



GUJARAT TECHNOLOGICAL UNIVERSITY
Programme: Master of Business Administration, 4th Semester
Branch: Logistic & Supply Chain Management
Subject Name: Regulatory Compliance in Supply Chain and Logistics
Subject Code: 1549703

1. Learning Outcome:

Learning Outcome Component	Learning Outcome (Learner will be able to)
Business Environment and Domain Knowledge (BEDK)	<ul style="list-style-type: none"> • <i>Describe</i> the need and importance of the contracting and contractual agreements • <i>Explain</i> the financial and legal risk associated import and export procedures.
Critical thinking, Business Analysis, Problem Solving and Innovative Solutions (CBPI)	<ul style="list-style-type: none"> • <i>Compare</i> and <i>contrast</i> sales contracting and terms of the contract and procedures
Global Exposure and Cross-Cultural Understanding (GECCU)	<ul style="list-style-type: none"> • <i>Compile</i> and assess international rules and regulations of import and exports procedures
Social Responsiveness and Ethics (SRE)	<ul style="list-style-type: none"> • <i>Describe</i> and <i>explain</i> the ethical and social responsibilities in international trade and export import procedures.
Effective Communication (EC)	<ul style="list-style-type: none"> • <i>Propose</i> and <i>justify</i> a variety of managerial decisions based on import and export regulations
Leadership and Teamwork (LT)	<ul style="list-style-type: none"> • <i>Collaborate</i> to <i>identify</i>, <i>evaluate</i>, and utilize relevant international trade data and information in making various operational and pricing decisions.

LO - PO Mapping: Correlation Levels:

1 = Slight (Low); 2 = Moderate (Medium); 3 = Substantial (High), “-“= no correlation

Sub. Code:	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9
<i>LO1 : Describe the need and importance of the contracting and contractual agreements</i>	3	2	-	2	-	2	-	2	3
<i>LO2 : Explain the financial and legal risk associated import and export procedures.</i>	3	2	-	2	-	2	-	2	3
<i>LO3 : Compare and contrast sales contracting and terms of the contract and procedures</i>	2	2	3	1	-	2	-	2	2
<i>LO4 : Describe and explain the ethical and social responsibilities in international trade and export import procedures.</i>	3	1	3	-	2	1	1	1	1
<i>LO5 : Propose and justify a variety of managerial decisions based on import and export regulations</i>	2	3	-	3	-	2	1	1	1
<i>LO6 : Collaborate to identify, evaluate, and utilize relevant international trade data and information in making various operational and pricing decisions.</i>	2	1	1	3	-	3	1	1	1



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2. Course Duration: The course duration is of **40 sessions of 60 minutes each.**

3. Course Contents:

Module No:	Contents	No. of Sessions	70 Marks (External Evaluation)
I	Contracts and its Importance in Supply Chain Introduction of contract, Essentials of a Contract, Void Agreements and Contingent Agreements, Performance and Discharge, Remedies for Breach and Quasi Contracts, Consideration and Legality of Object, Bailment and Pledge, Carriage of Goods, Indemnity and Guarantee. Overview of Contracts in Supply chain.	10	18
II	Preliminaries for Exports and Imports Classifications and Types of Export and Import, Export Licensing, Selection of Export Product, Methods of Exporting, Pricing Quotations, Importance of deciding terms of payment, Letter of Credit., Liberalization of Imports, Negative List for Imports, Categories of Importers.	10	18
III	Documents for Shipping Logistics Commercial Invoice, Shipping Bill, Certificate of Origin, Consular Invoice, Bill of Lading, GR Form, Types of Marine Insurance Policies., Import Documents, Transport Documents, Bill to Entry, Certificate of Inspection, Certificate of Measurements, Freight Declaration.	10	17
IV	Procedure and Regulatory Compliances in Export-Import Steps in Export Procedure, Export Contract, Forward Cover, Excise Clearance, Pre-shipment Inspection, Methods of Pre-shipment Inspection, Marine Insurance, Realization of Exports Proceeds. Pre-Import Procedure, Legal Dimensions of Import Procedure, like - Foreign Trade Policy, Anti-dumping & Countervailing Laws, Trade Secrets and Intellectual property Rights. Provisions for Air Cargo Supply Chain and Contract of the Carriage.	10	17
V	Practical: <ul style="list-style-type: none"> ○ Study the essentials of contracts, including void agreements, performance, discharge, and remedies for breach. ○ Explore the classifications of exports and imports, export licensing, product selection, and pricing methods. ○ Examine shipping logistics documents such as commercial invoices, bills of lading, and marine insurance policies. ○ Investigate export-import procedures, including pre-shipment inspection, customs formalities, and exchange 	---	(30 marks CEC)



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	control provisions. <ul style="list-style-type: none"> ○ Analyze international trade policies, anti-dumping laws, and the impact of GST on logistics operations. 		
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4. Pedagogy:

- ICT enabled Classroom teaching
- Case study
- Practical / live assignment
- Interactive class room discussions

5. Evaluation:

Students shall be evaluated on the following components:

A	Internal Evaluation	(Internal Assessment- 50 Marks)
	• Continuous Evaluation Component	30 marks
	• Class Presence & Participation	10 marks
	• Quiz	10 marks
B	Mid-Semester examination	(Internal Assessment-30 Marks)
C	End –Semester Examination	(External Assessment-70 Marks)

6. Reference Books:

No.	Author	Name of the Book	Publisher	Year of Publication / Edition
1	Ruwantissa Abeyratne	Law and Regulation of Air Cargo	Springer	Latest Edition
2	Handbook of Import-Export Procedures – Ministry of Commerce	Government of India, New Delhi	Government of India, New Delhi	Latest Edition
3	Ram Singh	Export Import Documentation and procedure	SAGE	Latest Edition
4	Thomas E. Johnson	"Electronic Commerce-A Manager's guide"	AMCOM	Latest Edition
5	Nabhi's Board of Editors	How to EXPORT	Nabhi Publications	Latest Edition
6	S. D.Majumdar	GST: Explained for Common Man	Niyogi Book	Latest Edition
7	M. I. Mahajan	Import – Do it Yourself	Snow White Publications, New Delhi	Latest Edition
8	D C Kapoor	Export Management	Vikas Publishing House	Latest Edition
9	S.S. Gulshan	Mercantile Law	Excel Books	Latest Edition
10	Chawla, Garg & Sarin,	Mercantile Law	Kalyani Publishers	Latest Edition

Note: Wherever the standard books are not available for the topic appropriate print and online resources, journals and books published by different authors may be prescribed



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7. List of Journals / Periodicals / Magazines / Newspapers / Web resources, etc.

1. International Journal of Logistics Management
2. Journal of Contract Management
3. Export-Import Documentation and Procedures Guide
4. Customs and Trade Laws Handbook
5. International Trade Policy Updates and Case Studies