost all of which either serving on board tankers or in and around the management of tankers.

He spent 28 years sailing aboard dry cargo ships, crude, product and chemical tankers, including eleven years as a Master with various shipping operators.

In 22 years of employment ashore he has worked as a Post-Fixture Chartering & Operations Manager, Consultant, Auditor, Oil Majors' Vetting Inspector in the OCIMF SIRE programme, Marine Superintendent and Manager of the Marine Department (DPA/CSO) with responsibility for a fleet of over 40 ships.

He offers impartial advice as expert witness and technical consultant in litigation proceedings and arbitration tribunals involving tanker casualties, cargo contamination/damage and charter party disputes.

### Michael's experience includes:

- Academic Course Director with Lloyds Maritime Academy
- OCIMF ship inspector (SIRE system) for Oil, Chemical and Gas Tankers. Over 600 vessel vetting inspections completed.
- Company Security Officer ISPS code. Lead Auditor ISM code, ISO 9001, ISO 14001 and ISO28000/ISO28007-1:2015.
- Marine Safety & Quality Manager with V Ships Cyprus
- Shipmaster and Marine Superintendent for Chemical Tanker Department at Expedo Ship Management (Canada) Ltd.
- Master with AS Vulcanus, an Oslo based ship-owner trading worldwide in their fleet of IMO type 2 chemical parcel tankers
- Fleet Operations Manager with Stamford Tankers, a USA based shipping company operating oil and chemical parcel tankers

### Guest Speaker



**Ian MacLean**, Partner & Master Mariner, **Hill Dickinson**

Ian is a commercial/admiralty lawyer with 40 years' industry experience, including over 12 years' seagoing and has held senior management position in a major ship manager where he was responsible for safety, QA, vetting & accident investigation for a 150-vessel fleet.

He responds to and advises on collisions, groundings, structural failure, pollution, actual and constructive total losses, fire, salvage and cargo damage; in addition to MARPOL issues.

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## 2-Day Agenda Outline

### 1. Tanker Industry Overview

- Important updates on oil, gas and petrochemicals shipping market
- Tanker management standards: safety, security, quality and environment
- Commercial management: key issues on chartering, operations

#### **Case Study (LNG Tanker on time charter)**

This will examine a real case that went to arbitration. The consequences of a "failed" vetting inspection.

- Charterer has a set of LNG liftings from a single terminal on "take or pay" contracts.
- The Tanker has a SIRE vetting inspection at the first loading which resulted in an unusually high number of observations (deficiencies).
- The Owner did not inform the charterer
- Tanker discharged and returned for second lifting but was refused entry by the terminal as now considered "unacceptable" by their vetting department
- Charterers unable to find substitute tanker for all contracted loadings and so took action against owners for their loss (about US\$15 million)

Key issues: Internal auditing, planned maintenance, Crew training, Charter party obligations, Withdrawal

### 2. Claim Trends and the Parties Roles

- Recent trends
- Ship master's accountabilities
- Charterer role
- P&I approach to loss prevention
- Others emerging issues: Piracy/cargo thefts

### 3. Best Practices for Cargo Operations and Loss Prevention

- Cargo contamination
  - Tanks, pumps and lines cleaning
  - Carriers' liability
  - Tank clean certificate
- Cargo Off-specs prevention
  - Sampling
  - Cargo blending/co-mingling

#### **Case Study (Chemical tanker. Cargo contamination of Potable Ethanol by previous cargo of Sulphuric Acid)**

- Surveyor's responsibilities for tank inspections and sampling
- Hydraulic deepwell pumps – cofferdam purging routings
- Heating coils – pressure testing and purging
- Record keeping

#### **Case Study (crude oil tanker; commercial pressure on the master) – Incident reporting, investigation, corrective & preventive action**

- Two grades of crude oil. Not compatible.
- Charterers instructed master to use one grade to COW the other.
- Industry references.
- Owner's response
- Roles of the DPA and Operations Manager

### 4. Bill of Lading

- Master's responsibilities
- LOI
- Cargo shortage
- Cargo fire prevention

### 5. Charterparty claims

- Laytime & demurrage

#### **Case Study**

*Ship to Ship Transfer operation. What is a valid Notice of Readiness?*

- Notice of readiness
- Demurrage

#### **Case Study**

*Voyage charter party rider clauses.*

- Effect on the timing of tendering notice of readiness
- Delivery/redelivery
- Hire/off-hire
- Withdrawal

### 6. Marine pollution/spillage claims

- Waste
- Oil
- Others

### 7. Most recent industry changes with impacts

- SIRE VIQ 7 (tanker inspection questionnaires) - Responding to inspection observations
- TMSA3 Significant changes
- Cyber Security – audit threat assessment and claims
- SIGTTO/OCIMF guidance on cargo-handling for Ship/shore interface (important for Emergency Shutdown ESD Systems and surge pressure handling; specific implications on LNG)
- Energy efficiency: MARPOL Annex VI and ISO 50001:2018

### 8. Successful claim resolution – a practical checklist

- Managing the emergency response team litigation risk;
- Preservation of documents/evidence & role of expert witness;
- Maximising settlement prospects following a dispute; and,
- Obtaining forensically robust statements from the crew.

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**c/o Informa Regional Business Services**  
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2

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Yes! I/We Will Attend **Advanced Tanker Management – Operations, Loss Prevention & Claims**  
27-28 April 2020, Mandarin Orchard Hotel, Singapore

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\*Applicable to Normal Rates only

Fee Per Delegate	Early Bird Rate Register and Pay on or before <b>6 March 2020</b>	Normal Rate Register and Pay after <b>6 March 2020</b>
<input type="checkbox"/> 2 Day Training Course	<b>SGD 3,395 (SAVE SGD 200)</b>	<b>SGD 3,595</b>

- Special Group Discount pricing is applicable to groups of 2 or more delegates from the same organisation registering for the same event, at the same time.
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Tel: Mobile No.:

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### HOTEL INFORMATION

#### Mandarin Orchard Singapore, by Meritus

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Contact Person: Tan Ai Li

(Assistant Director Of Business Development, Catering Sales) Email: [aili.tan@meritushotels.com](mailto:aili.tan@meritushotels.com)

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