



GUJARAT TECHNOLOGICAL UNIVERSITY

(Established by Government of Gujarat under Gujarat Act No.: 20 of 2007)

ગુજરાત ટેકનોલોજીકલ યુનિવર્સિટી

(ગુજરાત સરકારના ગુજરાત અધિનિયમ ક્રમાંક : ૨૦/૨૦૦૭ દ્વારા સ્થાપિત)

Atal Incubation Centre – GISC Foundation

Advertisement No. – GISC/AIC-GISC/18/01

AIC-GISC Foundation, a subsidiary company of Gujarat Technological University Innovation & Startup Centre (GISC) is inviting applications for selection of key positions in **the Atal Incubation Centre** to be established at Gujarat Technological University, Ahmedabad as mentioned below

1. **Chief Executive Officer / Chief Operational Officer/Head of Incubator - 01 position**
2. **Incubation Manager – 01 position**

An Atal Incubation Centre, as an Incubator for Advanced Health System which includes Bio-Medical Devices, Bio-Technology (with Industrial), Bio-Pharma, Bio-Informatics sector and such, is being established at Gujarat Technological University under Atal Innovation Mission of NITI Aayog, subject to necessary approvals by the latter.

Glimpse of Incubator

This incubator supported by Atal Innovation Mission is focusing on Broad Health System domain. Primarily the incubator will work with early stage start-ups who have a demonstrable Proof of Concept for their innovation. The Incubator wish to integrate best of technologies for creating affordable and accessible health system. Our key goal would be to take pre incubated start-ups from GTU Innovation Council and others from across the nation and give them support system for taking them to next stage. The Incubator wish to see that at least 15% of its graduating start-ups should be in pre series A round of traction from market.

Thrust Area for Incubator

1. Startup intersection of Health and deep technology (ML, VR, AI, BD)
2. Healthcare Informatics
3. Health System Design
4. IoT for Public health
5. Bio-technology, Industrial Biotechnology and Bioinformatics
6. Bio-medical diagnostic

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Applications are invited along with details for the same are as follows:

1. Head of this Incubation Centre

JOB DESCRIPTION: (Head – CEO/ COO)

- The Head of the Atal Incubation Centre (AIC) at Gujarat Technological University will be the operational and de-facto executive head of the Incubation Centre at Gujarat Technological University. The Head will be assigned an appropriate title, either that of the Chief Executive Officer (CEO) / Chief Operating Officer (COO) or equivalent post selection.
- The Head shall be appointed under the aegis of AIC-GISC Foundation, a not-for-profit, subsidiary company of Gujarat Technological University Innovation & Startup Centre (GISC), incorporated specifically for the Atal Incubation Centre. The Head shall collaborate with and report to the Board of Directors GISC.
- It is expected that the Head shall play a crucial role towards establishing the Atal Incubation Centre from afresh. The grant process of the AIC is still underway, as of announcement of this application procedure.
- The Head will be required to lead all operations of the Incubator, give it strategic direction, build and scale incubation programs, outreach programs, measure impact, as well as collaborate with national and global ecosystems to employ best practices in order to convert the incubation Centre into a world-class hub for solving Health related issues.
- Create significant value for start-ups, investors and incubator and make it one of the top incubator in this domain globally.
- He/She should be able steer the early Stage Start-ups to Growth stage enterprises in due course of time and make the incubator Sustainable.

ELIGIBILITY CRITERIA:

- A Graduate/Post graduate from any nationally reputed institute/university having Minimum 8 years of overall work experience, with at least 4 years of experience in the startup / Innovation /Entrepreneurship domain, either as a startup founder / co-founder / core team member /key employee of a start-up and / or as an enabler of startup/Innovation ecosystem or in a lead position in reputed Innovation & Startup promoting organization.

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- A Graduate/Post graduate in any streams related with Health System with Bio-Medical Devices, Bio-Technology (with Industrial), Bio-Pharma, Bio-Informatics sector and such will be useful. An MBA or higher degree with relevant experience may be added advantage. Candidate who have helped start-ups/Incubators to scale up through funding/market development and allied means will be preferred. If the candidate is from Start-up background, he/she should have raised funding from credible sources or expanded his start-ups to certain level. Experience of building a start-up though it might have failed at decent stage is valued positively as this experience would be quite handy for nurturing start-ups.
- Applicants must be able to clearly demonstrate entrepreneurial skills and past experience as an enabler for startups/Innovation ecosystem or as an entrepreneur or startup founder is preferred. The candidate should have ability to develop network with the local or regional healthcare institutions such as hospitals, medical colleges, pharma companies, reagent suppliers and allied organization.
- Applicants with previous experience collaborating with government departments / agencies / allied organizations/Private sector, along with demonstration of fundraising for non-profit organizations shall be preferred for shortlisting.
- Applicants must mandatorily have a clear understanding of local, national and global startup ecosystems and the ability to find ways to collaborate with ecosystem stakeholders for advancing the objectives of the AIC.
- Applicants must be able to clearly demonstrate understanding of health sector innovations and biomedical concepts, and further possess a passion for solving social issues and challenges.
- Applicants must be able to clearly demonstrate leadership and management skills, and previous experience leading teams and programs is a must.
- Applicants must possess a strong command on English language, preferably with suitable proficiency in Hindi. Applicants are expected to be well suited in conceptualizing, compiling, and putting together papers, presentations, documents, proposals, etc.

COMPENSATION:

Maximum CTC up to ₹ 1,50,000, fixed and consolidated, per month, as per Atal Innovation Mission rules. This is the maximum possible CTC and the final offer may defer.

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2. Incubation Manager

JOB DESCRIPTION: Incubation Manager – Health System Incubator

To provide technical, regulatory, liaison, administrative and organizational support within the health system Incubator, working in conjunction with incubatees, innovators and researchers. The project officer will have the responsibility for day-to-day operations of the incubation facility. (This dynamic role is suitable for a passionate and resourceful person looking to apply their diverse skills to make a real contribution to the incubation centre)

Duties & Responsibilities

- To manage and oversee the Health System-Incubator facility
- Establish collaborations with other incubators, institutes, hospitals, and industries involved in Bio entrepreneurship/Health System enterprises
- To scout & evaluate startup idea in the field of Biotechnology / Biomedical / Bioinformatics / Biopharma / Healthcare / Life Sciences and allied areas under Health System
- Technical knowhow of managing a full-fledged laboratory in the health system space and familiarity with handling various biological laboratory equipment
- To engage with key stakeholders to improve outcomes, building support and secure resources
- Ability to rapidly adapt and respond to changes in startup environment
- Interact and maintain relationships with startups, innovators researchers and mentors
- General project administration and coordination as required
- Ability to develop network with the local or regional healthcare institutions such as hospitals, medical colleges, pharma companies, reagent suppliers and allied organization.

Key Skills / Abilities

- Ability to thrive in an entrepreneurial environment
- Self-starter, capable of taking initiatives and making decisions in a collaborative manner
- Excellent analytical and problem solving skills
- Strong interpersonal, oral and written communication skills; proven aptitude for analytical and problem solving skills.

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Qualification / Experience Required

- A Graduate/Post graduate from any nationally reputed institute/university having Minimum 5 years of overall work experience, with preferably three or more years of experience in the startup / Innovation /Entrepreneurship domain, either as a startup founder / co-founder / core team member /key employee of a start-up and / or as an enabler of startup/Innovation ecosystem or in a lead position in reputed Innovation & Startup promoting organization. Candidate having working in a health care innovation, start-up ecosystem, center will be given preference.
- MBA /PGDBM from reputed university is preferable. Experience in Business Development / Entrepreneurship Development / Technology Commercialization would be an added advantage.

Compensation

Maximum CTC up to ₹ 70,000 fixed and consolidated, per month, as per Atal Innovation Mission rules. This is the maximum possible CTC and the final offer may defer.

SELECTION PROCESS & TERMS:

- A shortlist of applicants will be selected by an expert Committee from all the applications received. Shortlisted applicants shall then be invited for a personal interview by a high-level empowered selection committee.
- A merit list of candidates shall be created based on personal interviews, and in order of precedence of the merit list, an applicant shall be selected for the position of the Head.
- A formal employment offer shall only be offered to the selected applicant upon mutual understanding of joining date and strategic outlook of the selected candidate. The selected applicant shall also be given considerable time for transitions between jobs, if so necessary, as per mutually agreed terms.
- The decision of the management of AIC-GISC Foundation and its parent body shall be final in all matters related to this selection and eventual recruitment.
- Performance of the candidate will be reviewed annually and if found satisfactory can be extended further. A candidate can be selected for max 5 years if his/her performance is found satisfactory.

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HOW TO APPLY:

Interested applicants can apply on this link on or before 15th Sept 2018. Shortlisted Candidates will be invited for Interview along with all necessary document in original and 2 set of Photocopy.

For Head Incubator, click here: <https://goo.gl/forms/CI8YCkcNfvkT87oh2>

For Incubation Manager, click here: <https://goo.gl/forms/YdC57rSx8NmG5hIV2>

-sd/-

Registrar



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