

SINCE 1877
Dahlsens

TRADEMARK

BUILDING PARTNERSHIPS

Edition 22 / October 2013

NEW TO DAHLENS:

CLAYTONS JOINERY

24/7 TRADEDESK

INDUSTRY NEWS

HOT OFFERS



INSIDE



CORINTHIAN IS YOUR DOOR TO THE PHILLIP ISLAND
V8 SUPERCARS
ULTIMATE GARAGE EXPERIENCE

See page 5 for more details

On Sale 1st October to 30th November 2013

SINCE 1877
Dahlsens

Welcome

Letter from Geoff

Finally we are starting to see some improvement in the market. It might only be very small but at least it's heading in the right direction. That's great news but unfortunately the pressure on margins is still there. Whilst until now we have rejected our suppliers' push to increase prices, they are adamant that the increases need to go through. This puts us in a very difficult position. Whilst we are aware of your resistance to increases, we cannot absorb them. So what do we do?

There is one way that we can afford to absorb the increases and not pass them on. That comes from lowering our costs. We can do that by being more efficient and by asking you, our customers, to help us take cost out. There are a number of ways to do this.

Whole of House: Dahlsens sells a full range of products for domestic housing. This includes windows, bricks, roofing, joinery, plaster as well as appliances. Across our network of stores and through our member buying groups we have the volume to offer competitive pricing on all these products.

Offering us a greater share of each house is beneficial to both you and us. It is more efficient for our logistics as well as our support services. For you, it means dealing with fewer suppliers and allows us to help with co-ordination. These benefits can be quite significant in both time and money.

Deliveries & Lead Times: We put a lot of resources into making sure we have a full range of stock, so we can pull orders together quickly and get all our deliveries out first thing in the morning. This is a big cost for our business. We understand there are times when urgent delivery is vital but in most cases a little pre-planning could avoid this and remove unnecessary cost from the system.

Services: There are other services we provide that are not critical to the business and may not be critical to yours. Pulling them out could be another way to reduce costs. For example, how often should our Account Manager visit you? Do you need every job quoted? Do you need 30 day trading terms?

These ideas are all opportunities to increase efficiency and to tailor our service to suit you. Please talk to your Account Manager to identify the opportunity.

I hope you enjoy this edition of Trademark and any feedback about how we could improve it or our service would be greatly appreciated.



Geoff Dahlsen
CEO Dahlsens Building Centres



WHOLE OF HOUSE SOLUTIONS

Dahlsens can look after the supply of materials for all your project needs. Everything From Foundation to Fit Out.



Speak to your Dahlsens Account Manager for all of your building requirements.

IT'S HERE!

**Built For You, To Work For You,
At A Time That Suits You!**

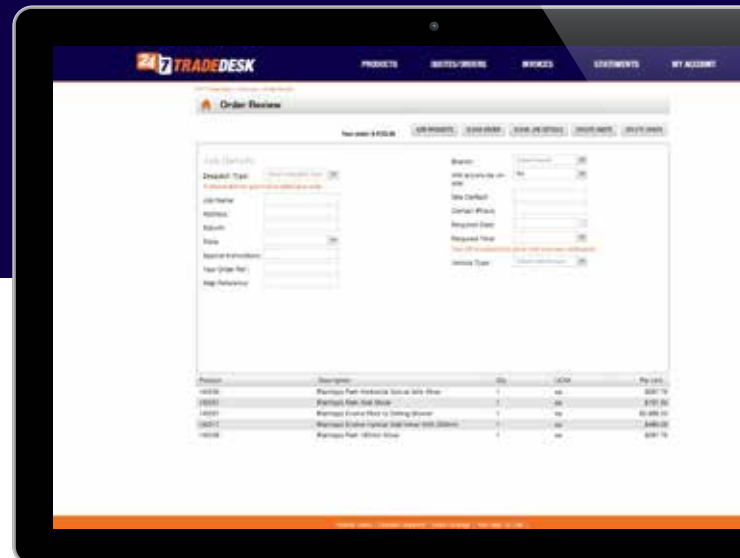


- ✓ Products and Pricing
- ✓ Create Quotes
- ✓ Order Online
- ✓ Find your Invoices and Statements
- ✓ Manage your Account

Rest assured Dahlsens will call you after receipt of your order to confirm details & delivery.

Dahlsens. For the Builder. Since 1877.

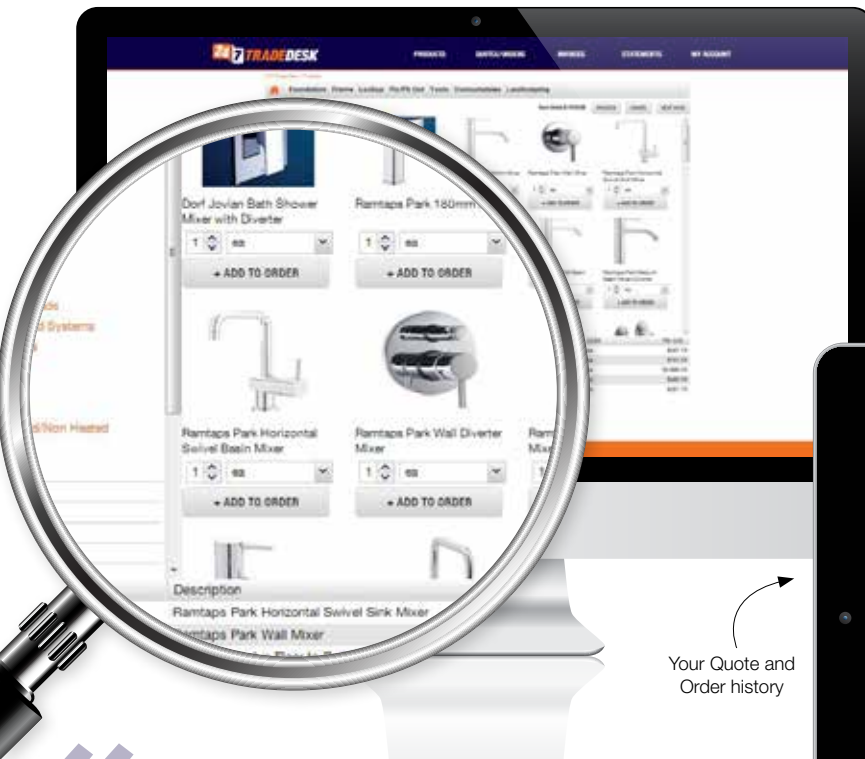
Review your order and add job details



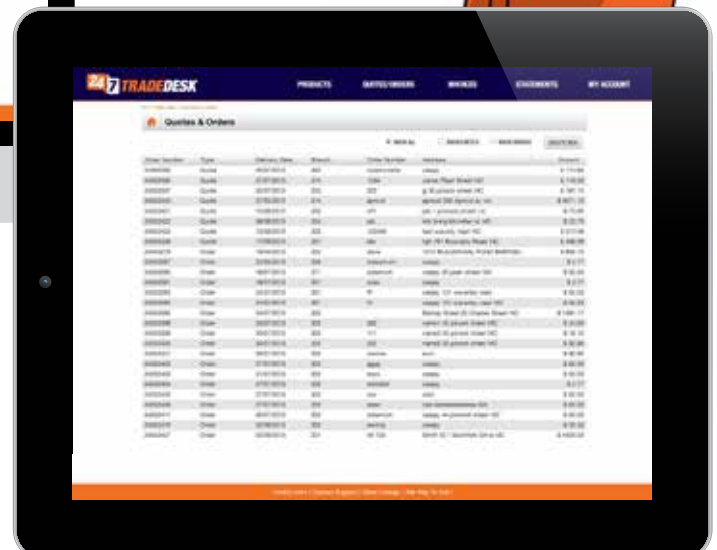
*"When tools are down,
I can jump onto
Dahlsens 24/7 Trade Desk
and get my orders done.
Works for me!"*



View and order products online



Your Quote and Order history



If you would like to know more about how the 24/7 Trade Desk can work for you, please get in touch with your Account Manager.



\$37.50
per m²

\$6ea
143784-5

Flagstone Pavers

- 400 x 400 x 40mm
- Available in Bluestone & Oatmeal

Promotional price valid until 30th November 2013



**WIN YOUR
CHRISTMAS DRINKS!**

What's your Favourite Boutique Beer?

SMS your answer to 0400 709 912 along with your name and account number and go into the draw to win 4 slabs of your favourite boutique beer to the value of \$250. Promotion closes 30th November 2013.

WE NEED SOUND HOUSING POLICIES.

In May this year HIA launched its Federal Election 2013 policy platform - Housing Australians. HIA's 50 policy actions provide a blueprint for a future federal government to address the growing housing affordability challenge facing Australia and to ensure a sustainable residential construction recovery commensurate with the needs of the Australian economy and its growing population. To find out more go to: www.australianneedsbuilding.com.au

It is important that we do not shift our attention away from the push for a stronger focus on housing policy. The Housing Industry Association's latest National Outlook highlights a new home building recovery at risk of running out of steam and a gradual improvement in

renovations investment from a ten year low. A strengthening in the new home building markets of New South Wales and Western Australia has driven a promising first round recovery in national housing starts. Ensuring the recovery is sustainable is the key, but that looks unlikely based on current policy settings. There is simply not enough policy focus on housing reform at a state as well as federal government level.

In Victoria the outlook is not very promising. In 2010, the year of our last State election, we had 60,000 starts. HIA's prediction is that in 2014, the year of our next State election, the number of starts will drop perilously close to under the 40,000 mark. That would constitute a fall of more than one third in the term of this government. The backdrop to all of this has been uncertainty around the building regulator, rising unemployment and a current median house price in Melbourne of \$561,000, the highest on record. Slightly improved consumer confidence, the falling Australian dollar and lower interest rates have not

been sufficient to stop the decline of housing starts in Victoria.

Federally, the need for sound building policy is obvious and overdue. At our local state level there seems to be no coordinated approach to the management of policy around the housing and general construction industry. The question has to be asked as to who is actually pulling the strings of policy for the building industry in Victoria. There are simply too many Ministers and government departments arm-wrestling for control of the building industry, and more importantly for our members, the housing construction sector.

It is time for the Victorian State Government to commence meaningful and genuine consultation with our industry to put a stop the likelihood of a one-third reduction in housing starts over its term in office.

Gil King

Executive Director - Victoria

HIA



YOUR DOOR TO THE PHILLIP ISLAND

V8 SUPERCARS

ULTIMATE GARAGE EXPERIENCE



Purchase over \$250 of Corinthian Doors from your local Dahlsens store between August 1st and October 25th for your chance to win a VIP double pass to the Phillip Island 360 V8 Supercars*

To learn more about the quality Corinthian Door range, visit your local Dahlsens store or visit www.dahlsens.com.au

MAJOR PRIZE:

2 TICKETS TO PHILLIP ISLAND V8 EXPERIENCE

VIP package valued at over \$6K (but money can't buy!)

22nd - 24th November 2013

- Fly on the wall garage experience
- Garage tour, wear team headset • Grid walk
- 5 Star corporate hospitality • 3 nights accommodation

MINOR PRIZE:

FORD PERFORMANCE RACING EXPERIENCE

Valued at \$200 per ticket, 10 to be won

6th November, Campbellfield

- Meet and greet with race driver Alex Davison • Compete in simulator racing • Workshop tour of Ford Performance Racing
- Photo opportunities along with food and beverage



* 1 entry will be allocated for every multiple of \$250 spent. Excludes the Readicote and Stanford range. Points will be allocated on purchases at Dahlsens between August 1st - October 25th 2013. The first draw to attend the Ford Performance Racing Campbellfield event will take place at Dahlsens Support Office on October 28th. Winners will be notified on October 28th. The second draw will take place at Ford Performance Racing Campbellfield November 6th. The winner will be notified at time of draw and in writing. NSW Permit LTPS/13/05859 | VIC permit no. 13/1873
For full terms & conditions refer to www.dahlsens.com.au/termsandconditions

Introducing Claytons®



Dahlsens now offers a Kitchen, Bathroom and Lifestyle Joinery Supply and Install Solution to suit you

Maximum Quality. Minimum Hassle.

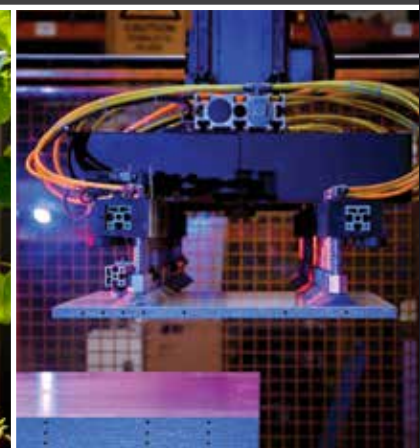
We have great pleasure in launching an exciting partnership with Claytons. With over 30 years of experience, Claytons has mastered innovative design, manufacture, supply and install of high quality kitchens, bathrooms and lifestyle joinery supported by prompt and reliable customer service.

With the highest standard of workmanship and quality audit throughout the manufacturing and installation process, Claytons can directly supply and install not only the joinery but also the stone bench tops, all manufactured within the same company.

Installation is handled by local cabinet makers with a Registered Certified Builder Site Supervisor ensuring quality assurance.

- Accuracy And Consistency Of Product Quality
- Streamlined Contact
- Improved Build Times
- One Order, One Warranty to Cover the Whole Job
- Extensive Regional Coverage

Talk to your Account Manager or closest store to find out how this solution can work for you.





WIN A BIG V8 ESCAPE

See Page 10 for Terms and Conditions



YOU AND 3 MATES COULD WIN:

• 3-DAY CORPORATE HOSPITALITY PACKAGE AT 2014 CLIPSAL 500 ADELAIDE • RETURN FLIGHTS, TRANSFERS & 3 NIGHTS ACCOMMODATION • EXCLUSIVE PIT TOURS AND BREAKFAST WITH TEAM JELD-WEN • TEAM JELD-WEN MERCHANDISE

10
Entries

Bosch

- GSB18V Li-ion Striker II Impact Drill
- GDR 18 V-Li Compact Impact Driver
- GWS 18 V-Li 115mm Angle Grinder
- 18V GBH Compact Rotary Hammer
- 2 x 2Ah & 1 x 3Ah Li-Ion Batteries
- 1hr Charger & Tool Bag

0615990FS5

\$729
TRADE SPECIAL

Bosch

- GSB 18 VE-2 LI Destroyer II Impact Drill
- GDX 18 V-Li Impact Driver/Wrench
- GWS 18 V-Li 115mm Angle Grinder
- 2 x 4.0Ah Li-Ion Batteries
- 1hr Charger & Tool Bag 0615990FS8

\$649
GREAT VALUE

10
Entries

10
Entries

Makita

- BHP458RFE 18V Hammer Driver Drill
- BGA452Z 18V 115mm Angle Grinder
- 3x 3Ah Li-Ion Batteries
- Charger & Tool Carry Bag LXT212

10 BONUS GRINDING DISCS

\$529
BIG BUY

Makita

- BHX2500 4-Stroke Petrol Blower

Clean exhaust emission & low fuel consumption
BHX2500

\$279
HOT PRICE

5
Entries

We buy bigger,



Why Natbuild? Natbuild is Australia's biggest independent hardware and building suppliers group. As Dahlsens Building Centres is part of Natbuild, you're not just getting great local service, you're also benefiting from Natbuild's massive buying

10
Entries

Rapidmesh

Each Temporary Fencing Set includes:
2.4x2.1m panel, 1 blow moulded concrete foot
& 1 temporary fencing clamp

BONUS

Purchase 50lm of Temporary
Fencing Sets & Receive 1
BANNER MESH
(2.2x1.6m) With Your Logo
(valued at \$199)



TRADE SPECIAL

1
Entry

Aerofast

Twin pack Tradesman
25mm Ratchet Tiedowns
Breakstrength 1200Kg
Length 6mt
TM25TW

**NEW ZEALAND
MADE**

\$40

TRADE SPECIAL



1
Entry

Aerofast

Twin Pack Handyman
Ratchet Tiedowns
Breakstrength 600Kg
Length 5mt
HMTW

\$25

GREAT VALUE

Ramset

Dynabolt 10mmx100mm
Box of 100
R910100



\$49

TRADE SPECIAL

1
Entry

5
Entries

Hitachi

125mm 730W Angle Grinder
with Carry Case. Includes:
3 x inox cutting discs
1 x diamond wheel
1 x grinding wheel
1 x tape measure G13SR3-BP

\$99

HOT PRICE



1
Entry

Irwin

3pc M750 Impact
Chisel Set With Case
Includes 19mm,
25mm & 32mm
9097239

\$49⁹⁵

GREAT VALUE



1
Entry

Lenox

5PC Demolition
T2™ Recip
Kit with ASS
Plastic Case
1839465

\$19⁹⁵

GREAT VALUE



1
Entry

Stanley

Fatmax 1200mm
Aluminium Level
with carry bag with
shock-absorbing
end caps 43-548B

\$39

HOT PRICE



1
Entry

Stanley

Tylon Tape Measure.
8m x 25mm Yellow
Corrosion resistant
coated blade
30-393

\$8

BIG BUY

Irwin

13 Pc Speedbor Blue Set
W/Bonus Extension, with quick
change hex shank (includes 13, 14,
16, 18, 19, 20, 22, 24, 25, 28, 32, 35
& 38mm Spade Bits)
3041011MEX

\$39⁹⁵

BIG BUY



**Bonus 150mm
Lock 'n' Load
Extension
Valued at \$25**

1
Entry

WIN A BIG V8 ESCAPE

Simply purchase products from this flyer by November 30th, keep your receipts, then complete the entry form instore or online at www.bigbuilderbuys.com.au

you buy better.

power. Every time you see the Natbuild Big Builder Buys symbol, you know you're getting the best trade deals in the country from Australia's best buying group.



1 Entry

Spear & Jackson
Post Hole Shovel
Fibre Glass Handle
SJ-SHO/75FG

\$19
TRADE SPECIAL

Spear & Jackson
Builders Apron 10 Pocket
SJ-LPTG12

TOP GRAIN LEATHER

\$49⁹⁵
GREAT VALUE

1 Entry

1 Entry

H.B. Fuller
Max Fill Gap Filler Value Pack
Value Pack 3 x 450g
6003954428

\$8
TRADE SPECIAL

1 Entry

H.B. Fuller
Max Bond Construction Adhesive. Value Pack
3 x 320g
4146264260

\$8⁵⁰
HOT PRICE

1 Entry

H.B. Fuller
Max Seal Roof & Gutter Silicone Value pack
3 x 300g
7354104430

\$11
BIG BUY

Gainsborough
Fastfix Combination Set, extra security with external lock and double cylinder deadbolt. Fits most existing door holes. Available in PSS & SSS
50924. 53884

\$19⁹⁵
GREAT VALUE

1 Entry

5 Entries

Bailey
Trade 150kg Dual Purpose Ladder
8ft (2.4m). Easily converts from stepladder to a straight ladder. Extends to 14ft or 4.4mt
FS13434

\$179
HOT PRICE

10 Entries

Bradford
for smarter environments

AN APPLE A DAY TO GIVE AWAY!

Win one of 44 Apple iPads* in the Bradford October/November Natbuild promotion. That's an iPad for every weekday of the promotional period.

Winning is easy. Simply be among the first 44 to purchase \$5,000* of Bradford products between 1 October and 30 November 2013 and an iPad will be yours (limited to one iPad per customer).

10 Entries

1 Entry

Holman
40mt Trade Hose with brass chrome fittings
GHT1240FG

\$69⁹⁵
HOT PRICE

5 Entries

BONUS

Trade Gun
Valued at \$19.95

1 Entry

Oates
Contractor Extra Thick wipes.
300x500mm x 90 wipes per roll CLR-090-B

\$14
GREAT VALUE

1 Entry

Oates
Tradesman 450mm Broom B-12151F

\$24⁹⁵
BIG BUY

1 Entry

Oates
Tradesman Dustpan Set B-40004

\$12
TRADE SPECIAL

WIN A BIG V8 ESCAPE

Simply purchase products from this flyer by November 30th, keep your receipts, then complete the entry form instore or online at www.bigbuilderbuys.com.au

WIN A NAT BIG V8 ESCAPE

It's the ultimate heart-pounding, earth-shaking experience
- you and 3 mates rumbling with the mighty V8s at the 2014 Clipsal 500 Adelaide.

The prize includes 3-day corporate hospitality package at 2014 Clipsal 500 Adelaide, return flights, transfers and 3 nights accommodation, plus exclusive pit tours and breakfast with Team JELD-WEN, plus Team JELD-WEN merchandise.

Every Natbuild Big Buy purchase earns you entries into the draw. Just purchase products from this flyer by November 30th, keep your receipts and fill out an entry form in-store or online at: www.bigbuilderbuys.com.au

10
Entries



Colt
Colt 285 Twin Tank 16L
Compressor with collapsible
handle designed to fit under
a standard ute cover
Colt 285

\$499

TRADE SPECIAL

10
Entries

BONUS



Senco / Airco Tool Belt, DA17EPB Brads &
50 Builders Pencils. Valued at over \$100



Senco
Senco FIP35
DA Bradder
PKFIP35

\$299

HOT PRICE

ON SALE FROM TUESDAY 1 OCTOBER TO SATURDAY 30 NOVEMBER 2013. Advertised products are available at participating Natbuild member stores. All advertised products are expected to be available for the duration of the promotion but unforeseen circumstances may result in delay or unavailability. Some stores may not stock all of the advertised products but those products are available to order. Prices and models are current at time of publication but may be subject to change. Every effort has been made to ensure accuracy of products and prices depicted. We reserve the right to correct printing errors. Sizes quoted in this catalogue are approximate only. Unless otherwise stated, accessories shown are extra. Prices include GST. NATBUILD BIG BUILDER BUYS PROMOTION DETAILS: Promotion commences 1 October 2013 and entries close 11.59pm AEST 30 November 2013. For full terms and conditions visit www.bigbuilderbuys.com.au. Authorised under NSW Permit No. LTPS/13/06215, SA Licence No. T13/1450, VIC Permit No. 13/1986, ACT Permit No. TP 13/02956.

CUPOLEX® GREEN FOUNDATIONS

A green, cost effective alternative to Waffle Pods and/or hard fill in your concrete slab, CUPOLEX® is a patented structural dome concrete slab system made from recycled non-toxic Polypropylene. Each dome easily inter-connects to create a self supporting structure acting as permanent form work. CUPOLEX® provides an absolute barrier and reduces potential for rising damp with no capillary action possible.

- **COMPACT** Delivered shrink wrapped. 90% less space on site needed. Approx. 3 pallets for 200m² foundation instead of a truck and trailer of polystyrene.
- **FAST** 2 labourers can put down 150-200m² in about an hour with basic hand tools. No cutting needed.
- **FLEXIBLE** Site specific design can adapt to all residential commercial and industrial concrete foundations.
- **GREEN** Uses less concrete than an equivalent Slab on Ground or Waffle Pod Slab.
- **GREEN** Manufactured from 100%

non-toxic recycled and recyclable material which can contribute to GREEN or LEED certified building.

- **GREEN** Zero waste, no fly away littering.
- **GREEN** Uses 90% less transport requirement to get it to site than Polystyrene.
- **COST EFFECTIVE** One pallet of CUPOLEX® can replace 3-4 trucks of gravel or fill. Savings increase if engineered fill is a requirement.
- **COST EFFECTIVE** In general, uses less man hours, less concrete, less steel and requires less heavy machinery on site.
- **TRANSPORT** 3 Pallets versus a Heavy truck & trailer full of Polystyrene reduces construction traffic issues or damage.
- **SAFE** Componentry is black and glare free. Very safe to walk on.
- **STRONG** Foundations can be engineered for all Australian soil types.
- **SMART** Thermofan can be fitted to keep home cooler in summer, warmer in winter.

- **WATER STORAGE** Can incorporate thousands of litres in retention or detention. No need for unsightly and costly water tanks.

Ask your Account Manager how CUPOLEX® can improve your next build.



WIN WITH AMERIND

Purchase selected* Amerind Melamine Shelving or 9mm/12mm CD Ply and go into the draw to win an iPad4 16gb, 4G Black RRP \$669, a Bullant Worksite Radio RRP \$189 or a Bluetooth Retro Digital Internet Radio RRP \$129!

Open to account customers only. Promotion ends November 30th 2013. Each invoice = 1 entry. *Promotion applies to following ranges: PLST09 Ply CD Grade 2400 x 1200 x 9mm, PLST12 Ply CD Grade 2400 x 1200 x 12mm, PYE2404 White Particle Board Edged 2400 x 445 x 16mm ABS, PYE2406 White Particle Board Edged 2400 x 595 x 16mm ABS, PYE3604 White Particle Board Edged 3600 x 445 x 16mm ABS, PYE3606 White Particle Board Edged 3600 x 595 x 16mm ABS

Working Safe



LOOK UP AND LIVE

Overhead power lines have become so much of our outdoor landscape that it is easy to forget that they are there. When there's sun in the eyes, trees in the line of vision, or the need to be watching something else, sometimes it's hard to see exactly how close the power lines are. And, conditions like hot weather can change just how high the lines sit from one time in the day to another. So when using tall machinery, such as cranes, time needs to be taken to focus on what is located above in the work area, as well as what is to be achieved.

Energy Safe Victoria's has published a set of "No Go Zone" rules and regulations to prevent incidents such as trucks and machinery coming into contact with power lines. Specified right are the safe distances from power lines, indicating the areas where spotters are required and where special provisions must apply to ensure safe working.



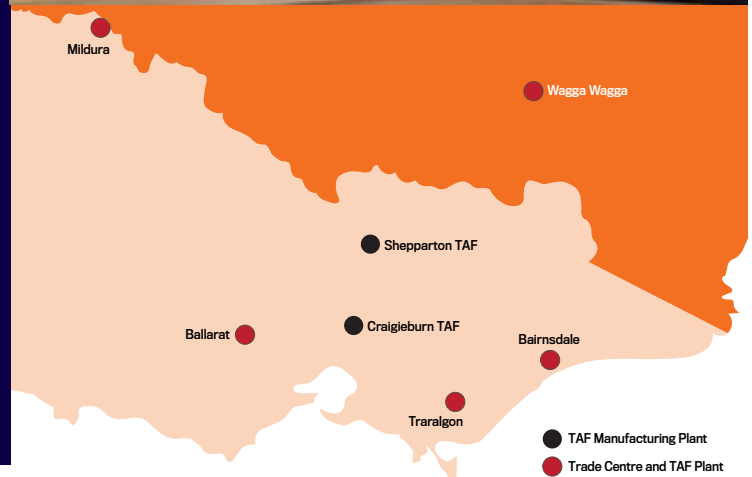
TRUST THE TRUSS & FRAME EXPERTS

With a network of 7 truss and frame manufacturing sites, Dahlsens is Victoria's leading manufacturer of truss systems and wall frames.

WHY CHOOSE US FOR YOUR TRUSS AND FRAME?

- Pryda Engineered & Manufactured on precision jigs
- Peace of mind with on site support if required
- Delivery in full on time, direct to site
- Crane equipped trucks assist handling

Ask us to see how this solution can work for you.





\$260
TUBE

\$50
BOX

Fullers Trade Construction Adhesive

- Multi-purpose adhesive
- High bond strength
- Water resistant
- Bridges gaps up to 9mm
- Repositional up to 20 mins

32782

Promotional price includes GST & is valid until 30th November 2013



Why hire?

BUY YOUR TEMP FENCE!

NOW AVAILABLE AT DAHLSSENS

Dahlsons

SICK OF HIRING TEMPORARY FENCING?

You can now purchase Temporary Fencing from your local Dahlsens store. Also ask us how to get your business name and logo printed onto mesh panels.

Approx \$36^{LM} incl GST (includes panel, feet & couplers)

BONUS OFFER!

Purchase 50^{LM} of Temporary Fencing sets & receive 1 Banner Mesh (2.2 x 1.6m) with your logo (valued at \$199)

Engage And Be Rewarded



Footy Tipping Winners

Congratulations to all tipsters who participated in the hotly contested Footy Tipping competition.

Season 2013's overall winner is Phil Adams of Bridgewell Constructions, customer of Kilsyth store, who had the opportunity to attend the Dahlsens 2013 AFL Grand Final event.



Brett Watson: Store Manager Dahlsens Kilsyth, Phil Adams: Bridgewell Constructions and Ray Mokaraka: Account Manager Dahlsens Kilsyth.

A close second and third respectively were Clint Dennett of Brookers Builders, Bairnsdale store and Tom Wettenhall, Deniliquin store. To the highest tipsters from each of our Dahlsens stores, enjoy your \$150 Pre-paid VISA cards.

GET ON BOARD WITH BORAL®

CONGRATULATIONS

To the winners of the 'Get on Board' with Boral night in the Premiership room at the Essendon v Carlton clash in August.

John Brooker - Bairnsdale store

Tom Wettenhall - Deniliquin store

Jake Sanders - Lakes Entrance store

Plan Your Summer

WHAT'S ON?

Rev up for some world-class sporting events throughout Victoria, Australia's most sports-mad state.

2013 Australian Motorcycle Grand Prix 18-20th October

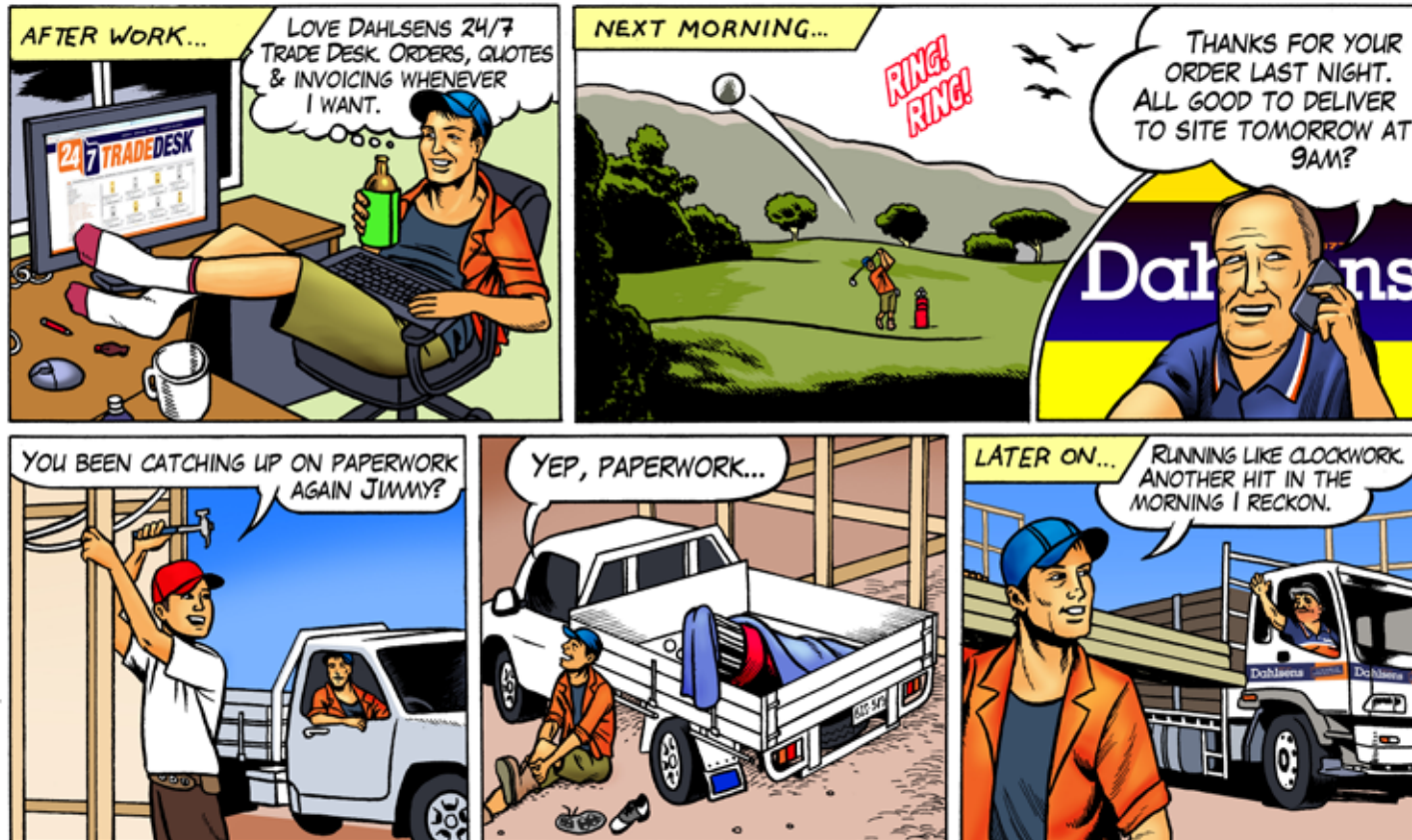
For three glorious days, you can eat, sleep and breath world-class racing at the home of Australian motorcycle racing. The likes of Lorenzo, Rossi, Pedrosa and Crutchlow take on the breath-taking Phillip Island Circuit to bring you the race of the year. With stunning panoramic ocean backdrop and outstanding spectator viewing areas from all around the circuit, there's never a dull moment.

Spring Racing Cup Carnival 21st September to 24th November

Australians love thoroughbred horse racing. A spectacle of fashion and entertainment, hundreds of thousands flock to Flemington and country tracks to make heroes of the horses, celebrities of the jockeys, to worship the trainers and win their riches. There are 65 days of racing with a total prize pool of more than \$50m. Big days include the 2nd November Derby Day, 5th November "the race that stops a nation" Emirates Melbourne Cup, 7th November Crown Oaks Day and 9th November Emirates Stakes Day.

World Cup of Golf 21-24th November

Hosted at Australia's number 1 golf course, Royal Melbourne Golf Club, Cheltenham, VIC, this biannual event boasts an \$8 million total prize purse and will see 60 players from across the globe compete in two man teams to represent over 30 countries each battling it out for one World Cup trophy. Australia holds four World Cup titles, the last in 1989 (Wayne Grady/Peter Fowler). Peter Thomson and Kel Nagle won two of Australia's World Cup titles, including the country's first in 1954 when it was held at Royal Melbourne.



TERRY JONES

Working in the Mansfield and Melbourne area, THK L Jones specialises in the building of concrete tilt panels. But you name it, THK builds it also. Brick veneers, weatherboards in any style the client wants, new homes, units, renovations, extensions and sheds are all in the portfolio. With 10 to 15 jobs a year depending on the size, the company is kept in plenty of work building new homes, renovations, extensions and commercial projects.

Headed up by golf, footy and motorbike loving Terry Jones, the team is made up of 2 carpenters, 2 apprentices and various subbies who enjoy good prompt service, advice and new product information from their building supplies provider Dahlsens.

The team has successfully delivered 4 units at the Beolite Village Mansfield, with 4 more soon to be completed. Under their belt also are the Mansfield Foodworks and Martins Garage for RACV concrete tile ups. Terry has taken much pride in the building of many beautiful homes over the years, including an architect designed house at Merrijig of which took 9 months to build. He is currently enjoying the exciting opportunity of helping his eldest son build his first house.

Having been in the industry for 29 years, Terry has witnessed a huge influx of new materials to hit the market, with improved safety and stricter regulations compared with when he first started out.

He has relied upon providing quality service, high safety standards and strong customer relations to ensure delivery of a good product. As such, word of mouth has spread the good work around that THK is a good operator.

The team at Dahlsens would like to thank Terry and his team for his custom and wish him continued success.

If you would like your company featured in Trademark's Builders Profile, please contact your local Account Manager or store for more information.



Are you moving or do you know someone who would like to receive Trademark?

Simply fill in the details below and fax us your address at (03) 8831 8399 and attention to TRADE TEAM or alternatively email lworthington@dahlsens.com.au

- ☐ My details have changed
☐ I would like to receive Trademark

Mr/Ms/Mrs: First Name: _____	
Surname: _____	
Address: _____	
Postcode: _____	Phone: _____
Email: _____	Acc No: _____
Trade Type/Occupation: _____	



\$799
inc. GST

143777

**1 TIME
ONLY
OFFER!**



BeA Angled Gas Fixer & Frammer Combo Pack (DA64 15 Gage & D90-660E)

- Both gas tools are supplied with
2 batteries, charger & accessories

Also Available: D34 Framing Nails (3000) with 3 Gas Cartridges **\$57** 143778 DA38 Galv Fixing Nails (3000) with 3 Gas Cartridges **\$38** 143779 DA50 Galv Fixing Nails (3000) with 3 Gas Cartridges **\$45** 143780 Single Gas Cartridge (framing gun) **\$12.50** 143781 Single Gas Cartridge (fixing gun) **\$12.50** 143782

Promotion available from 1st October to 30th November 2013. Available in stock or for orders at all stores now

Albury-Wodonga	58-98 Bennu Circuit	Ph: (02) 6043 1733	Fax: (02) 6043 1611
Account Manager	Brent Cochrane	Ph: 0408 379 317	bcochrane@dahlsens.com.au
Account Manager	Trevor Rixon	Ph: 0429 930 015	trixon@dahlsens.com.au
Account Manager	Michael Hodgkin	Ph: 0417 643 531	mhodgkin@dahlsens.com.au
Ballarat	63 Albert Street, Sepastopol	Ph: (03) 5335 8111	Fax: (03) 5335 6118
Account Manager	Steve Boschetti	Ph: 0409 536 902	sboschetti@dahlsens.com.au
Deniliquin	Barham Road	Ph: (03) 5881 3500	Fax: (03) 5881 4462
Branch Manager	Chris Murphy	Ph: (03) 5881 3500	cmurphy@dahlsens.com.au
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