



# GUJARAT TECHNOLOGICAL UNIVERSITY

Syllabus for Master of Business Administration (Part-Time), 6<sup>th</sup> Semester

Subject Class: Sectoral Elective

Subject Name: Leadership

Subject Code: 4569988

With effective  
from academic  
year 2018-19

## 1. Learning Outcomes:

Learning Outcome	Learning Outcome (Learner will be able to)
Business Environment and Domain Knowledge (BEDK)	<ul style="list-style-type: none"> <li>• <i>Evaluate</i> the leadership qualities essential for business and organizational stewardship.</li> </ul>
Critical thinking, Business Analysis, Problem Solving and Innovative Solutions (CBPI)	<ul style="list-style-type: none"> <li>• <i>Critically</i> evaluate the problems emerging in businesses and solve them through leadership acumen.</li> </ul>
Global Exposure and Cross-Cultural Understanding (GECCU)	<ul style="list-style-type: none"> <li>• <i>Compare</i> and <i>contrast</i> cultural differences and global approaches to managing those differences.</li> </ul>
Social Responsiveness and Ethics (SRE)	<ul style="list-style-type: none"> <li>• <i>Analyze</i> social accountability and hence improve delivery on SRE.</li> </ul>
Effective Communication (EC)	<ul style="list-style-type: none"> <li>• <i>Develop</i> crucial and appropriate Communication style adaptive to heterogeneous groups.</li> </ul>
Leadership and Teamwork (LT)	<ul style="list-style-type: none"> <li>• <i>Develop</i> abilities to lead teams through efficient leadership.</li> </ul>

2. **Course Duration:** The course duration is of **40 sessions of 60 minutes each.**

## 3. Course Contents:

Module No.	Contents	No. of Sessions	Marks (out of 70)
I	<b>Individual As a Leader:</b> <ul style="list-style-type: none"> <li>• Who is a Leader</li> <li>• Leadership Ethics &amp; Traits</li> <li>• Leadership Motivation &amp; behavioral Theories</li> <li>• Contingency Theories in leadership</li> </ul>	10	18
II	<b>Team Leadership:</b> <ul style="list-style-type: none"> <li>• Coaching, Communication and Conflict Skills</li> <li>• Followership and Leader-Member Exchange</li> <li>• Self Managed Teams and Team Leadership</li> </ul>	10	18
III	<b>Leadership in Organizations:</b> <ul style="list-style-type: none"> <li>• Transformational and Charismatic Leadership</li> <li>• Leadership of Ethics, Diversity and culture</li> <li>• Change Management and Strategic Leadership</li> <li>• Leadership in Learning Organization and Crisis Leadership</li> </ul>	10	17
IV	<b>Important Perspectives in Leadership:</b> <ul style="list-style-type: none"> <li>• Influencing: Politics, Power, Negotiation and Networking</li> <li>• Developing Leadership Skill</li> <li>• Leadership Styles of Indian Manager</li> <li>• Women &amp; leadership</li> </ul>	10	17
V	<b>Practical:</b>	---	(30 marks)



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	<ol style="list-style-type: none"> <li>1. Assignment should be given to study auto biography of great International and national <b>Business Leaders</b> like; Bill Gates, Steve Jobs, Ratan Tata, Godrej, Birla, Karshan Bhai Patel, Dhirubhai Ambani, Narayan Murthi, Aziz Premji, etc.</li> <li>2. A surveys can be designed to identify and verify the traits of successful Business leader of Local /regional Industry, area.</li> <li>3. Case studies may be given to understand and analyze leadership dilemmatic situation</li> </ol>		CEC)
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#### 4. Pedagogy:

- ICT enabled Classroom teaching
- Case study
- Practical / live assignment
- Interactive class room discussions

#### 5. Evaluation:

Students shall be evaluated on the following components:

	<b>Internal Evaluation</b>	<b>(Internal Assessment- 50 Marks)</b>
A	• Continuous Evaluation Component	30 marks
	• Class Presence & Participation	10 marks
	• Quiz	10 marks
B	<b>Mid-Semester examination</b>	<b>(Internal Assessment-30 Marks)</b>
C	<b>End –Semester Examination</b>	<b>(External Assessment-70 Marks)</b>

#### 6. Reference Books:

Sr. No.	Author	Name of the Book	Publisher	Year of Publication / Edition
1.	Achua, Lussier	Effective Leadership	CENGAGE	Latest Edition
2.	A. Chandramohan	Leadership and Management	Himalaya	Latest Edition
3.	Gary Yukl	Leadership in Organisation	Pearson	Latest Edition
4	Peter G. Northhouse	Introduction to Leadership, Concepts & practices	SAGE	Latest Edition
5.	Afsaneh Nahavandi	The Art & Science of Leadership	Prentice Hall	Latest Edition
6.	Julian Barling	The Science of Leadership; Lessons from Research for organizational leader	Oxford University Press	Latest Edition
7.	Micheal G. Rumsey	The Oxford Handbook of Leadership	Oxford University Press	Latest Edition



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8.	Bhargava & Bhargava	Team Building & Leadership	Himalaya	Latest Edition
9.	Dr. D.K.Tripathi	Team Building & Leadership	Himalaya	Latest Edition
10	Kevin Dalton	Leadership & Management Development; Developing Tomorrow's Manager	Pearson	Latest Edition

Note: Wherever the standard books are not available for the topic appropriate print and online resources, journals and books published by different authors may be prescribed.

## 7. List of Journals/Periodicals/Magazines/Newspapers, etc.

1. Harvard Business Review
2. Vikalpa – A Journal for Decision Makers
3. Journal of Leadership Studies, Willey Online Library;<https://onlinelibrary.wiley.com/journal/1935262x>.
4. Journal of Leadership and Organizational Studies , Sage Journal;<http://journals.sagepub.com/home/jlo>
5. The leadership Quarterly;An International Journal Of Political, Social And behavioural Science, ISSN: 1048-9843, <https://www.journals.elsevier.com/the-leadership-quarterly>  
Business Standard/Economic Times/Financial Times/ Financial Express/