YOUR SPEAKER

Tom Abbott, ACC

SOCO

Tom Abbott is an international sales expert and author of ‘The SOHO Solution’ and ‘Social Selling’.

Multinational corporations with sales teams across Asia Pacific, engage Tom for cutting-edge solutions to help them generate leads, stand apart from competitors and close more sales in less time.

TOM ABBOTT

MOTIVATIONAL SALES SPEAKER & TRAINER
AUTHOR OF THE ‘SOHO SOLUTION’ AND ‘SOCIAL SELLING’

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"In the 30 years I've been in sales (and having delivered sales training myself) this was probably the best sales workshop I've participated in! Your systematic approach has helped our sales team develop the effort, intensity, and skills needed for them to reach their sales targets more quickly."

- Kah Yee Eg, Chairman
ScienTec Consulting Pte Ltd

"Is an excellent course as it covers all aspects from improving our attitude and sales discipline."

"Soco's program is one of the best sales workshops I have attended in my 21 years sales career course as it covers all aspects from improving our attitude and sales discipline."

TM

-Workshop participants

Marie France Bodyline
THE WORLD'S SLIMMING PROFESSIONALS
A member of Global Beauty International

"Soco trained our consultants and shared several takeaways they could apply to their current selling situations. 80% of our consultants have since become more effective at upsales and closing more sales as a result."

-Sasivee Suetrong, former General Manager
Marie France Bodyline International (Thailand) Ltd.

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