

Dry Cargo Laytime & Demurrage

14-15 May 2020 | Mandarin Orchard Hotel, Singapore

**2+1
Offer!**

See
registration
page for
details!

MCF Training Grant is available for eligible participants. Please refer to www.mpa.gov.sg/mcf for information

Our Expert Course Instructor



Jeffrey Blum's involvement in shipping and trading spans over 45 years, for more than 30 of which he has been providing maritime and commodities commercial claims consultancy and bespoke corporate training to clients including oil majors, commodity traders, shipowners, P&I Clubs, shipbrokers, law firms, banks, governments and international shipping organisations. He has been a commercial claims consultant and an arbitrator since 1994. He founded his own successful shipping college in London in 2002 and since 2007 is a Visiting Professor at both the UN IMO's World Maritime University and Shanghai Maritime University.

Key Learning Outcomes & Case Studies Include

- ▶ Introduction to Laytime
- ▶ Introduction to Demurrage and Despatch
- ▶ Calculation of Laytime for dry cargoes
- ▶ Shipowners' and charterers' duties
- ▶ Clauses for dry cargo laytime & demurrage
- ▶ When does the clock start to tick?
- ▶ Safe ports and berths and anchorages
- ▶ Arrived ship, Notices of Readiness
- ▶ Profitable use of dry cargo laytime and demurrage in non traditional ways
- ▶ Demurrage claims management
- ▶ Statements of Facts
- ▶ Notes of Protest
- ▶ Handling of claims and disputes
- ▶ Time bars

REGISTER NOW> www.informacconnect.com.sg/laytime&demurrage

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ABOUT THE COURSE

Laytime and demurrage disputes, if not managed effectively, can lead to significant loss by shipowners, charterers or traders, who could, conversely, create significant profit with better handling of relevant contract clauses. Moreover, laytime and demurrage disputes constitute a substantial proportion of shipping-related cases which are tried by arbitrators and courts in many countries, therefore a thorough understanding of it is essential for those employed by law firms, P&I clubs and recovery agents.

This 2-day seminar introduces participants to the fundamentals of dry cargo laytime and demurrage through investigating every aspect of this enormous topic.

EXPERT COURSE INSTRUCTOR



Jeffrey Blum's involvement in shipping and trading spans over 45 years. He is the fourth generation of a shipping family, has been an active member of the Baltic Exchange since 1976 and has worked with a Lloyd's underwriter and as a shipbroker, ship owner and operator, gasoil futures broker, charterer and commodities trader in London and abroad. He achieved Fellowship of the Institute of Chartered Shipbrokers by examination in 1979 and since 1983 has served on the ICS International Controlling Council, the International Membership Committee, the UK & Ireland Zone Committee and the London & South East Branch Committee, including as its Education Officer 2000 - 2015, Chairman 2005-2007 and again Vice Chairman 2015-2017. Jeffrey has been a Fellow of the Chartered Institute of Arbitrators since 1997 (Associate since 1979), is an active Supporting Member of the London Maritime Arbitrators Association (LMAA) and has been an arbitrator (both sole and tribunal) since 1994 and an expert witness since 1983. He is on the council of BEWA, the Baltic Exchange Expert Witness Association. He has been on the controlling council of the International Commodity and Shipping Arbitration Service (ICSAS) since its creation in 2005.

Since 1984 he has been lecturing on maritime commercial subjects and law at universities and colleges throughout the UK. Since 2002 he is the founder director and principal lecturer of METL (Maritime Education & Training Ltd), a college in central London which prepares examinees for the ICS worldwide exams in eight core subjects. Since 2007 he is a Visiting Professor at the UN IMO's World Maritime University in Malmo and at the Shanghai Maritime University and is a frequent presenter at conferences and masterclass workshops worldwide. For many years he has contributed to trade magazines and books and is currently editing the 12th edition of a long-established textbook on Chartering. Jeffrey provides maritime and commodities commercial claims consultancy and training through Interlink International Trading (UK) Ltd which he founded in 1994. His clients include oil majors, commodity traders, shipowners, P&I Clubs, shipbrokers, law firms, banks, governments and international shipping organisations.

WHAT PAST DELEGATES LIKED ABOUT OUR MARITIME COURSES

"The trainer has great shipping & commercial background, the topic is highly relevant to my daily work"

Yang Jiu Qing, GM, IMC Shipping Co Pte Ltd

"There is a lot of discussion among the participants. The trainer has a lot of knowledge and is generous to share"

Jaslyn Ho, Planner, Sumitomo Chemical Asia Pte Ltd

"This is a very hands-on, practical programme for me"

Florence Ng Bee Kim, Post Fixture Manager, IMC Shipping Co Pte Ltd

"Trainer provides a lot of examples & open to discussions"

Xann Tey, Claim Executive, NYK Group South Asia Pte Ltd

"I really enjoy the practical application of the topics presented"

Rytik Rangroo, Senior Chartering Manager, Integra Petrochemicals Pte Ltd

"The trainer was very patient and nurturing, offering thorough work examples with interesting case studies"

Lim Kah Hui, Manager, JTC

WHO SHOULD ATTEND

Participants will be expected to have little or no prior knowledge of Laytime

- Ship owners and managers
- Charterers including Importers, Exporters and Traders
- Shipbrokers
- Port and ship agents
- P&I personnel
- Logistics and shipping professionals
- Legal advisers, solicitors and barristers
- Government bodies and representatives

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Maritime Training Academy

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2-Day Agenda Outline

REVIEW OF LAYTIME AND DEMURRAGE

- Allocation of risk for delay between owners and charterers
- Definition of laytime, demurrage and despatch
- Types of Laytime
 - Fixed time
 - Tons per hour/per hatch
 - Custom of port

START OF LAYTIME

- Arrived ship
- When does it start?
- What suspends time?
- When does time stop running?
- Notice of Readiness (NOR)

START AND STOPPAGE OF DEMURRAGE

- Start of demurrage
- Suspension of demurrage

CALCULATION OF DRY CARGO LAYTIME

- Types of dry cargo laytime –reversible, averageable, nonreversible
- Working days and running hours
- Laydays, early loading clauses, virtual NOR and late arrivals
- Explanation of terms
 - WWD / WDWP
 - WIBON / WIPON / WIFPON / WECCON
 - SHINC / FHINC / SHEX / FHEX
- Breakdown of different types of machinery
- Laytime per working / workable hatches
- Damages for detention
- Notice periods, turn times
- Interruptions and exceptions
- Pro rated time for part cargoes
- Shifting and multi berth discharges
- Other issues affecting the calculation of laytime

LAYTIME AND DEMURRAGE CLAUSES

- Different charterparties and NOR clauses
- Weather clauses
- Practical considerations
 - Letters of protest
 - Dry cargoes focused clauses

DEMURRAGE CLAIMS MANAGEMENT

- Main stages
- Key clauses in contracts which can affect claims
- Securing a settlement
- Enforcement options

CASE STUDY:

A recent laytime and demurrage case will be presented and analysed to give participants a better appreciation of common problems and practical issues arising with Dry cargoes. Specific clauses will be reviewed.

Participants are encouraged to provide alternative solutions to the cases presented and are requested, and requested to send their claim stories latest 1 week prior to this Workshop for general practical and legal discussions (anonymous if preferred).

THE COMMERCIAL CONTRACT TERMS AND CHARTERPARTY CLAUSES

- Relationship between the two – with examples
- Traders' General Terms and Conditions

PROFITABLE USE OF LAYTIME AND DEMURRAGE IN NONTRADITIONAL WAYS

- Delaying loading
- During the course of the voyage
- Delaying discharge

HANDLING LAYTIME & DEMURRAGE CLAIMS AND DISPUTES

- Time bars
- Which documents are essential
- Dispute resolution methods – and reasons for choice of arbitration or mediation or litigation

INFORMACONNECT TRAINING ACADEMY UPCOMING EVENTS

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01 - 02 April 2020, Singapore
- **Managing Global Trade Control & Sanctions in Shipping**
13 - 14 April 2020, Singapore
- **Advanced Tanker Management – Operations, Loss Prevention & Claims**
27 - 28 April 2020, Singapore

- **Bunkering 2020 - Enforcement, Claims and Risk Management**
27 - 28 April 2020, Singapore
- **Shipbroking & Chartering**
12 - 13 May 2020, Singapore
- **Business Management in Shipping**
22 - 23 June 2020, Singapore

Dry Cargo Laytime & Demurrage

IBC Asia (S) Pte Ltd Traded as Informa Connect

14-15 May 2020 | Mandarin Orchard Hotel, Singapore

5 Easy Ways to Register

1 MAIL
the attached registration form with your cheque to **IBC Asia (S) Pte Ltd**
c/o Informa Regional Business Services
103 Penang Road, Visioncrest Commercial #04-01, Singapore 238467

2 Telephone
Customer Service Hotline +65 6508 2401

3 Email
register@informa.com

4 Fax
+65 6508 2407

5 Web
www.informacommconnect.com.sg/
laytime&demurrage

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- Yes! I/We Will Attend **Dry Cargo Laytime & Demurrage**
14-15 May 2020
Mandarin Orchard Hotel, Singapore

FEE PER DELEGATE

2 Day Training Course

EARLY BIRD RATE

Register and Pay on or before
20 March 2020

SGD 3,395 (SAVE SGD 200)

NORMAL RATE

Register and Pay after
20 March 2020

SGD 3,595

Register 2 Delegates & the 3rd attends FREE!

**Applicable to Normal Rates only*

- Special Group Discount pricing is applicable to groups of 2 or more delegates from the same organisation registering for the same event, at the same time.
- Fee stated is the discounted price PER DELEGATE. Only one discount applies - either the early bird rate OR the Special Group Discount.
- All fees stated include luncheons, refreshments and complete set of documentation. It does not include the cost of accommodation and travel.
- A 7% Goods & Services Tax (GST) is applicable to all Singapore based companies for Singapore venue.

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Who is Head of your Department? _____

Company Information

Company Name: _____
Address: _____

Delegate 2 Details

Name: Dr/Mr/Ms _____
Job Title: _____
Department: _____
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Email: _____

Delegate 4 Details

Name: Dr/Mr/Ms _____
Job Title: _____
Department: _____
Tel: _____ Mobile No.: _____
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Who is Head of Training? _____

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Payment Method (Please tick):

- I enclose my bankers draft / cheque payable to IBC Asia (S) Pte Ltd
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The best way to pay by credit card is through our secure on-line registration process, simply log on to the website at www.informacommconnect.com.sg/laytime&demurrage and click "Register On-line". If you would prefer to pay over the phone please complete the contact name and details and our Customer Services Team will call within 24 hours to take payment. As we treat your credit card information in the strictest confidence, please do not send payment details by email.

Credit card contact: _____ Department: _____

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HOTEL INFORMATION

Mandarin Orchard Singapore, by Meritus

333 Orchard Road, Singapore 238867
Tel: +65 6831 6062 | Fax: +65 6737 3130 | Mobile No.: +65 8298 9442
Contact Person: Tan Ai Li
(Assistant Director Of Business Development, Catering Sales) Email: aili.tan@meritushotels.com
Website: www.meritushotels.com

PAYMENT TERMS

Payment must be received 10 business days prior to the event. To take advantage of discounts with an expiry date, registration and payment must be received by the cut-off date.

- Payment by bankers draft or cheque in S\$ or US\$ should be made in favour of "IBC Asia (S) Pte Ltd" and mailed to:
IBC Asia (S) Pte Ltd
c/o Informa Regional Business Services
103 Penang Road, Visioncrest Commercial #04-01, Singapore 238467
Attn: The Accounts Receivable Team

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- Payment by Credit Card (AMEX, VISA or MasterCard). The best way to pay by credit card is through our secure portal built into the website. To pay by phone please indicate the contact name and details below and our Customer Services Team will call within 24 hours to take payment. Please do not send credit card information by email.

CANCELLATIONS / SUBSTITUTION

Should you be unable to attend, a substitute delegate is welcome at no extra charge. Cancellations must be received in writing at least 10 business days before the start of the event, to receive a refund less 10% processing fee per registration. The company regrets that no refund will be made available for cancellation notifications received less than 10 business days before the event.

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Please quote the name of the delegate, event title and invoice number on the advice when remitting payment. Bank charges are to be deducted from participating organisations own accounts. Please fax your payment details (copy of remittance advice, cheque or draft to +65 6508 2407).

Attendance will only be permitted upon receipt of full payment. Participants wishing to register at the door are responsible to ensure all details are as published. Informa Connect Singapore assumes no further liability or obligation, beyond the refund of the paid registration fee, in the event of postponement or cancellation by Informa Connect Singapore.

DATA PROTECTION

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Please photocopy for additional delegates