



*Master your international diplomacy & persuasion skills*

# Hinrich Trade Negotiation Simulation

7-8 March 2020 • Asia Society Hong Kong Center, Admiralty, Hong Kong

## Program Timeline

19 Feb.	Application deadline
26 Feb.	Results announced
7-8 Mar.	Intensive negotiation days
7-15 Mar.	Social Media 'Ambassador' program

## What is the Hinrich Trade Negotiation Simulation?

It is an experiential learning initiative to help university students learn from seasoned trade negotiators and experts about the dynamics of international trade negotiation.

## Gain practical life-skills

- Develop your negotiation skills
- Network with your peers, trade professionals & experts
- Enhance your knowledge of behind-the-scenes global trade diplomacy

## About the facilitator



Stephen Olson  
Research Fellow –  
Hinrich Foundation

Stephen began his career in Washington, DC, at the Office of the US Trade Representative where he served on the US team for the US-Canada Free Trade Agreement and NAFTA negotiations.

Over the course of his 25-year international career, he has lived and worked in Asia, the Middle East and the US, holding senior executive positions in the private sector, international organizations, government and academia.

## What happens at a negotiation simulation?

<b>48</b>	select students are coached by experts to work as senior trade negotiators	<b>6</b>	country teams strive to reach consensus	<b>2</b>	days of intensive negotiation sessions	<b>1</b>	goal to reach consensus on a Multilateral Free Trade Agreement
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## Why trade negotiations are important

Trade is a proven growth engine by providing sustainable jobs, economic advancement and prosperity for nations. However, the world trade system is in danger of being torn apart due to the rise of protectionism, putting the gains trade offers at risk.

Be part of the solution! Join the Hinrich Trade Negotiation Simulation in Hong Kong!

## For more details, contact

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**APPLY NOW!**

Application deadline:  
19 February



**our focus**