

Post Fixture Shipping Operations

22 - 23 February 2021 | Mandarin Orchard Hotel, Singapore | 9am-5pm (SGT)



Our Expert Course Instructor



Bruce Ewen

Bruce has 55 years of maritime experience and is specialised in both dry cargo ships and tankers. He became Master at 30 and commanded large tankers and ore/oil ships for 15 years. He subsequently came ashore as Port Captain, and served various senior functions as Safety & Quality Manager, Chief Manager of Tanker Operations thence Senior VP (Operations) for dry and wet trades.

Key Learning Outcomes & Case Studies Include

- ▶ Stay ahead of the curve in best practice vessel operations
- ▶ Add value to Voyage Planning, Optimisation and loss prevention strategies
- ▶ Effectively manage chartering and cargo operations
- ▶ Counterparty / third party validation and risk management
- ▶ Practical tips for meeting reporting obligations
- ▶ Understand practical enforcements and legal problems with bills of lading
- ▶ Sharpen your skills with case studies and exercises on
 - Voyage calculations
 - RECAP document management
 - Off hire calculations and claims
 - Freight calculations
 - Demurrage negotiations, calculations and claims

REGISTER NOW > www.informacconnect.com.sg/postfixture

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ABOUT THE COURSE

An end to end masterclass of all Post Fixture requirements, this seminar will offer practical examples and case studies right through the two days to reinforce best practice and optimise risk management. Participants will be taken through operational, technical and financial touch points in post fixture operations, with an emphasis on current shipping market dynamics.

The impact of new technologies and regulations will be considered, and what they mean for vessel operations and voyage planning today. Strategic, Commercial and Financial insights, all wrapped into one will be the key foundations of this post fixture operations seminar.

WHO WILL BENEFIT

Whether ship or shore based, this programme offers thorough knowledge and skills for those involved in post-fixture operations, vessels' schedule & performance monitoring, payment of hires, laytime and handling of associated disputes. The comprehensive syllabus supplemented with real-world practical case studies benefit both technical and commercial professionals who may be either entrants to shipping industry; or those experienced in one discipline but could gain organisational, analytical skills required in another. Specific job functions including but not limited to:

- Post Fixture Officers, Managers
- Fleet Operators, Voyage Managers, Vessel Coordinator
- Commercial Operations Executives

EXPERT COURSE INSTRUCTOR



Bruce Ewen, Director & Owner,
Aulis Insights Pte Ltd (2014-now)

Bruce has 55 years of maritime experience and is specialised in both dry cargo ships and tankers. He became Master at 30 and commanded large tankers and ore/oil ships

for 15 years. He subsequently came ashore as Port Captain, and served various senior functions as Safety & Quality Manager, Chief Manager of Tanker Operations thence Senior VP (Operations) for dry and wet trades. In 1999, Bruce became consultant and Director of Maritime Claims & Services Pte. Ltd., a P&I Correspondent in Singapore. He subsequently joined the international law firm, Clyde & Co as their Senior Master Mariner – a principal regional casualty investigator – in early 2008. Since 2014, Bruce has run his own consultancy, giving expert evidence in several regional courts, providing detailed technical reports in both wet and dry matters and developing training presentations and video clips, some of which are available at his website: www.aulisinsights.com.

- 1966-1977: Sailed from Cadet Officer to Deck Officer at Alfred Holt & Company, Moss Hutchison Line, Mobil Shipping)
- 1977-1994: Chief Officer then Master in Command at World-Wide Shipping Co Ltd
- 1994-1999: Port Captain, Manager - Safety & Quality, Chief Manager (ULCC, VLCC, Very Large Ore/Oil Tanker Operations), Senior VP (Operations) at World-Wide Shipping Co-Ltd: Responsible for Fleet Safety, Post-fixture Operations, USCG Vessel Response Plans, ISM Code
- 1999-2008: Director - Maritime Claims & Services (Singapore)
- 2008-2014: Senior Master Mariner at Clyde & Co
- 2014 - Present: Director & Owner at Aulis Insights (Singapore)

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WHAT PAST PARTICIPANTS SAID

"Thanks to the course I've gained better understanding of the shipping industry, the rules and practices, which allow me to better shape policy recommendations. The trainer shared great case studies and participants were most interactive"

Manager - Policy, Maritime and Port Authority (MPA)

"The programme was very well presented and prepared. Trainer provided a broad range of relevant examples on the given issues"

Senior Operations Manager, Nova Carriers

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Course Outline

Contract management for Post-fixture & Operations

- Time Charter/Voyage Charter/Trip (TCT)
- Vessel description and adherence to contract obligation
- Fixture recap
- Voyage orders
- Notices to parties

Vessel Operations and Voyage Optimisation

- Readiness
- Voyage planning and routing
- Bunker consumption and invoices
- Tank cleaning and inerting procedures (Tankers)
- Dry cargo examples
- Optimal trim
- Reduce constant/weights
- Hull/Propeller fouling
- ROB
- Improving ship-agents network's performance

Voyage Risk and Loss mitigation

- Stowage planning
- Navigational risks
- Vessel seaworthiness
- Prudent approach to STS operation, (collection of evidences)
- Master/Pilot exchange of information
- Tests/Checks prior approaching port
- Risk mitigation related to cargoes' characteristics

Exercise: Voyage Calculations

Case Study: Recapitulation (RECAP) document management

Documentation Management

- Revision of Charter Party
- Bill of Lading: Legal principle and liabilities
- Seaway Bill
- Statement of Facts
- Freight calculations and invoices
- Proforma D/A
- Load/Discharge documents: Keep track /evidence of port activities

Practical enforcements and legal problems with bills of lading

- Common carriage responsibilities
- Enforcement
- Issue and corrections
- Forgeries
- NOR
- E-BOLs

Freight and Hire Calculations

- Exercise: Off-hire calculations and claims
- Off hire reports

Demurrage

- Freight Debit notes
- Calculations
- Demurrage negotiations with charterer and collections
- Claims
- Case Study

Bunkers

- IMO 2020 Compliance matters
- Stemming bunkers
- Operations
- Bunker Logs
- IMO non-compliance Claims Case Study

Dealing with and appointing Agents

- Agent selection
- Critical liaison areas
- Agency accounts
- Common problem areas

Reporting

- Port Departure, Performance and Vessel position
- Initial Voyage report and pre calculations
- Final Voyage reports
- Annual reports
 - Vessel performance claims
 - Vessel utilisation, off hire, etc
 - Cargo related reports

Post Fixture Shipping Operations

Informa Connect is A Trading Name of IBC Asia (S) Pte Ltd

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4 Easy Ways to Register

- 1 Telephone**
Customer Service Hotline +65 6508 2476
- 2 Email**
sgtraining@informa.com
- 3 Fax**
+65 6508 2407
- 4 Web**
www.informacomm.com.sg/postfixture

RESERVE YOUR PLACE TODAY!

- Yes! I/We Will Attend **Post Fixture Shipping Operations**
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FEE PER DELEGATE	EARLY BIRD RATE Register and Pay on or before 31 December 2020	NORMAL RATE Register and Pay after 31 December 2020
<input type="checkbox"/> 2 Day Training Course	SGD 3,395 (SAVE SGD 200)	SGD 3,595

- Special Group Discount pricing is applicable to groups of 2 or more delegates from the same organisation registering for the same event, at the same time.
- Fee stated is the discounted price PER DELEGATE. Only one discount applies - either the early bird rate OR the Special Group Discount.
- All fees stated include luncheons, refreshments and complete set of documentation. It does not include the cost of accommodation and travel.
- A 7% Goods & Services Tax (GST) is applicable to all Singapore based companies for Singapore venue.

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Delegate 3 Details Name: Dr/Mr/Ms _____ Job Title: _____ Department _____ Tel: _____ Mobile No.: _____ Email: _____ Who is Head of your Department? _____	Delegate 4 Details Name: Dr/Mr/Ms _____ Job Title: _____ Department _____ Tel: _____ Mobile No.: _____ Email: _____ Who is Head of Training? _____
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Payment Method (Please tick):

- I enclose my bankers draft / cheque payable to IBC Asia (S) Pte Ltd
- I am paying by bank transfer (copy attached)
- Payment by Credit Card. (AMEX, VISA or MasterCard accepted)

CREDIT CARD PAYMENTS

The best way to pay by credit card is through our secure on-line registration process, simply log on to the website at www.informacomm.com.sg/postfixture and click "Register On-line". If you would prefer to pay over the phone please complete the contact name and details and our Customer Services Team will call within 24 hours to take payment. As we treat your credit card information in the strictest confidence, please do not send payment details by email.

Credit card contact: _____ Department: _____
Direct phone number: _____ Email: _____

PAYMENT TERMS

Payment must be received 10 business days prior to the event. To take advantage of discounts with an expiry date, registration and payment must be received by the cut-off date.

- Payment by bankers draft or cheque in S\$ or US\$ should be made in favour of "IBC Asia (S) Pte Ltd" and mailed to:
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CANCELLATIONS / SUBSTITUTION

Should you be unable to attend, a substitute delegate is welcome at no extra charge. Cancellations must be received in writing at least 10 business days before the start of the event, to receive a refund less 10% processing fee per registration. The company regrets that no refund will be made available for cancellation notifications received less than 10 business days before the event.

IMPORTANT NOTE

Please quote the name of the delegate, event title and invoice number on the advice when remitting payment. Bank charges are to be deducted from participating organisations own accounts. Please fax your payment details (copy of remittance advice, cheque or draft to +65 6508 2407).

Attendance will only be permitted upon receipt of full payment. Participants wishing to register at the door are responsible to ensure all details are as published. Informa Connect Singapore assumes no further liability or obligation, beyond the refund of the paid registration fee, in the event of postponement or cancellation by Informa Connect Singapore.

DATA PROTECTION

The personal information entered during your registration/order or provided by you will be held on database and may be shared with companies in the Informa Group in the UK and internationally. Occasionally, your details may be obtained from or shared with external companies who wish to communicate with you offers related to your business activities. If you do not wish your details to be used for this purpose please contact our Database Department at Email: database.sg@informa.com, Tel: +65 6508 2400 or Fax: +65 6508 2408.

Please photocopy for additional delegates

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