

# Advanced Tanker Management – Operations, Loss Prevention & Claims

4 - 5 February 2021 | Mandarin Orchard Hotel, Singapore | 9am-5pm (SGT)



## Course Director



### Bruce Ewen

Bruce has 55 years of maritime experience and is specialised in both dry cargo ships and tankers. He became Master at 30 and commanded large tankers and ore/oil ships for 15 years. He subsequently came ashore as Port Captain, and served various senior functions as Safety & Quality Manager, Chief Manager of Tanker Operations thence Senior VP (Operations) for dry and wet trades.

## Key Learning Outcomes & Case Studies Include

- ▶ Claim Trends and the parties roles
- ▶ Best Practices for Cargo Operations and Loss Prevention
- ▶ Prevention of tanker H&M and charterparty claims through better cargo/navigational/contractual operations
- ▶ Marine pollution and spillage claims
- ▶ Most recent industry changes with impacts
- ▶ Successful claim resolution – a practical checklist
- ▶ Case Study Analysis and lessons learnt across Crude, Chemical and LNG tankers

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## ABOUT THE COURSE

Referring to most common and/or costly claims (cargo, H&M, charterparty, bunker) in tanker operations, the central tenet of this seminar is HSE, financial and legal risk management. Right through the two days, our expert faculty will fall back on case study analysis to drive home key takeaways and best practice.

Each case study will extrapolate a different set of learning outcomes.

## WHO WILL BENEFIT

This programme has been designed specifically for officers with immediate responsibility for ship & cargo management and safe operations who – building upon their concurrent experience – will benefit from advanced-level skills in mitigating legal, commercial and environmental risks associated with tanker operations.

- Ship Management, Cargo Loading/Discharging officers across Oil & Gas, LNG, Chemical tankers
- Master, Marine Manager, Chief Engineer Officer, Chief Officer, Second Engineer Officer
- Chartering executives, Post Fixture operators, Safety Officers
- Claims Officers, Incident Investigators, Surveyors
- Insurance & Contract Specialists, Legal Counsels

## COURSE DIRECTOR



**Bruce Ewen**, Director & Owner, **Aulis Insights Pte Ltd** (2014-now)

Bruce has 55 years of maritime experience and is specialised in both dry cargo ships and tankers. He became Master at 30 and commanded large tankers and ore/oil ships for 15 years. He subsequently came ashore as Port Captain, and served various senior functions as Safety & Quality Manager, Chief Manager of Tanker Operations thence Senior VP (Operations) for dry and wet trades. In 1999, Bruce became consultant and Director of Maritime Claims & Services Pte. Ltd., a P&I Correspondent in Singapore. He subsequently joined the international law firm, Clyde & Co as their Senior Master Mariner – a principal regional casualty investigator – in early 2008. Since 2014, Bruce has run his own consultancy, giving expert evidence in several regional courts, providing detailed technical reports in both wet and dry matters and developing training presentations and video clips, some of which are available at his website: [www.aulisinsights.com](http://www.aulisinsights.com).

- 1966 - 1977: Sailed from Cadet Officer to Deck Officer at Alfred Holt & Company, Moss Hutchison Line, Mobil Shipping)
- 1977 - 1994: Chief Officer then Master in Command at World-Wide Shipping Co Ltd
- 1994 - 1999: Port Captain, Manager - Safety & Quality, Chief Manager (ULCC, VLCC, Very Large Ore/Oil Tanker Operations), Senior VP (Operations) at World-Wide Shipping Co-Ltd: Responsible for Fleet Safety, Post-fixture Operations, USCG Vessel Response Plans, ISM Code
- 1999 - 2008: Director - Maritime Claims & Services (Singapore)
- 2008 - 2014: Senior Master Mariner at Clyde & Co
- 2014 - Present: Director & Owner at Aulis Insights (Singapore)

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## WHAT PAST PARTICIPANTS SAID

*"Very good and detailed coverage on all aspects of chemical cargo operations, trading and transportations, useful sharing of tank cleaning best practices"*

Chartering Manager, **Integra Petrochemicals**

*"A lot of real case studies were presented, trainer was very good at analyses of incidents while keeping things simple to understand"*

Assistant Manager, **MOL Chemical Tankers**

*"Lecturer was very engaging and knowledgeable. Participants came from many different parts of the industry"*

Assistant Director – Special Projects, **Maritime Authority of Singapore**

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## Course Outline

### 1. Tanker Industry Overview

- Important updates on oil, gas and petrochemicals shipping market
- Tanker management standards: safety, security, quality and environment
- Commercial management: key issues on chartering, operations

#### Case Study (LNG Tanker on time charter)

This will examine a real case that went to arbitration. The consequences of a “failed” vetting inspection.

- Charterer has a set of LNG liftings from a single terminal on “take or pay” contracts.
- The Tanker has a SIRE vetting inspection at the first loading which resulted in an unusually high number of observations (deficiencies).
- The Owner did not inform the charterer
- Tanker discharged and returned for second lifting but was refused entry by the terminal as now considered “unacceptable” by their vetting department
- Charterers unable to find substitute tanker for all contracted loadings and so took action against owners for their loss (about US\$15 million)

Key issues: Internal auditing, planned maintenance, Crew training, Charter party obligations, Withdrawal

### 2. Claim Trends and the Parties Roles

- Recent trends
- Ship master’s accountabilities
- Charterer role
- P&I approach to loss prevention
- Others emerging issues: Piracy/cargo thefts

### 3. Best Practices for Cargo Operations and Loss Prevention

- Cargo contamination
  - Tanks, pumps and lines cleaning
  - Carriers’ liability
  - Tank clean certificate
- Cargo Off-specs prevention
  - Sampling
  - Cargo blending/co-mingling

#### Case Study (Chemical tanker. Cargo contamination of Potable Ethanol by previous cargo of Sulphuric Acid)

- Surveyor’s responsibilities for tank inspections and sampling
- Hydraulic deepwell pumps – cofferdam purging routings
- Heating coils – pressure testing and purging
- Record keeping

#### Case Study (crude oil tanker, commercial pressure on the master) – Incident reporting, investigation, corrective & preventive action

- Two grades of crude oil. Not compatible.
- Charterers instructed master to use one grade to COW the other.
- Industry references.
- Owner’s response
- Roles of the DPA and Operations Manager

### 4. Bill of Lading

- Master’s responsibilities
- LOI
- Cargo shortage
- Cargo fire prevention

### 5. Charterparty claims

- Laytime & demurrage

#### Case Study

*Ship to Ship Transfer operation. What is a valid Notice of Readiness?*

- Notice of readiness
- Demurrage

#### Case Study

*Voyage charter party rider clauses.*

- Effect on the timing of tendering notice of readiness
- Delivery/redelivery
- Hire/off-hire
- Withdrawal

### 6. Marine pollution/spillage claims

- Waste
- Oil
- Others

### 7. Most recent industry changes with impacts

- SIRE VIQ 7 (tanker inspection questionnaires) - Responding to inspection observations
- TMSA3 Significant changes
- Cyber Security – audit threat assessment and claims
- SIGTTO/OCIMF guidance on cargo-handling for Ship/shore interface (important for Emergency Shutdown ESD Systems and surge pressure handling; specific implications on LNG)
- Energy efficiency: MARPOL Annex VI and ISO 50001:2018

### 8. Successful claim resolution – a practical checklist

- Managing the emergency response team litigation risk;
- Preservation of documents/evidence & role of expert witness;
- Maximising settlement prospects following a dispute; and,
- Obtaining forensically robust statements from the crew.

# Advanced Tanker Management – Operations, Loss Prevention & Claims

Informa Connect is A Trading Name of IBC Asia (S) Pte Ltd

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## 4 Easy Ways to Register

**1 Telephone**  
Customer Service Hotline +65 6508 2476

**3 Fax**  
+65 6508 2407

**2 Email**  
sgtraining@informa.com

**4 Web**  
www.informaconnect.com.sg/adv-tankermgt

## RESERVE YOUR PLACE TODAY!

Yes! I/We Will Attend **Advanced Tanker Management – Operations, Loss Prevention & Claims**  
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FEE PER DELEGATE	EARLY BIRD RATE Register and Pay on or before 31 December 2020	NORMAL RATE Register and Pay after 31 December 2020
<input type="checkbox"/> 2 Day Training Course	SGD 3,395 (SAVE SGD 200)	SGD 3,595

- Fee stated is the discounted price PER DELEGATE. Only one discount applies - either the early bird rate OR the Special Group Discount.
- All fees stated include luncheons, refreshments and complete set of documentation. It does not include the cost of accommodation and travel.
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A 7% Goods & Services Tax (GST) is applicable to all Singapore based companies.

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Payment must be received 10 business days prior to the event. To take advantage of discounts with an expiry date, registration and payment must be received by the cut-off date.

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