Quarterly Report on Results for the Period of the Second Quarter and Half Year Ended September 30, 2004
October 28, 2004

Bharti Tele-Ventures Limited
(Incorporated as a public limited company on July 7, 1995 under the Companies Act, 1956)
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Bharti unifies its brands into Airtel

Mobile Services | Broadband and Telephone Services | Long Distance Services | Enterprise Services

The financial statements included in this quarterly report fairly presents in all material respects the financial condition, results of operations and cash flows of the company as of, and for the periods presented in this report.

Sunil B Mittal	Akhil Gupta
Chief Executive Officer	Chief Financial Officer
Chairman & Group Managing Director	Joint Managing Director

Supplemental Disclosures

Safe Harbor: - Some information in this report may contain forward-looking statements. We have based these forward-looking statements on our current beliefs, expectations and intentions as to facts, actions and events that will or may occur in the future. Such statements generally are identified by forward-looking words such as "believe," "plan," "anticipate," "continue," "estimate," "expect," "may," "will" or other similar words.

A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. We have chosen these assumptions or bases in good faith, and we believe that they are reasonable in all material respects. However, we caution you that forward-looking statements' and assumed facts or bases almost always vary from actual results, and the differences between the results implied by the forward-looking statements and assumed facts or bases and actual results can be material, depending on the circumstances. You should also keep in mind that any forward-looking statement made by us in this report or elsewhere speaks only as of the date on which we made it. New risks and uncertainties come up from time to time, and it is impossible for us to predict these events or how they may affect us. We have no duty to, and do not intend to, update or revise the forward-looking statements in this report after the date hereof. In light of these risks and uncertainties, any forward-looking statement made in this report or elsewhere may or may not occur and has to be understood and read along with this supplemental disclosure.

General Risk:- Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Company unless they can afford to take the risk of losing their investment. For taking an investment decision, investors must rely on their own examination of Bharti Tele-Ventures including the risks involved.

Convenience translation:- We publish our financial statements in Indian Rupees. All references herein to "Indian Rupees" and "Rs." are to Indian Rupees and all references herein to "US dollars" and "US$" are to United States dollars. All translations from Indian Rupees to United States dollars were made (unless otherwise indicated) on the basis of the indicative closing rate on September 29, 2004 of Rs.46.00 = US $1.00 provided to us by an RBI authorized dealer in India. All amounts translated into United States dollars as described above are provided solely for the convenience of the reader, and no representation is made that the Indian Rupees or United States dollar amounts referred to herein could have been or could be converted into United States dollars or Indian Rupees respectively, as the case may be, at any particular rate, the above rates or at all. Any discrepancies in any table between totals and sums of the amounts listed are due to rounding. Information contained in our website, www.bhartiteleventures.com and www.airtelworld.com is not part of this Quarterly Report.

Use of the Certain Non-GAAP measures:- This result announcement contains certain information on the Company's results of operations and cash flows that have been derived from amounts calculated in accordance with International Financial Reporting Standards (IFRS), but are not in themselves IFRS measures. They should not be viewed in isolation as alternatives to the equivalent IFRS measure and should be read in conjunction with the equivalent IFRS measure. **Further, disclosures are also provided under "Use of Non GAAP financial information" on page 20.**

Others:- In this report, the terms "we", "us", "our", "Bharti" or "the Company", unless otherwise specified or the context otherwise implies, refer to Bharti Tele-Ventures Limited ("Bharti Tele-Ventures") and its subsidiaries, Bharti Cellular Limited ("Bharti Cellular"), Bharti Infotel Limited ("Bharti Infotel"), Hexacom India Limited ("Hexacom"), Bharti Comtel Limited ("Bharti Comtel") and Bharti Aquanet Limited ("Bharti Aquanet").

Disclaimer:- This communication does not constitute an offer of securities for sale in the United States. Securities may not be sold in the United States absent registration or an exemption from registration under the U.S. Securities Act of 1933, as amended. Any public offering of securities to be made in the United States will be made by means of a prospectus and will contain detailed information about the Company and its management, as well as financial statements.

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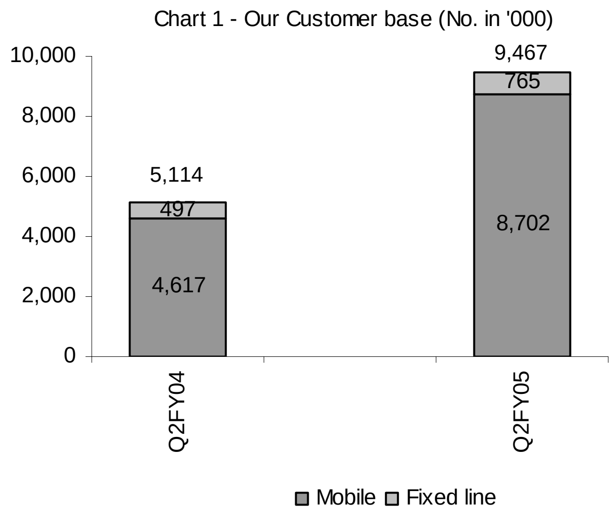
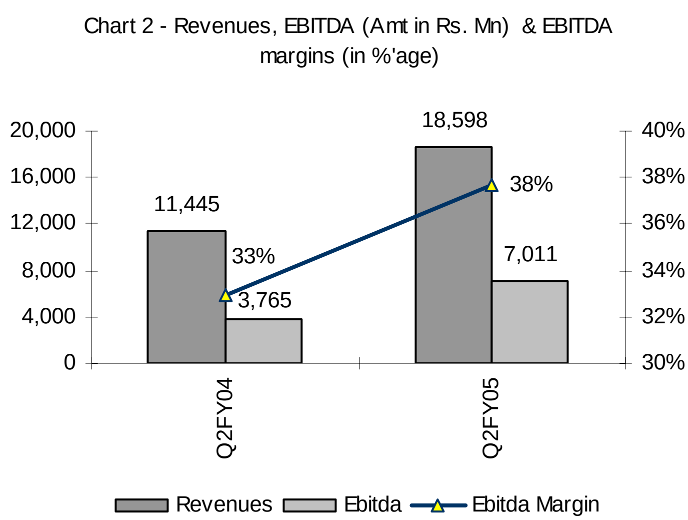
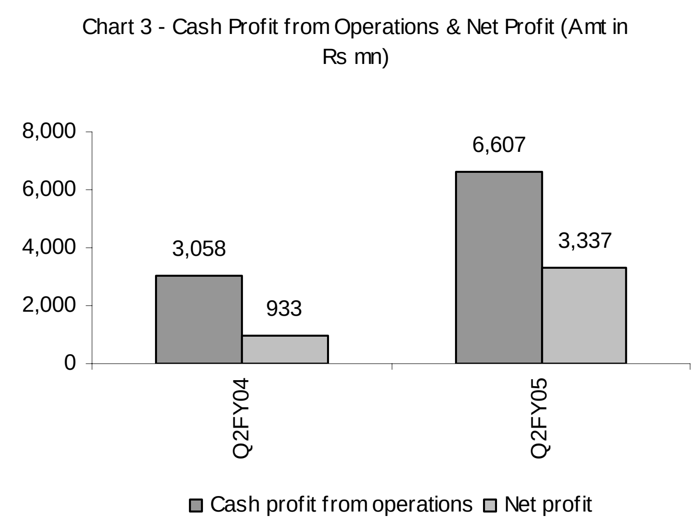
Key Highlights for the period ended September 30, 2004



- More than one million net additions during the quarter.
- Market share of 25.9% of All India GSM market and 20.5% of overall wireless market.



- Revenue and EBITDA grew by 63% and 86% respectively over the corresponding quarter last year.
- EBITDA Margin for the quarter improved to 38% from 33% for the the corresponding quarter last year.



- Cash profit from operations more than doubled as compared to the corresponding quarter last year.
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- Net Profit more than tripled as compared to the corresponding quarter last year.

SECTION I

AN OVERVIEW

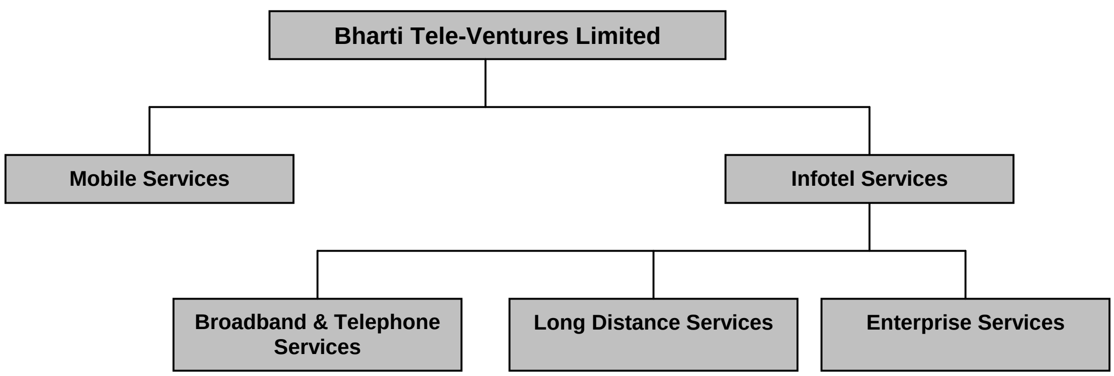
1.1 Introduction

We are one of India's leading private sector providers of telecommunications services based on an aggregate of 9,467,127 customers as of September 30, 2004, consisting of 8,702,255 GSM mobile and 764,872 broadband and telephony customers. We are the largest GSM mobile service provider in the country, based on number of customers. Mobile services constitute the largest portion of our business both in terms of total revenues and total customers. We also provide broadband & telephony services, long distance services and enterprise services.

As per un-audited IFRS financial statements, for the quarter ended September 30, 2004, our Total Revenue and EBITDA was Rs. 18,598 million (US$ 404 million) and Rs. 7,011 million (US$ 152 million) respectively, and for the first half ended September 30, 2004, our Total Revenue and EBITDA was Rs. 35,644 million (US$ 775 million) and Rs. 13,213 million (US$ 287 million) respectively. The net profit for the quarter and half year ended September 30, 2004 was Rs. 3,337 million (US$ 73 million) and Rs 6,298 million (US$ 137 million) respectively. During the quarter ended September 30, 2004, mobile services represented approximately 67% of our total revenues.

We continue to capitalize on the growth opportunities prevalent in the Indian telecommunications sector to achieve our vision of "To be globally admired for telecom services that delight customers".

Our businesses have been organized by services into two main 'Strategic Business Groups' – the Mobility and the Infotel services group. The Mobility group provides GSM mobile services in nineteen telecom circles, while the Infotel group provides broadband & telephony services, long distance services and enterprise services.



Bharti Tele-Ventures currently conducts its business through its subsidiaries. It holds 99.66% in Bharti Cellular (operates 18 mobile circles-except for the circle of Rajasthan), 68.5% in Hexacom (operates the Rajasthan circle), 100% in Bharti Infotel (operates broadband & telephone services, long distance services and enterprise services). During the quarter, the company convened the process of merger of its subsidiaries, Bharti Cellular & Bharti Infotel into Bharti Tele-Ventures Limited.

1.2 Business Divisions

- **Mobile Services** - We currently offer GSM mobile services in 19 out of the 23 circles in India. Our 8,702,255 GSM mobile customers in the circles accounted for a market share of 25.9% of All India GSM market and 20.5% of overall wireless (GSM + Digital Mobile) respectively, as on September 30, 2004. We also have licenses for four additional circles namely Bihar, Orissa, Assam and North East.

- **Broadband & Telephone Services-** We currently provide broadband (DSL) & telephony services (fixed line) in over 50 towns in the circles of Madhya Pradesh, Chattisgarh, Haryana, Delhi, Karnataka and Tamil Nadu. We had 764,872 customers as on September 30, 2004.

- **Long Distance Services** - We complement our mobile and broadband & telephone services with national and international long distance services and provide these services across India. We have 25,500 route kilometers of fibre on our national long distance arm. We also have a submarine cable landing station at Chennai, which connects the submarine cable connecting Chennai and Singapore. Our long distance and enterprise services derive enormous support from this connectivity.

- **Enterprise Services –** Our enterprise services group has recently been streamlined and is a solutions-based communication group, especially created to deliver platinum service to the customers. As a partner committed to the business needs of its customers, the group understands the unique challenges that drive the business and is committed to constantly craft, create, and refurbish customized portfolio of mobile, broadband & telephony and data & internet solutions.

Backed by world-class telecom infrastructure, global tie-ups and six sigma quality processes, this is a group to make "business @ ease" for the customers. The plethora of services currently being offered by this group includes voice services, mobile services, satellite services, managed data & internet services, managed e-business services and managed customized integrated solutions.

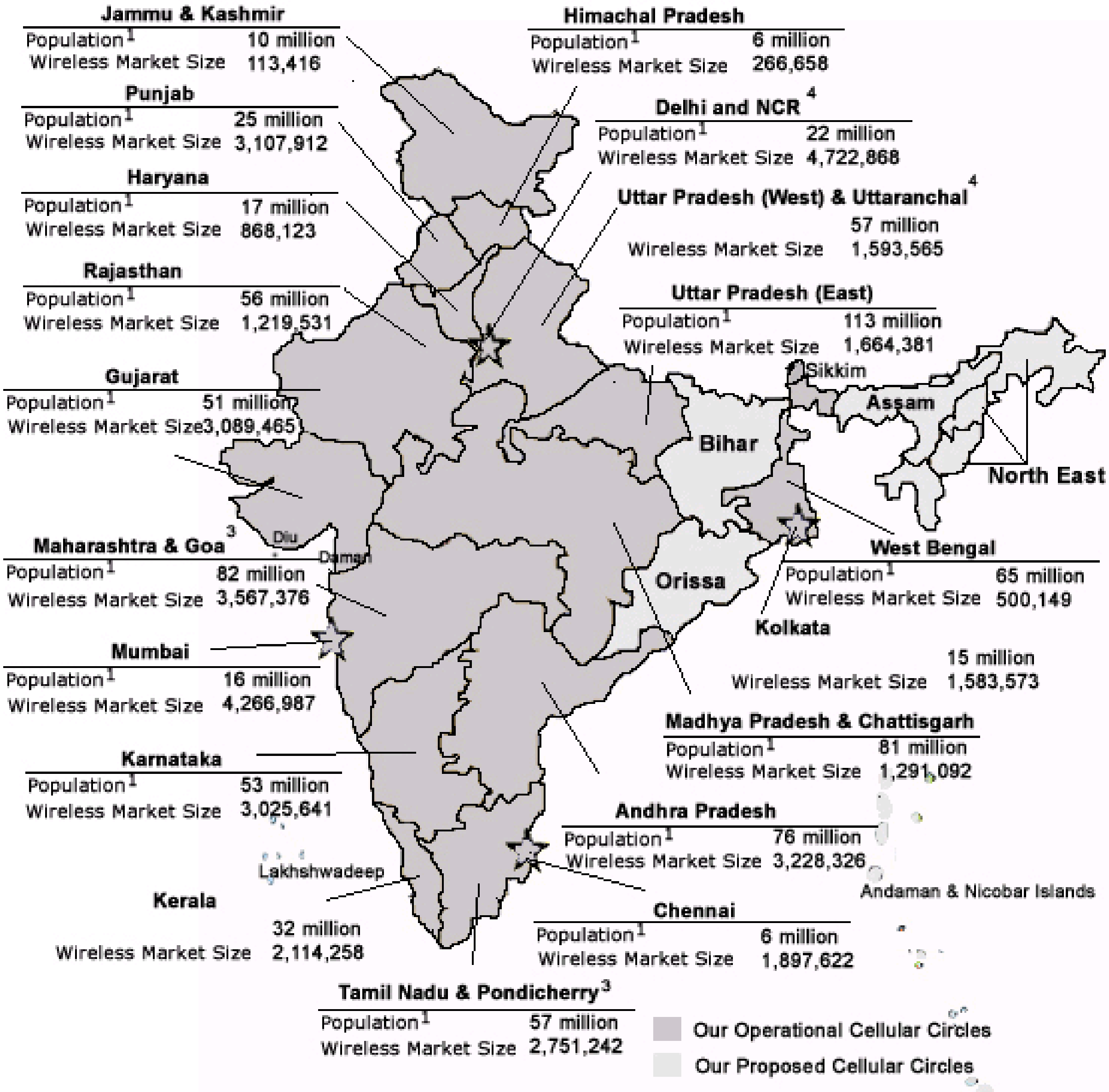
1.3 Vendors

We believe in deploying the finest technology and operating state-of-the-art networks. Our mobile networks equipment suppliers include Ericsson, Nokia, Siemens, and Motorola. In the case of the telephone services and long distance networks, equipment is purchased from vendors like Siemens, Nortel, Corning, among others. We have an information technology alliance with IBM for our information technology requirements of the entire group.

1.4 Partner

We have strong strategic alliances with SingTel, which have enabled us to further enhance and expand our telecommunications networks in India to provide quality service to our customers. The investment made by SingTel in our company is one of their largest investments made in the world outside Singapore.

1.5 Our Mobile Footprint



<u>Source:</u>

1. *Population estimates are as per National Census, 2001 and are as of March 1, 2001. The population for Uttar Pradesh (West) circle is approximately 37% of the total population for the state of Uttar Pradesh.*
2. *Wireless subscriber statistics are as of September 30, 2004 and are based on number of subscribers published by COAI & number of digital mobile subscribers published by AUSPI. These numbers does not include digital mobile subscribers of Bharat Sanchar Nigam Limited (BSNL) and Mahanagar Telephone Nigam Limited (MTNL). Wireless market size comprises the total number of GSM mobile subscribers and digital mobile subscribers of all the service providers in a circle except the digital mobile subscribers of BSNL and MTNL.*
3. *Demographics of Maharashtra and Tamil Nadu does not include demographics of state capitals (metros) Mumbai and Chennai respectively.*
4. *Demographic of Haryana does not include Faridabad & Gurgaon as they are included in Delhi & NCR. Similarly, demographics of Uttar Pradesh (West) & Uttranchal does not include Noida & Gaziabad as they are included in Delhi & NCR.*

SECTION II

FINANCIAL HIGHLIGHTS

Detailed financial statement, analysis and other related information is attached to this report as Annexure. Also, kindly refer to Section VI (use of Non- GAAP financial information) and Glossary (page 34) for detailed definitions.

The financial statements for the second quarter and half year ended September 30, 2004 & 2003 are un-audited and are prepared based on International Financial Reporting Standards (IFRS).

2.1 BTVL Consolidated - Summary of Consolidated Financial Statements.

2.1.1 Consolidated Summarised Statement of Income net of inter segment eliminations

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Total revenues	18,598	11,445	63%	35,644	21,805	63%
EBITDA	7,011	3,765	86%	13,213	6,654	99%
Cash profit from operations	6,607	3,058	116%	12,015	5,316	126%
Earnings/(loss) before taxation	3,959	939	321%	7,037	1,249	464%
Current tax expense	(237)	0	-	(627)	1	-
Earnings/(loss) after current tax expense	4,196	939	347%	7,664	1,248	514%
Deferred tax expense / (income)	859	-	-	1,364	-	-
Net profit / (loss)	3,337	933	258%	6,298	1,243	407%
EBITDA / Total revenues	38%	33%		37%	31%	

2.1.2 Consolidated Summarised Balance Sheet

Rs million, except ratios

Particulars	As at Sept. 30, 2004
ASSETS	
Total current assets	29,658
Total non - current assets	124,490
Total assets	**154,148**
LIABILITIES AND STOCKHOLDERS' EQUITY	
Total current liabilities	50,743
Total non - current liabilities	44,020
Total liabilities	**94,763**
Minority Interests	107
Total stockholders' equity	59,278
Total liabilities and stockholders' equity	**154,148**

2.2 Segment - wise Summarised Statement of Income

2.2.1 Mobile Services

2.2.1.1 Mobile Consolidated- comprises consolidated statement of income of existing and new mobile operations.

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Total revenues	12,397	7,566	64%	23,385	14,132	65%
EBITDA	4,157	2,384	74%	8,009	4,130	94%
Earnings before interest & tax	2,438	1,230	98%	4,816	1,950	147%
EBITDA / Total Revenues	34%	32%		34%	29%	

2.2.1.2 Existing Mobile operations – comprises of circles operational as on June 30, 2004. The circles include Delhi & NCR, Chennai, Kolkata, Andhra Pradesh, Karnataka, Himachal Pradesh, Punjab, Haryana, Uttar Pradesh (West) & Uttranchal, Madhya Pradesh & Chattisgarh, Tamil Nadu & Pondichery, Kerala, Gujarat, Maharashtra & Goa and Mumbai.

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Total revenues	12,334	7,566	63%	23,323	14,132	65%
EBITDA	4,226	2,384	77%	8,079	4,130	96%
Earnings before interest & tax	2,652	1,230	116%	5,100	1,950	162%
EBITDA / Total Revenues	34%	32%		35%	29%	

2.2.1.3 New Mobile Operations – comprises of circles launched/yet to be launched after June 30, 2004. It includes Uttar Pradesh (East) circle and the pre-operative expenses of the new circles, which have been launched in the month of October, 2004 (West Bengal and Jammu & Kashmir), and circles which are yet to be launched.

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Total revenues	62	-	-	62	-	-
EBITDA	(70)	-	-	(70)	-	-
Earnings before interest & tax	(214)	-	-	(284)	-	-
EBITDA / Total Revenues	-	-	-	-	-	-

2.2.2 Infotel Services – comprises the Broadband & Telephone Services, Long Distance Services and Enterprise Services.

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Total revenues	8,487	5,198	63%	16,349	9,766	67%
EBITDA	2,886	1,375	110%	5,251	2,531	107%
Earnings before interest & tax	2,059	766	169%	3,669	1,339	174%
EBITDA / Total Revenues	34%	26%		32%	26%	

2.2.2.1 Broadband & Telephone Services

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Total revenues	2,813	1,921	46%	5,219	3,465	51%
EBITDA	864	448	93%	1,506	753	100%
Earnings before interest & tax	420	137	206%	651	117	-
EBITDA / Total Revenues	31%	23%		29%	22%	

2.2.2.2 Long Distance Services - comprises the domestic, international long distance operations and landing station operations at Chennai.

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Total revenues	4,387	2,710	62%	8,681	5,369	62%
EBITDA	1,427	681	110%	2,610	1,418	84%
Earnings before interest & tax	1,086	419	159%	1,964	936	110%
EBITDA / Total Revenues	33%	25%		30%	26%	

2.2.2.3 Enterprise Services

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Total revenues	1,287	567	127%	2,450	932	163%
EBITDA	595	247	141%	1,134	360	215%
Earnings before interest & tax	554	210	164%	1,054	286	269%
EBITDA / Total Revenues	46%	44%		46%	39%	

2.2.3 Others - comprises the expenses of the BTVL corporate office.

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Total revenues	-	-	-	-	-	-
EBITDA	(126)	(83)	-	(234)	(179)	-
Goodwill Amortisation	-	386	-	-	729	-
Depreciation & Others	9	(122)	-	16	(209)	-
Earnings before interest & tax	(135)	(347)	-	(251)	(698)	-

2.3 Segment-wise Investments and Contribution

2.3.1 Investments in projects

Rs million, except ratios

Segment	As at September 30, 2004	
	Rs. Million	% of Total
Mobile Services	110,517	73%
Broadband & Telephone Services	18,876	12%
Long Distance Services	19,511	13%
Enterprise Services	2,402	2%
Others	370	0%
Total	**151,676**	**100%**
Accumulated Depreciation & Amortisation	30,393	
Net Fixed Assets & Other Project Investment	**121,283**	

Note: The investment in projects comprises gross fixed assets, intangibles assets, capital work in progress, gross goodwill and one time entry fee paid. The above also includes investment in equity towards acquisition of 67.50% interest in Hexacom.

2.3.2 Segment-wise Contribution to Revenue, EBITDA and Capex incurred during the period

	Quarter Ended September 2004					
	Revenue		EBITDA		Capex	
	Rs. Million	% of total	Rs. Million	% of total	Rs. Million	% of total
Mobile Services						
Existing Circles	12,334	66%	4,226	60%	9,101	68%
New Circles	62	0%	(70)	-1%	2,431	18%
Total Mobile Services	**12,397**	**67%**	**4,157**	**59%**	**11,532**	**86%**
Broadband & Telephone Services	2,813	15%	864	12%	1,184	9%
Long Distance	4,387	24%	1,427	20%	720	5%
Enterprise Business	1,287	7%	595	8%	170	1%
Others	0	0%	(126)	-2%	7	0%
	20,884	**112%**	**6,917**	**99%**	**13,614**	**102%**
Eliminations	(2,286)	-12%	94	1%	(244)	-2%
Total	**18,598**	**100%**	**7,011**	**100%**	**13,370**	**100%**

	Half Year Ended September 2004					
	Revenue		EBITDA		Capex	
	Rs. Million	% of total	Rs. Million	% of total	Rs. Million	% of total
Mobile Services						
Existing Circles	23,323	65%	8,079	61%	11,071	57%
New Circles	62	0%	(70)	-1%	4,103	21%
Total Mobile Services	**23,385**	**66%**	**8,009**	**61%**	**15,175**	**79%**
Broadband & Telephone Services	5,219	15%	1,506	11%	2,087	11%
Long Distance	8,681	24%	2,610	20%	1,951	10%
Enterprise Business	2,450	7%	1,134	9%	310	2%
Others	0	0%	(234)	-2%	12	0%
	39,735	**111%**	**13,025**	**99%**	**19,535**	**101%**
Eliminations	(4,090)	-11%	188	1%	(244)	-1%
Total	**35,644**	**100%**	**13,213**	**100%**	**19,291**	**100%**

Note: The eliminations for capex is on account of transfer of assets from one segment to another.

SECTION III

OPERATING HIGHLIGHTS

3.1 BTVL Consolidated

Parameters	Unit	Sept. 30, 2004	June 30, 2004	Q2-on-Q1 Growth	Sept. 30, 2003	Y-on-Y Growth
Customers on our Network						
Mobile Services	No.	8,702,255	7,672,123	13%	4,617,018	88%
Broadband & Telephone Services	No.	764,872	703,823	9%	496,701	54%
Total	No.	9,467,127	8,375,946	13%	5,113,719	85%

3.2 Mobile Services

Parameters	Unit	Sept. 30, 2004	June 30, 2004	Q2-on-Q1 Growth	Sept. 30, 2003	Y-on-Y Growth
Subscriber Base						
All India Wireless Subscribers	No.	42,421,106	37,271,904	14%	22,919,219	85%
All India GSM Mobile Subscribers	No.	33,559,526	29,203,746	15%	18,300,557	83%
Mobile Customers on Bharti's Networks	No.	**8,702,255**	**7,672,123**	**13%**	**4,617,018**	**88%**
Net Additions						
All India Wireless Subscribers	No.	5,149,202	3,960,338	30%	5,689,146	-9%
All India GSM Mobile Subscribers	No.	4,355,780	3,049,341	43%	3,151,761	38%
Mobile Customers on Bharti's Networks	No.	1,030,132	902,644	14%	866,029	19%
Bharti's Market Share						
as a % of All India GSM Mobile Subscribers	%	25.9%	26.3%	-1%	25.2%	3%
as a % of All India Wireless Subscribers	%	20.5%	20.6%	0%	20.1%	2%
Bharti's Share of Net Additions						
as a % of All India GSM Mobile Subscribers	%	23.6%	29.6%	-20%	27.5%	-14%
as a % of All India Wireless Subscribers	%	20.0%	22.8%	-12%	15.2%	31%
Pre-Paid Customers (as percentage of)						
Total Customer Base	%	77%	78%	-1%	83%	-8%
Total Net Additions	%	69%	65%	5%	93%	-26%
Other Operating Information						
Average Revenue Per User (ARPU)	Rs	509	515	-1%	580	-12%
Average Revenue Per User (ARPU)	US$	11	11	-1%	13	-12%
Average Minutes of Use Per User	No. of minutes	321	309	4%	305	5%
Monthly Churn						
Post-paid Voluntary Churn	%	1.4%	1.4%	-2%	1.9%	-24%
Post-paid Company Initiated Churn	%	2.2%	3.7%	-41%	5.2%	-58%
Prepaid	%	8.7%	8.2%	7%	5.8%	50%
Non Voice Revenue						
SMS Revenue as a % of total revenues	%	5.8%	4.6%	26%	3.3%	79%

3.3 Broadband & Telephone Services

Parameters	Unit	Sept. 30, 2004	June 30, 2004	Q2-on-Q1 Growth	Sept. 30, 2003	Y-on-Y Growth
Fixed Line Customers on Bharti's Networks	No.	764,872	703,823	9%	496,701	54%
Net additions on Bharti's Network	No.	61,049	67,198	-9%	72,943	-16%
Average Revenue Per User (ARPU)	Rs	1,256	1,184	6%	1,374	-9%
Average Revenue Per User (ARPU)	US$	27	26	6%	30	-9%

3.4 Human Resource Analysis

Parameters	Unit	Sept. 30, 2004	June 30, 2004	Q2-on-Q1 Growth	Sept. 30, 2003	Y-on-Y Growth
Employee Productivity						
Mobile Services						
Number of Customers per Employee						
Existing Circles	No.	2,092	2,001	5%	1,598	31%
New Circles	No.	125	-	-	-	-
Gross Revenue per employee per month	Rs					
Existing Circles	Rs	1,050,894	1,015,474	3%	872,926	20%
New Circles	Rs	32,658	-	-	-	-
Broadband & Telephone Services						
Number of Customers per Employee	No.	550	555	-1%	397	39%
Gross Revenue per employee per month	Rs	674,633	631,973	7%	511,768	32%
Long Distance Services						
Gross Revenue per employee per month	Rs	2,906,975	2,845,624	2%	2,166,340	34%
Enterprise Services						
Gross Revenue per employee per month	Rs	1,464,234	1,440,625	2%	768,241	91%

Note: - Please refer to the glossary for revised definitions of ARPU, Churn and MoU, The definition has been revised and applied consistently across all periods presented

Note: - Wireless Subscribers include GSM mobile subscribers and digital mobile subscribers as published by COAI and AUSPI respectively. These numbers do not include digital mobile subscribers of BSNL and MTNL.

SECTION IV

MANAGEMENT DISCUSSION & ANALYSIS

KEY INDUSTRY DEVELOPMENTS

INDUSTRY

Draft recommendations on the unified licensing regime

On March 13, 2004, Telecom Regulatory Authority of India (TRAI) had issued a consultation paper on the unified licensing regime. Pursuant to the completion of the public consultation process and open house discussions, TRAI published its draft recommendations on August 6, 2004.

The salient features of the draft recommendations are as follows:

1. There shall be three categories of licenses namely unified license, class license and licensing through authorization. The service area could be national or circle level, depending upon the choice of the operator.
2. For class license and license through authorization, there shall be no registration charges. For unified license, the registration charges consist of two components; which is the entry fee paid by National Long Distance (NLD) and International Long Distance (ILD) operators discounted on pro rata basis for the period for which the license has been used and based on entry fee paid by new Basic Service Operators which have entered in or after the year 2001.
3. For unified licensees and class licensees, the license fees shall be 6% of Adjusted Gross Revenue (AGR). The AGR shall include only the revenue accrued out of telecom services and not include sale of capital goods, sale of handsets, dividends and interest earned on deposits. Services licensed through authorizations shall not be required to pay any license fees.
4. The roll out obligations for Unified Access Services License (UASL) would continue under the unified licensing regime. In the absence of the pre-carrier selection, it shall be the responsibility of the unified licensee/access service provider at the originating end to ensure completion of calls to all destinations in the country. Post implementation of the carrier pre-selection, it would be the responsibility of the unified licensee/ NLD operator(s) to complete all the calls of the subscribers who have pre-selected this licensee as a carrier of their choice. For ILD services, the existing roll out obligations would continue.
5. Performance Bank Guarantees (PBG) for the unified license will be as per UASL. There is no requirement for PBG for class licensees or licensing through authorization.
6. It shall be mandatory for unified licensees to provide interconnection to all eligible telecom service providers as well as other unified licensees. The principle of non-discrimination shall be followed in the matter of interconnection.

The last date for submitting comments on the draft of the unified licensing recommendations was August 31, 2004. TRAI is now in the process of formulating its final recommendations.
(Please view the website/url: http://www.trai.gov.in/recom.htm, for further reference/details on the recommendations).

Broadband policy framework, 2004 by Department of Telecommunications (DoT)

On October 16, 2004, DoT had introduced a policy framework, to accelerate the growth of broadband services in India. The main constituents of the framework are on broadband connectivity, estimated growth for broadband & internet customers, technological options, prospects of future technologies, simplification of the Standing Advisory Committee on Radio Frequency Allocation (SACFA) or Wireless Planning Commission (WPC) clearances, bandwidth availability, role of other agencies (such as PCs, content and application providers) and fiscal issues.
(Please view the website/url: http://www.dot.gov.in/, for further reference/details).

Amendment to regulation on reporting system on accounting separation

On February 23, 2004, TRAI had issued the Regulation on 'The reporting system on accounting separation' wherein the operators were required to submit accounting separation reports with the authority within six months of the end of accounting year. After considering several representations of the service providers, TRAI on September 30, 2004, extended the time period for submission of the reports by three months during the first year of the regulation.

Tariff notification for itemized bills on long distance calls

On October 7, 2004, TRAI notified the 32nd amendment to the Telecommunication Tariff Order, 1999, mandating the service providers to provide free of charge itemized bills on long distance calls, on the request of customers.

Consultation Paper on Review of Access Deficit Charges (ADC)

On June 23, 2004, TRAI released a consultation paper on initiation of the process of review of the ADC. Therein, it was proposed that the new ADC regime would be implemented with effect from October 1, 2004, however, the authority has not yet released the final outcome of the consultative exercise.

COMPANY

Acquisition of Unified Access Services License (UASL) in Assam

The company acquired a UASL for the telecom service area of Assam with the effective date of the license as July 8, 2004.

Surrender of fixed line services

Pursuant to the migration to Unified Access Licenses in the telecom circles of Delhi, Haryana, Karnataka, and Tamil Nadu, the company submitted an application and surrendered its fixed line licenses, in these circles. The notice has been accepted by the DoT and has come into effect on October 1, 2004. A formal notice of surrender of the UASL for the Madhya Pradesh circle held by Bharti Infotel Limited has been submitted to DoT, on October 12, 2004.

Unified brand strategy under the flagship brand Airtel

On September 15, 2004, the company announced its unified brand strategy for all its telecom services, under the flagship brand Airtel. Under the new brand architecture, Bharti is to offer the suite of telecom services clubbed under the four heads, namely – Mobile Services; Broadband & Telephone Services; Long Distance Services and Enterprise Services.

Other key developments

- Launch of mobile services in Jammu & Kashmir, on October 20, 2004,
- Launch of the BlackBerry wireless solution in India, on October 19, 2004. This is a result of a tie-up between Bharti Tele-Ventures Limited and Research In Motion (RIM),
- Launch of mobile services in West Bengal, on October 15, 2004,
- Launch of mobile services in Uttar Pradesh (E), on August 30, 2004. Reached hundred thousand customer mark within forty - two days of the launch, on October 12, 2004,
- Launch of the 'Airtel' brand for mobile services in Rajasthan, on August 31, 2004,
- Launch of the EDGE (Enhanced Data Rate for Global Evolution) services; in Chandigarh, Delhi, Mumbai, Pune, Bangalore, and Andhra Pradesh,
- Launch of the 'Ring Back Tones' innovative services (Hello Tunes), on July 19, 2004, thus becoming the first mobile operator in India to offer these Intelligent Network (IN) based services.

Awards & recognitions

'World Communications Best Brand Award'

On October 12, 2004, the company was awarded with the 'World communications best brand award of the year', which recognizes the outstanding performance by companies and brands from across the world in the telecommunications industry. The world communication awards 2004 have been constituted by the London based Emap Communications Group. The award is based on the actual market performance of the brand and the parameters include revenue growth, market - share and growth and demonstration of leadership in product and service innovations.

Features in the 'Forbes A 400 list'

The company featured in this years Forbes A - list, (featured and termed as 400 of the world's best big companies.). As per Forbes, the companies featuring in this list are the world's most attractive big public companies for investors and the universe comprises of companies with either sales or market capitalization of $5 billion or more.

Awarded as 'The Emerging Company of the Year'

The company had been awarded with "The Emerging Company of the Year" award by the Economic Times (ET). As per the jury, this award was given to the company for the scale and size achieved by the company in a short time and its achievement considered as creditable.

Bharti Mobile - Punjab Litigation

The arbitration proceedings for a claim for the refund of license fee and interest paid to the DoT were decided against Bharti Mobile, the licensee of the Punjab Mobile circle. The company has already paid the license fees and interest thereon before the commencement of arbitration proceedings. The company challenged the award before the Hon'ble Delhi High Court and the matter is now listed for hearing before the Hon'ble Delhi High Court on November 18, 2004.

4.1 Results of Operations

The financial statements for the periods ended September 30, 2004 and 2003 are un-audited. The financial statements for period ended September 30, 2004 have been adjusted for International Accounting Standard IAS 22: Business Combinations. Certain adjustment regarding fair valuation of intangible assets on acquisition as per IAS 22 have not been made for the period ended September 30, 2003.

BTVL Consolidated

As on September 30, 2004, we had an aggregate of 9,467,127 customers, consisting of 8,702,255 GSM mobile and 764,872 broadband & telephony customers. During the quarter, we added more than one million customers on our networks. Our total customer base has increased by approximately 85% compared to the customer base as on September 30, 2003.

During the quarter ended September 30, 2004, the company had revenues of Rs 18,598 million and EBITDA of Rs 7,011 million, a growth of 63% and 86%, respectively compared to the quarter ended September 30, 2003. The EBITDA margin for the quarter improved to 38% as compared to 33% for the quarter ended September 30, 2003. The increase in EBITDA margin is due to the operating efficiencies, economies of scale and benefits of integrated operations experienced in our businesses.

The net finance cost for the quarter ended September 30, 2004 was Rs. 404 million. The gross finance cost during the quarter was Rs. 986 million and the finance income (primarily relating to income on marketable securities) was Rs. 183 million. Further there was a net exchange gain of Rs. 400 million, which was on account of the exchange fluctuation and the effect of derivative accounting, on the borrowings.

The cash profit from operations for the quarter was Rs. 6,607 million, an increase of 116%, as compared to the prior year quarter ended September 30, 2003.

The earnings before taxation for the quarter was Rs. 3,959 million an increase of 321%, as compared to the quarter ended September 30, 2003.

During the quarter, the company also had an income tax expense of Rs. 662 million. The current tax income for the quarter was Rs. 237 million and the deferred tax expense recognized for the quarter was Rs. 859 million.

The net profit for the quarter ended September 30, 2004, at Rs 3,337 million, more than tripled as compared to the prior year quarter ended September 30, 2003.

During the quarter ended September 30, 2004, we incurred capital expenditure of Rs. 13.4 billion (US$ 291 million). As on September 30, 2004, the net debt of the company was approximately Rs. 38.5 billion resulting in a net debt to stockholder's equity ratio of 0.65.

Mobile Services

Our 8,702,255 GSM mobile customers accounted for a market share 25.9% of All India GSM market and 20.5% of overall wireless market (GSM + Digital Mobile) respectively.

Of our 8,702,255 GSM mobile customers as of September 30, 2004, prepaid subscribers accounted for approximately 77% while post paid customers accounted for the remaining 23%. During the quarter, our share of new additions was 23.6% of the All India GSM mobile net additions and 20.0% of All India wireless net additions. The prepaid customer base grew by 73% to 6,661,827 as of September 30, 2004 from 3,840,891 as of September 30, 2003, whereas the post paid customer base increased by 163% to 2,040,428 as of September 30, 2004 from 776,127 as of September 30, 2003. The company's pre-paid and post-paid net customer activations totaled 707,130 and 323,002, respectively. During the quarter we launched commercial operations in the circle of Uttar Pradesh (East). Our subscriber base in the in the Uttar Pradesh (East) circle, as of September 30, 2004 was 79,430.

The monthly churn for the quarter ended September 30, 2004 was 3.6% (1.4% voluntary churn and 2.2% company initiated churn) for our post-paid segment while; it was 8.7% for the pre-paid segment. There has been a substantial improvement i.e reduction in post-paid churn over the same period last year.

During the quarter, our blended ARPU of Rs.509 (US$ 11) per month was lower by 12% as compared to the quarter ended September 30, 2003. The blended monthly usage per customer was at 321 minutes during the quarter, an increase of 5% on a year on year basis. The Short Messaging Services (SMS) revenue, which is primarily text messaging accounted for 5.8% of the total revenue of the segment, an improvement of 79% over the last year.

The consolidated revenues and EBITDA from our mobile business for the quarter ended September 30, 2004 was Rs.12,397 million and 4,157 million respectively. The revenue from this segment contributed to 67% of our total consolidated revenues. The revenue and EBITDA grew by 64% and 74% respectively as compared to the corresponding prior year quarter. The EBITDA margin (ratio of EBITDA to total revenues) for the quarter was 34%. The EBIT for the quarter was Rs 2,438 million.

The revenues for the quarter for from our existing mobile circles of Rs 12,334 million grew by 63%, EBITDA of Rs 4,226 million grew by 77% and the earnings before interest and taxes of Rs 2,652 million grew by 116% respectively over the same period last year. The EBITDA margin for our existing mobile circle for the quarter was 34%.

During the quarter ended September 30, 2004, we incurred capital expenditure of Rs. 11.5 billion (US$ 251 million) on our mobile business. The capital expenditure incurred in existing and new circles was Rs 9.1 billion (US$ 198 million) and Rs 2.4 billion (US$ 53 million) respectively.

Broadband & Telephone Services

During the quarter ended September 30, 2004, we added 61,049 customers on our broadband & telephone networks, translating into monthly average net additions of approximately 20,350. Our broadband & telephony customer base was 764,872 as of September 30, 2004. We have focused on acquiring customers subscribing to DSL services and as on September 30, 2004, had approximately 74,000 broadband & telephony customers subscribing to such services.

For the quarter ended September 30, 2004, the revenues from our broadband & telephone operations of Rs 2,813 million, represented a growth of 46% on year-on-year basis and contributed 15% to the consolidated total revenues. The EBITDA for the quarter was Rs. 864 million compared to Rs. 448 million in the corresponding prior year quarter. The EBITDA margin for this segment improved to 31% as compared to 23% for the quarter ended September 30, 2003. This improvement was largely attributable to the operational efficiencies experienced by the company. The EBIT for the quarter ended September 30, 2004 was Rs 420 million, a growth of approximately 206% as compared to the quarter ended September 30, 2003.

The ARPU for the quarter was Rs. 1,256 (US$ 27) per month.

Long Distance Services

During the quarter ended September 30, 2004, the revenues of Rs.4,387 million from our long distance services was an increase of 62% over the corresponding quarter last year. The increase in the revenues was due to growth in traffic carried by us on our networks (primarily attributable to increased captive subscriber base), and sale of lease line/fibre to corporate. The EBITDA from this segment during the quarter was Rs 1,427 million, a growth of 110% over the corresponding quarter last year. This has resulted an increase in EBITDA margin to 33% in the current quarter as compared to 25% during the corresponding quarter last year. The EBIT of this segment was Rs 1,086 million representing a growth of 159% over the corresponding quarter last year.

Enterprise Services

The enterprise business group has recently been streamlined, and in addition to providing broadband, VSAT and internet services, will focus on providing telecommunications services as an integrated service offering, including mobile, broadband & telephone, long distance and data connectivity services, to key corporate and institutional customers throughout India.

For the quarter ended September 30, 2004, the revenues from this segment were Rs.1,287 million, a growth of 127% compared to the corresponding prior year quarter. The EBITDA for this segment for the quarter ended September 30, 2004 was Rs. 595 million. The EBITDA margin for this segment in the quarter ended September 30, 2004 was 46% as compared to 44% in the corresponding period last year. Our revenues have shown continued improvement over last few quarters due to increase in the data business.

SECTION V

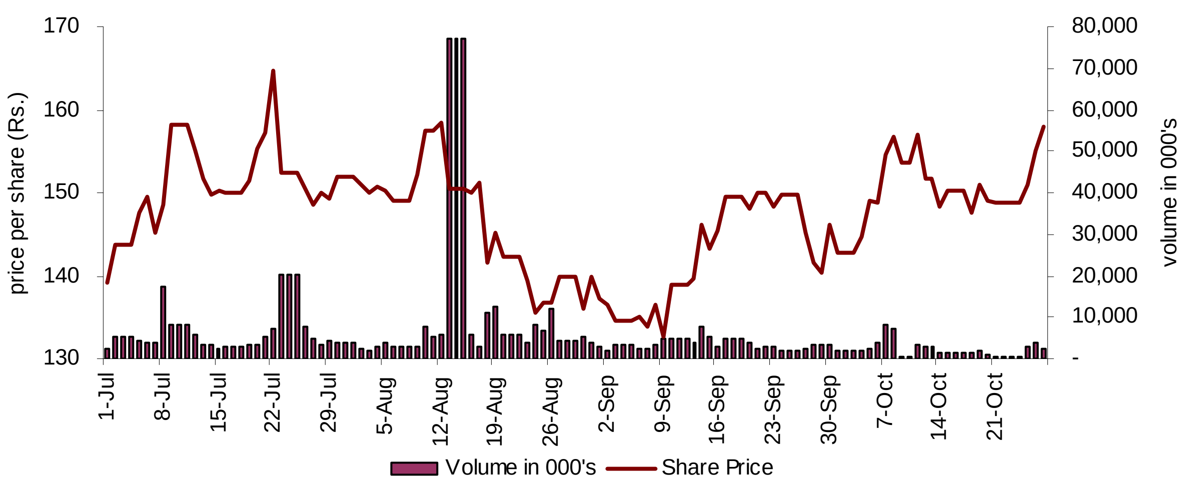
5.1 Stock Market Highlights

5.1.1 General Information

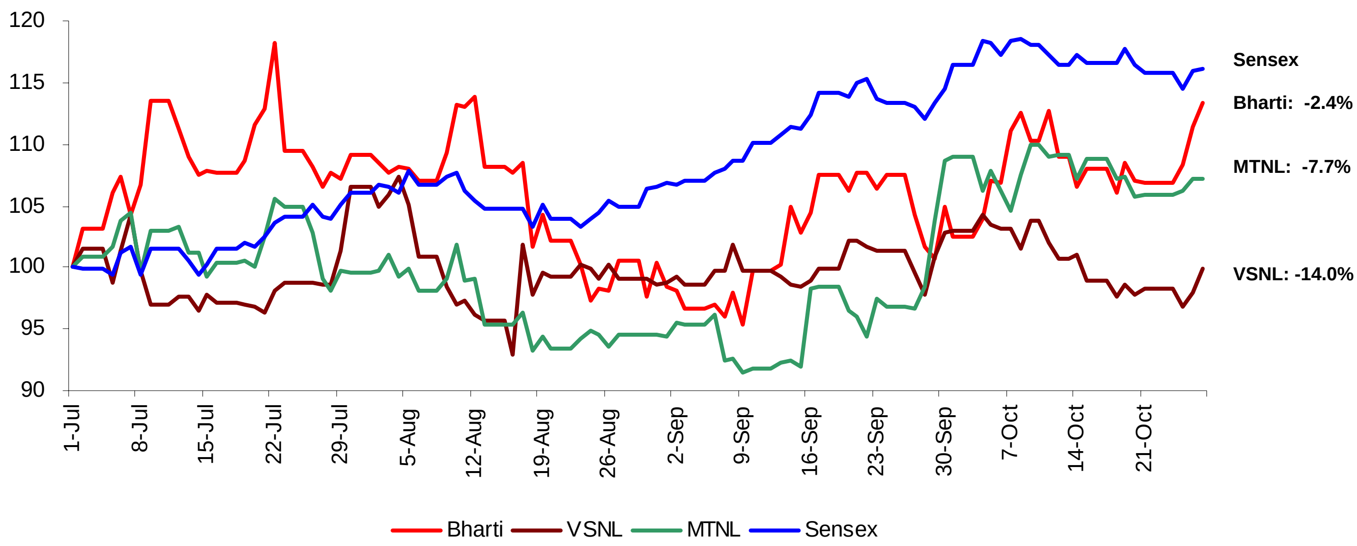
Opinion & Financial Data			**Stock Data**	
No. of Shares Oustanding (as on Sept 30, 2004)	Million Nos.	1,853	Code/Exchange	532454/BSE
Closing Market Price - BSE (October 27, 2004)	Rs./Share	157.85	Bloomberg/Reuters	BHARTI IN/BRTI.BO
Market Capitalisation	Rs. Million	292,554	***Shareholding Pattern***	**As on Sept 30, 2004**
Book Value Per Share	Rs.	31.98	Promoters Holding	46.61%
Market Price/Book Value	Times	4.94	Singtel (Pastel Ltd)	15.95%
Net Debt to EBITDA (LTM)	Times	1.66	Free Float*	37.44%
Enterprise Value	Rs. Million	331,103		
Enterprise Value/Annualised Q2 Revenue	Times	4.45	Foreign Holding	46.73%
Enterprise Value/Annualised Q2 EBITDA	Times	11.81	Combined Volume (July 01- October 27)	6.3 million per trading day

* Free float includes 4.4% shareholding of Indian public & instutution w hich has foreign ow nership restrictions (not freely tradeable across Indian and Overseas investors)

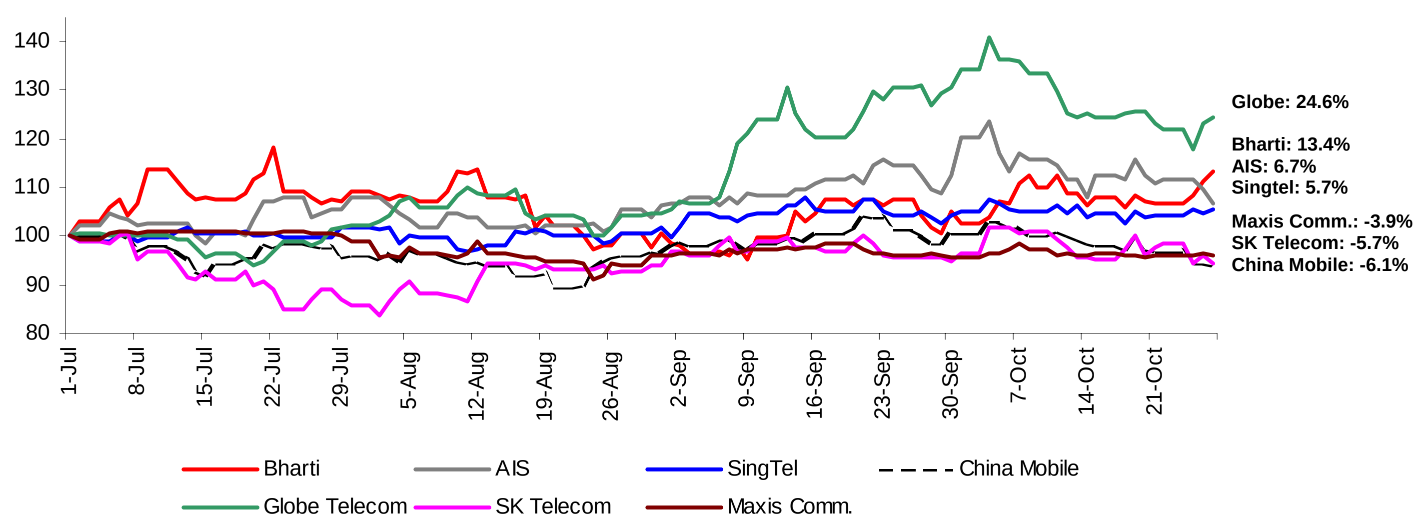
5.1.2 Bharti Tele-Ventures Daily Stock Price` (BSE) & Volume (combined of BSE and NSE) Movement



5.1.3 Comparison of Domestic Telecom Stock Movement with Sensex



5.1.4 Comparison of Select Asian Telecom Stock Movement with Bharti Tele-Ventures



SECTION VI

Use of Non - GAAP Financial Information

In presenting and discussing the Company's reported financial position, operating results and cash flows, certain information is derived from amounts calculated in accordance with IFRS, but this information is not itself an expressly permitted GAAP measure. Such non - GAAP measures should not be viewed in isolation as alternatives to the equivalent GAAP measures.

A summary of certain of the non - GAAP measures included in this report, together with details where additional information and reconciliation to the nearest equivalent GAAP measure can be found, is shown below.

Non - GAAP measure	**Equivalent GAAP measure**	**Location in this results announcement of reconciliation and further information**
Earnings before Interest, Taxation, Depreciation and Amortizations (EBITDA)	Operating Income	BTVL Consolidated Page 21, Mobile Services:- Page 22, Infotel Services:- Page 22, Broadband & Telephone Services:- Page 22, Long Distance Services:- Page 23, Enterprise Services:- Page 23, Others:- Page 24.
Cash Profit from Operations	Operating Income	Page 21
Earnings/(loss) after current tax expenses	Earnings/(loss) before taxation	Page 21
Net Debt	N.A	Page 21
Net Revenues	Total revenues	Page 21
Operating Expenses	N.A	Page 21
Earnings before Interest & Taxes [for Infotel]	N.A.	Page 22
Total Revenues [for Infotel]	N.A.	Page 22
Schedule of Other costs	N.A	Page 23
Schedule of depreciation and amortisation	N.A	Page 24
Schedule of Finance cost (net)	N.A	Page 24
Schedule of Income tax expense / (Income)	N.A	Page 24

N.A. – Not Applicable

6.1 Reconciliation of Non-GAAP financial information

6.1.1 BTVL Consolidated

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Operating Income To EBITDA		
Operating Income	**4,384**	**8,261**
Other Income	15	70
Depreciation & Amortisation	2,494	4,790
Pre-operative costs	145	223
Donations	3	9
EBITDA	**7,011**	**13,213**
Operating Income to Cash Profit from Operations		
Operating Income	**4,384**	**8,261**
Other Income	15	70
Depreciation & Amortisation	2,494	4,790
Pre-operative costs	145	223
Donations	3	9
Finance Cost, net	404	1,198
Cash Profit from operations	**6,607**	**12,015**
Net Debt		
Long term debt, net of current portion	40,220	40,220
Current portion of long term debt	4,745	4,745
Short term borrow ings	7,923	7,923
Less:		
Cash and cash equivalents	2,273	2,273
Marketable Securitties	12,066	12,066
Net Debt	**38,549**	**38,549**
Total Revenue to Net Revenue		
Total Revenue	**18,598**	**35,644**
Less:-		
Access and interconnection cost	3,791	7,715
Net Revenue	**14,807**	**27,929**
Operating expenses		
Equipment Costs	240	511
Employee Costs	1,238	2,351
Other Costs	4,456	8,451
Operating Expenses	**5,934**	**11,313**
Earnings/(loss) after current tax expenses		
Earnings/(loss) before taxation	3,959	7,037
Less:-		
Current tax expense	(237)	(627)
Earnings/(loss) after current tax expenses	**4,196**	**7,664**

6.1.2 Mobile Services

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Operating Income to EBITDA		
Segment Result	**2,438**	**4,816**
Other Income	12	41
Depreciation & Amortisation	1,601	3,025
Pre-operative costs	130	203
Donations	0	6
EBITDA	**4,157**	**8,009**

6.1.3 <u>Infotel Services</u>

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Revenues For Infotel		
Revenues from Broadband & Telephone Services	2,813	5,219
Revenues from Long Distance Services	4,387	8,681
Revenues from Enterprise Services	1,287	2,450
Revenues For Infotel	**8,487**	**16,349**
EBITDA For Infotel		
EBITDA from Broadband & Telephone Services	864	1,506
EBITDA from Long Distance Services	1,427	2,610
EBITDA from Enterprise Services	595	1,134
EBITDA For Infotel	**2,886**	**5,251**
EBIT For Infotel		
EBIT from Broadband & Telephone Services	420	651
EBIT from Long Distance Services	1,086	1,964
EBIT from Enterprise Services	554	1,054
EBIT For Infotel	**2,059**	**3,669**

6.1.4 <u>Broadband & Telephone Services</u>

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Operating Income to EBITDA		
Segment Result	**420**	**651**
Other Income	(8)	(6)
Depreciation & Amortisation	422	830
Pre-operative costs	14	20
Donations	-	0
EBITDA	**864**	**1,506**

6.1.5 Long Distance Services

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Operating Income to EBITDA		
Segment Result	**1,086**	**1,964**
Other Income	10	32
Depreciation & Amortisation	352	678
Pre-operative costs	-	-
Donations	0	0
EBITDA	**1,427**	**2,610**

6.1.6 Enterprise Services

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Operating Income to EBITDA		
Segment Result	**554**	**1,054**
Other Income	5	12
Depreciation & Amortisation	47	91
Pre-operative costs	-	-
Donations	-	-
EBITDA	**595**	**1,134**

6.1.7 Others

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Operating Income to EBITDA		
Segment Result	**(113)**	**(224)**
Other Income	92	186
Depreciation & Amortisation	76	173
Pre-operative costs	-	-
Donations	3	3
EBITDA	**(126)**	**(234)**

6.2 Schedule to financial statements

6.2.1 Schedule of Other Costs

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Network and operating expenses	1,444	2,863
Sales and marketing expenses	1,559	2,875
Other operating expenses	1,453	2,713
Total Other Costs	**4,456**	**8,451**

6.2.2 Schedule of Depreciation and Amortisation

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Fixed Assets	2,200	4,220
Licence Fees	128	253
ESOP	26	55
Intangibles	140	261
	2,494	**4,790**

6.2.3 Schedule of Finance Cost (net)

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Interest on borrow ings	821	1,559
Interest on delayed payment of Licence fee	-	-
Interest – others	148	241
Debt extinguishment costs	-	-
Amortised loan origination costs	18	18
Normal Interest cost	**986**	**1,818**
Total finance income	183	310
Others	(400)	(310)
Exchange fluctuation loss/(gain), net	95	1,589
Other financial expenses	(495)	(1,899)
Finance costs (net)	**404**	**1,198**

6.2.4 Schedule of Income Tax

Rs million, except ratios

Particulars	Quarter Ended	Half Year Ended
	Sept. 2004	Sept. 2004
Current tax expense	(237)	(627)
Deferred tax expense / (income)	859	1,364
Income tax expense / (Income)	**622**	**737**

ANNEXURES

A1 Financial Statements as per International Financial Reporting Standards

A1.1 Consolidated Statement of Income

Rs million, except ratios

Particulars	Quarter Ended			Half Year Ended		
	Sept. 2004	Sept. 2003	Y-on-Y Growth	Sept. 2004	Sept. 2003	Y-on-Y Growth
Revenues						
Service Revenue	18,365	11,268	63%	35,158	21,544	63%
Equipment Sales	232	177	31%	486	261	86%
Total revenues	**18,598**	**11,445**	**63%**	**35,644**	**21,805**	**63%**
Other income	15	18	-18%	70	26	166%
Access and interconnection charges	3,791	2,462	54%	7,715	5,196	48%
Equipment Costs	240	153	58%	511	208	145%
Employee costs	1,238	921	34%	2,351	1,760	34%
Other costs	4,456	2,855	56%	8,451	5,612	51%
Licence fee	1,861	1,288	45%	3,404	2,375	43%
Pre-operating costs	145	(0.0)		223	(0)	
Depreciation & amortisation	2,494	2,137	17%	4,790	4,093	17%
Donations	3	0.0		9	0	
Operating Income	**4,384**	**1,646**	**166%**	**8,261**	**2,588**	**219%**
Loss of Join Venture and/ or Associate Company	22	0		27	0	
Finance costs (net)	404	707	-43%	1,198	1,338	-10%
Earnings / (Loss) before taxation	**3,959**	**939**	**321%**	**7,037**	**1,250**	**464%**
Income tax expense / (income)	622	0		737	1	
(Profit) / loss to minority shareholders	(0)	6	-106%	2	5	-61%
Net profit/(loss)	**3,337**	**933**	**258%**	**6,298**	**1,244**	**407%**

A1.2 Consolidated Balance Sheet

Rs million, except ratios

Particulars	As at Sept. 30, 2004
Current Assets	
Cash and cash equivalents	2,273
Accounts receivable (net)	6,441
Marketable securities	12,066
Inventories	373
Derivative financial instruments	1,151
Other current assets	7,353
Total current assets	**29,658**
Investment in associates and joint ventures	4,431
Property plant and equipment (net)	66,081
Capital w ork-in-progress	13,272
Goodw ill	22,828
License Fees, Net	9,201
Other Intangible Assets	5,470
Deferred Tax Asset	2,285
Other non-current assets	922
Total Non-current assets	**124,490**
Total assets	**154,148**
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current liabilities	
Short-term borrow ings	7,923
Equipment Supply Payables	13,119
Unearned revenue	7,490
Current portion of long term debts	4,745
Accrued Employee Costs	423
Derivative financial instruments	761
Other current liabilities	16,283
Total current liabilities	**50,743**
Non-current liabilities	
Long term debt, net of current portion	40,220
Provision	83
Other non-current liabilities	3,717
Total non-current liabilities	**44,020**
Total liabilities	**94,763**
Minority interest	107
Stockholders' equity	
Share Capital	18,534
Share Premium	35,330
Deferred stock compensation	(109)
Loan to Trust	(320)
Retained earnings (deficit)	5,843
Total stockholders' equity	**59,278**
Total liabilities and stockholders' equity	**154,148**

A1.3 Consolidated Statement of Cash Flows

Rs million, except ratios

Particulars	Qtr ended September 30, 2004	Half Year ended September 30, 2004
Cash flows from operating activities		
Net profit/(loss)	**3,337**	**6,298**
Add: Non Cash items		
Depreciation and amortisation	2,494	4,790
Deferred tax expense / (income)	228	737
Impact of fair valuation of financial instruments	(412)	(370)
Cash generated from operations before working capital changes	**5,646**	**11,454**
(Increase)/decrease in working capital	7,445	12,903
(Increase)/decrease in non-current assets	(316)	(1,285)
Increase/(decrease) in non-current liabilities	(13)	169
Net cash provided/(used) by/in operating activities	**7,116**	**11,787**
Cash flows from investing activities		
Purchase of property, plant and equipment	(13,370)	(19,291)
Investment / loss in associate (Hexacom)	22	(4,431)
Licence fee paid	(50)	(50)
Net cash provided/(used) by/in investing activities	**(13,398)**	**(23,772)**
Cash flows from financing activities		
Increase/(decrease) in borrowings	2,084	8,559
Shareholders Equity	36	1,598
Net cash provided/(used) by/in financing activities	**2,120**	**10,156**
Marketable Securities & Cash and cash equivalents		
Beginning of the year	12,854	4,712
End of the year	14,339	14,339

A1.4 Trend and Ratio Analysis

A1.4.1 Financial Performance

The figures as given below are as per the results published by the company for the relevant period.

Amount in Rs. Million

Parameters	For the Quarter Ended				
	Sep-04	Jun-04	Mar-04	Dec-03	Sep-03
Total Revenues	18,598	17,047	15,533	12,687	11,445
Access and interconnection charges	3,791	3,924	3,745	2,497	2,463
Operating Expenses	5,934	5,378	4,821	3,917	3,929
Licence Fee	1,861	1,542	1,642	1,544	1,288
EBITDA	7,011	6,202	5,325	4,730	3,765
Cash profit from operations	6,607	5,407	4,982	4,001	3,058
Earnings / (Loss) before taxation	3,959	3,078	2,757	2,138	939
Net profit/(loss)	3,337	2,961	3,038	1,913	933

Amount in Rs. Million

Parameters	As at				
	30-Sep-04	30-Jun-04	31-Mar-04	31-Dec-03	30-Sep-03
Stockholders Equity	59,278	55,904	51,094	48,514	46,635
Net Debt	38,549	38,320	39,987	37,598	38,304
Capital Employed = Stockholder's equity + Net Debt	97,826	94,224	91,081	86,112	84,940

A1.4.2 Key Ratios

Kindly refer to glossary for detailed definitions of the ratios given below.

Parameters	Sep-04	Jun-04	Mar-04	Dec-03	Sep-03
Access and Interconnect charge / Total revenues	20%	23%	24%	20%	22%
Operating Expenses / Total revenues	32%	32%	31%	31%	34%
Licence fee / Total revenues	10%	9%	11%	12%	11%
EBITDA / Total revenues	38%	36%	34%	37%	33%
Cash profit from operation / Total revenues	36%	32%	32%	32%	27%
Earning (loss) before taxation / Total revenues	21%	18%	18%	17%	8%
Net Profit / (Loss) / Total revenues	18%	17%	20%	15%	8%
Return on Stockholder's equity (LTM)	22%	18%	13%	8%	4%
Return on Capital Employed (LTM)	15%	13%	10%	8%	6%
Net Debt to EBITDA (LTM)	1.66	1.91	2.39	2.69	3.29
Assets turnover ratio (LTM)	69%	65%	60%	56%	54%
Interest Coverage ratio (times)	8.54	8.40	7.88	5.94	5.05
Book Value Per Equity Share (in Rs)	32.0	30.2	27.6	26.2	25.2
Net debt to Stockholders' Equity (Times)	0.65	0.69	0.78	0.77	0.82
Net Debt to EBITDA (LTM)	1.66	1.91	2.39	2.69	3.29
Per share data (for the period)					
Net profit/(loss) per common share (in Rs)	1.80	1.60	1.64	1.03	0.50
Net profit/(loss) per diluted share (in Rs)	1.75	1.53	1.64	1.03	0.50

A1.5 Key Accounting Policies

1. Joint Ventures

The Group's interest in jointly controlled entities are accounted for by the equity method of accounting and are initially recognized at cost. Under this method the Company's share of the post-acquisition profits or losses of joint venture is recognised in the income statement and its share of post-acquisition movements in equity is recognised in equity. The cumulative post-acquisition movements are adjusted against the cost of the investment. Unrealised gains on transactions between the Group and its joint venture are eliminated to the extent of the Group's interest in the joint venture; unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. The Group's investment in joint venture includes goodwill identified on acquisition (refer note 4 below).

2. Accounts Receivables

Receivables are stated at cost less provision for impairment. A provision for impairment of receivables is established when there is an objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. Provision for impairment of receivables is made for dues outstanding for more than 90 days in case of active subscribers and dues from customers who have been deactivated other than those covered by security deposits or in specific cases where management is of the view that the amounts are recoverable.

Provision for impairment of receivables, in case of Other Telecom Operators on account of their International Long Distance (ILD) traffic and on account of Interconnect Usage Charges (IUC), is made for dues outstanding for more than 120 days from the date of billing or in specific cases where management is of the view that the amounts are recoverable. . The provision is netted off against any amount payable to that operator.

The carrying amount of net accounts receivable approximates the present value of the expected cash flows.

3. Property, plant and equipment

Property, plant and equipment are stated at historical cost, net of accumulated depreciation and accumulated impairment loss, if any. All direct costs relating to the acquisition and installation of property, plant and equipment are capitalized. Site restoration cost obligations are capitalized based on a constructive obligation as a result of past events, when it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made.

Depreciation is calculated on a straight–line method so as to write off items of property, plant and equipment over their estimated useful lives as follows:

Assets	Years
Building	20
Network Equipment	10-15
Computer equipment	3
Office, furniture and equipment	5
Vehicles	5
Leasehold improvements	Period of Lease or 10 years whichever is less

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses arising from retirement or disposal of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the asset are recognized in statement of income.

4. Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of net identifiable assets of the acquired subsidiary or jointly controlled entity at the date of acquisition. Goodwill on acquisition of subsidiaries is disclosed separately. Goodwill on accounting of jointly controlled entities is included in investments in joint venture. Goodwill is stated at cost less accumulated amortization and impairment losses, if any.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. Each of those cash-generating units represents the Company's investments in each circle/segment of operation by each primary reporting segment (refer note 7 below).

Amortization of Goodwill is disclosed as part of "Depreciation and Amortization" in the Statement of Income. With effect from the April 1, 2004, the group adopted "IFRS 3", which prohibits amortisation of goodwill and instead requires testing of goodwill for impairment.

5. Foreign currency transactions

Monetary assets and liabilities in foreign currencies are translated into Indian Rupees at the closing rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated at rates ruling on the transaction dates. The translation differences are accounted for in the profit and loss account.

6. Capital leases

Lessee accounting
Assets acquired on lease, which transfer risks and rewards of ownership to the Group are capitalized as an asset at either the lower of the fair value of the leased property or the present value of the related lease payments or where applicable, estimated fair values of such assets. Amortization of capitalized leased assets is computed on the straight-line method over the useful life of the asset. Lease rentals payable are apportioned between principal and interest using the lower of internal rate of return or the incremental borrowing rate.

Lessor accounting
The present value of the lease payments is recognised as a receivable for assets leased out under a finance lease. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. The lease income is recognised over the term of the lease using the net investment method which reflects a constant periodic rate of return.

7. Impairment of assets
Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

8. Revenue recognition

(i) Service revenues
Service revenues include amounts invoiced for airtime charges, call revenue, fixed monthly subscription charges and VSAT/ internet usage charges, roaming charges, activation fees, and fees for value added services ('VAS'). Service revenues also include revenues associated with access and interconnection for usage of the telephone network of the incumbent access service operator for local, domestic long distance and international calls.

Service revenues are recognized as the services are rendered and are stated net of discounts and taxes. Revenues from pre-paid cards are recognized based on the actual usage. Activation revenue and related activation costs, not exceeding the activation revenue, are deferred and amortized over the expected life of the customer. Excess of activation costs over activation revenue, if any, is expensed as incurred.

Service revenues from the internet and VSAT business comprise revenues from registration, installation and provision of internet and satellite services. Registration fee is recognized at the time of dispatch and invoicing of start up kits. Installation charges are recognized as revenue on satisfactory installation of hardware and service revenue is recognized from the date of satisfactory installation of equipment and software at the customer site and provisioning of internet and satellite services. Revenue from prepaid dialup packs is recognized on the actual usage basis and is net of sales returns and discounts.

Revenues from national long distance operations comprise revenue from provision of voice services which are recognized on completion of services while revenue from provision of bandwidth services is recognized over the period of use. Revenue is stated net of discounts and waivers.

Revenue from international long-distance operations comprises revenue from provision of voice services, which is recognized on completion of services.

Unbilled receivables represent revenues recognized in respect of cellular, access and national long distance services provided from the bill cycle date to the end of each month. These are billed in subsequent periods as per the terms of the billing plans.

Unearned revenue includes unused amounts of revenue billed in respect of pre-paid cards. The related services/billing are expected to be performed within the next operating cycle.

(ii) Equipment sales
Equipment sales consist primarily of revenues from sale of VSAT equipment (hardware) and sim cards, access service handsets and related accessories to subscribers. Equipment sales other than sim cards are recognized at the time when significant risks and rewards of ownership of the goods are transferred to the buyer. Sim card sales are treated as activation revenue and are deferred and amortized over the expected life of the customer.

9. License Fees

Licenses signed prior to New Telecom Policy – 1999 (NTP- 1999) regime
License fee costs incurred by the Group under the old license fee regime until the date of migration to the NTP, i.e. July 31, 1999, and revenue-share fee from the date of migration are expensed as incurred. However, Company's share of licenses acquired under business combinations arising after applicability of NTP 1999, have been accounted for at their

respective fair values and are amortized on a straight-line basis over the period of the license from the date of acquisition of respective circles. Amortization of Licenses is disclosed as part of “Depreciation and Amortization” in the Statement of Income.

Licenses signed under NTP 1999

License agreements signed/awarded post March 31, 2001, under NTP 1999, stipulate the payment of one time fee termed as ‘license entry fee’ to obtain the right to operate services and annual usage charge on the basis of the percentage of revenues i.e. ‘revenue share’.

License entry fee has been recognized as an intangible asset and is measured initially at cost. After initial recognition, license entry fee is measured at cost less accumulated amortization and any other impairment losses. License entry fee is amortized on a straight-line basis over the period of the license from the date of commencement of commercial operations in the respective circles. Amortization of License Entry Fee is disclosed as part of “Depreciation and Amortization” in the Statement of Income. The revenue-share fee is computed on the basis of AGR and is expensed as incurred.

10. Other intangible assets

Other intangible assets comprise of Enterprise Resource Planning software, Bandwidth capacities, Brand, Customer Relationships and Distribution Network. Brands, Customer Relationships and Distribution Network are capitalized at the Company’s share of respective fair values on the date of respective acquisitions. Brands are amortized on a straight-line basis over the period of expected benefit, not exceeding the life of the license and are written off on the launch of the Company’s own brands in respective circles. . Customer relationships and Distribution Network are amortized over the period of expected benefit, generally not exceeding three years. Software is capitalized at the amounts paid for acquiring the licence for use and are amortised over the period of such licence. Bandwidth capacities are capitalized at the amounts paid for acquiring the capacities and are amortised over the period of the agreement subject to maximum of 15 years. Amortization of intangible assets is disclosed as part of “Depreciation and Amortization” in the Statement of Income.

11. Income Taxes

The income-tax charge is based on the profit/loss for the year or a part thereof and includes deferred taxation. Deferred taxes are calculated using the balance sheet liability method. Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income-tax purposes. Deferred tax assets and liabilities are measured using the tax rates expected to apply to taxable income in the years or parts thereof in which those temporary differences are expected to be recovered or settled and based on tax rates enacted or substantially enacted by the balance sheet date. The measurement of deferred tax liabilities and deferred tax assets reflects the tax consequences that would follow from the manner in which the Group expects, at the balance sheet date, to recover or settle the carrying amount of its assets and liabilities. Deferred tax assets are recognized when it is probable that sufficient taxable profits will be available against which the deferred tax assets can be utilized. At each balance sheet date, the Group re-assesses unrecognized deferred tax assets and the carrying amount of deferred tax assets.

12. Pre-operating costs

The pre-operating costs represent certain marketing and administrative expenses incurred prior to the commencement of commercial operations of the new licenses. These costs, identified specifically for each of the new licenses, are expensed as incurred in the books of account as they are not directly related to the construction of the network and are separately disclosed in the income statement.

13. Derivative Financial instruments

Derivative financial instruments are initially recognized in the balance sheet at cost and subsequently are re-measured at their fair value. Changes in the fair value of any derivative instruments that do not qualify for hedge accounting under IAS 39 are recognized immediately in the income statement.

The fair value of the derivative instruments – the interest rate swaps and the foreign currency swaps is determined on the basis of quotes from dealers / banks. The fair value of embedded derivatives is determined on the basis of valuation report obtained from foreign currency consultants / computation made by the company.

A1.6 Consolidated Profit & Loss Statement as per Indian GAAP

Rs million

Particulars	Qtr ended September 30, 2004	Half Year ended September 30, 2004
	Audited	Audited
Total Income	19,171	36,502
Operating profit before finance income and expenses, depreciation, amortisation, preoperative expenditure, charity and donation, significantly non recurring items and taxation	7,047	13,397
Finance expenses (net)	627	1,694
Depreciation	2,365	4,471
Amortisation	487	1,028
Preoperative Expenditure Written off	145	223
Charity & Donation	3	9
Profit Before tax	3,421	5,972
Tax Expenses/ (Income)	481	623
Profit After Tax	2,940	5,349
Minority Interest	5	23
Profit for the period	2,935	5,326

A1.7 Summary of differences in Net Profit/(loss) between IGAAP and IFRS

Rs million

Particulars	Qtr ended September 30, 2004	Half Year ended September 30, 2004
Net profit / (loss) as per IFRS	**3,337**	**6,298**
Add: Differences on account of:		
Minority Interest and loss of Joint Venture	38	76
Deferred Tax expense	107	89
Differential depreciation provided in IGAAP due to forex fluctuations not considered in IFRS.	14	74
Being difference in revenue recognition	2	(1)
Less: Differences on account of:		
Amortisation of Goodwill	178	416
License fee amortisation	148	297
Differences in accounting for finance charges	224	437
Remeasurement of financial instruments as per IFRS 39 not applicable in per IGAAP	13	61
Net profit/(loss) as per Indian GAAP	**2,935**	**5,326**

G1 GLOSSARY

Technical and Industry Terms

Financial and Operational (Company Related)	
Annualized EBITDA	Annualized EBITDA is defined as 12 multiplied by EBITDA for the period divided by number of months during the period.
ARPU (for Mobile and Broadband & Telephone services)	Average Revenue per customer per month is computed by: dividing the total revenues, excluding equipment sales and the connection fees, during the relevant period by the average customers; and dividing the result by the number of months in the relevant period.
Asset Turnover	Asset Turnover is defined as Total revenues, for last 12 months from the end of the relevant period, divided by average assets during last 12 months from the end of relevant period. Asset is defined as the sum of non current assets and net current assets. Net current assets means current assets minus current liabilities. Average Assets is calculated by considering average of quarterly average for last 4 four quarters from the end of the relevant period.
Access and interconnect charges / Total revenues	Access and interconnect charges for the relevant period divided by total revenues for the relevant period.
Average Customers	Average customers are computed by considering the average of the monthly average customers for the relevant period.
Book value per equity share	Total stockholder's equity as at the end of the relevant period divided by issued, subscribed and fully paid equity shares as at the end of the relevant period.
Capital Employed	Capital Employed is defined as sum of Stockholder's equity and net debt.
Cash Profit from Operations	It is not an IFRS GAAP measure and is computed as operating income adjusted for other income, depreciation & amortization, pre-operative costs, donations and finance cost (net).
Cash Profit from Operations / Total revenues	Cash profit from operations for the relevant period divided by Total revenues for the relevant period.
Churn	Churn is calculated by dividing the monthly total number of disconnections during the relevant period by the average monthly total reported customer base during the relevant period; and dividing the result by the number of months in the relevant period. For the purpose of reporting postpaid churn has been subdivided into voluntary and company initiated churn.
Earnings (loss) before taxation / Total revenues	Earnings (loss) before taxation for the relevant period divided by Total revenues for the relevant period.
EBITDA	EBITDA represents Earnings/(loss) before Depreciation, Pre-operating costs, Amortization, donations, writedown of property plant & equipment, Interest and Taxation. {It is not an IFRS GAAP measure} and is Computed as operating income minus other income plus depreciation & amortization, pre-operative costs, donations, write down of property, plant & equipments and IT capex charge.
EBITDA Margin or EBITDA / Revenue	EBITDA for the relevant period divided by total revenues for the relevant period.
EBIT	EBIT represents Earnings / (Loss) before Interest and Taxation for the relevant period.
Existing Mobile Operations / Circles	Existing mobile operations/circles comprises of 15 mobile circles operational as on June 30, 2004. The circles include Delhi & NCR, Chennai, Kolkata, Andhra Pradesh, Karnataka, Himachal Pradesh, Punjab, Haryana, Uttar Pradesh (West) & Uttranchal, Madhya Pradesh & Chattisgarh, Tamil Nadu & Pondichery, Kerala, Gujarat, Maharashtra & Goa and Mumbai.
Broadband & Telephony customers per employee	Number of Broadband & Telephony customers on our networks as at end of the relevant period divided by number of employees in the Broadband & Telephone segment as at end of the relevant period.
Interest coverage ratio	EBITDA for the relevant period divided by interest on borrowing for the relevant period.
Licence fee / Total revenues	Licence fee for the relevant period divided by total revenues for the relevant period.
Market capitalization	Number of issued, subscribed and fully paid up equity shares as at end of October 27, 2004 multiplied by closing market price (BSE); as at end of October 27, 2004.
MoU/Sub/Month	Minutes of Usage. Duration for which a customer uses cellular services. It is typically expressed over a period of one month. An average minutes of usage per subscriber per month is calculated by: dividing the total minutes of usage (both incoming & outgoing) during the relevant period by the average customers; and dividing the result by the number of months in the relevant period.

Mobile customers per employee	Number of mobile customers on our networks as at end of the relevant period divided by number of employees in the mobile segment; as at end of the relevant period.
Net Debt	{It is not an IFRS GAAP measure} and is defined as the long-term debt, net of current portion plus current portion of long-term debt plus short-term borrowings minus cash and cash equivalents and marketable securities at the end of the relevant period.
Net Debt to EBITDA	Net Debt to EBITDA is defined as net debt as at the end of the relevant period divided by EBITDA for last 12 months from the end of the relevant period.
Net Debt to stockholder's equity	Net Debt to stockholder's equity is defined as net debt as at the end of the relevant period divided by stockholder's equity as at the end of the relevant period.
Net Debt to Market capitalisation	Net Debt to Market capitalisation is defined as net debt divided by the market capitalisation.
Net Profit/ (loss) margin or Net Profit / (Loss) / Total revenues	Net Profit / (loss) for the relevant period divided by total revenues for the relevant period.
Net Profit/ (loss) per common share	Net Profit/ (loss) per common share is computed by dividing net profit or loss attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period.
Net Profit/ (loss) per diluted share	The calculation of Net Profit/ (loss) per diluted share adjusts net profit or loss and the weighted average number of ordinary shares outstanding, to give effect to all dilutive potential ordinary shares that were outstanding during the year Net profit or loss attributable to ordinary shareholders is adjusted for the after-tax effect of the following: (1) dividends on potential ordinary shares (for example, dilutive convertible preferred shares); (2) interest recognised on potential ordinary shares (for example, dilutive convertible debt); and (3) any other changes in income or expense resulting from the conversion of dilutive potential ordinary shares (e.g., an entity's contribution to its non-discretionary employee profit-sharing plan may be revised based on changes in net profit due to the effects of items discussed above).
Net Revenues	{It is not an IFRS GAAP measure} and is defined as total revenues minus access and interconnection costs for the relevant period.
New Mobile Operations / Circles	New mobile operations/circles comprises of circles launched/yet to be launched after June 30, 2004. It includes Uttar Pradesh (East) circle and the pre-operative expenses of the new circles, which have been launched in the month of October, 2004 (West Bengal and Jammu & Kashmir) , and circles which are yet to be launched.
Post-paid services	Provision of mobile services to customers, in which the customers pay for usage of mobile services at the end of the billing period for services, including airtime, value added services, access and interconnection charges and other charges.
Pre-paid services	Provision of mobile services to customers, in which the customers pay a fixed amount, which is valid for a certain period, for usage of mobile services, including airtime, value added services, access and interconnection charges and other charges.
Return on Capital Employed	Return on Capital Employed is computed by dividing the sum of net profit / (loss) & net finance cost for last 12 months from the end of the relevant period by average Capital employed. Average Capital employed is calculated by considering average of quarterly average for last 4 four quarters from the end of the relevant period.
Return on Stockholder's Equity	Net profit / (Loss) for last 12 months from the end of the relevant period divided by average Stockholder's equity for last 12 months. Average Stockholder's equity is calculated by considering average of quarterly average for last 4 four quarters from the end of the relevant period.
Total Operating expenses / Total revenues	Total operative expenses for the relevant period divided by total revenues for the relevant period.
Total Operating expenses	It is not an IFRS GAAP measure and is defined as sum of equipment costs, employee costs and other costs for the relevant period.

Regulatory	
ADC	Access Deficit Charges
AGR	Adjusted Gross Revenues. Used for computing the license fees and WPC charges payable by a cellular services provider and have been provisionally defined as total income of a cellular services provider net of access and interconnection charges actually paid to other telecom service providers, roaming revenues passed on to other telecom service providers and service tax and sales tax, if included in the total income.
AUSPI	Association of Unified Telecom Service Providers of India.

COAI	The Cellular Operators Association of India (COAI) was constituted in 1995 as a registered, non - profit, non - governmental society dedicated to the advancement of communication in India, in particular of modern communication through Cellular Mobile Telephone Services. The main objective of the COAI is to protect, promote and upgrade cellular operations in India and also to look after the common and collective interests of its members.
DoT	Department of Telecommunications. The DoT is a department under the Ministry of Telecommunications, Government of India. The Department of Telecommunications is responsible for the policy formulation, licensing, wireless spectrum management etc.. The department allocates frequency and manages radio communications in close coordination with the International bodies and is responsible for enforcing wireless regulatory measures and monitoring the wireless transmission of all users in the country.
QoS	Quality of Service. Quality of service is the main indicator of the performance of a telephone network and of the degree to which the network conforms to the stipulated norms. The subscriber's perception of the Quality of Service (QOS) is determined by a number of performance factors.
TRAI	Telecom Regulatory Authority of India. TRAI is a statutory body established under the Telecom Regulatory Authority of India Act, 1997 in January 1997, as an autonomous body with quasi-judicial powers to regulate telecommunication services in India.

Others (Industry)	
BSE	The Stock Exchange, Mumbai
GSM	Stands for Global System for Mobile Communications. This is a second generation digital technology originally developed for Europe. Initially developed in the 900 MHz band and subsequently modified for the 850, 1800 and 1900MHz bands. Originally stood for Groupe Speciale Mobile. It is an open and non-proprietary system with one of its great strengths being the international roaming capability.
IFRS	International Financial Reporting Standards
IGAAP	Generally Accepted Accounting Principles in India.
NSE	Stands for the National Stock Exchange of India Limited.
Sensex	Sensex is a stock index introduced by The Stock Exchange, Mumbai in 1986. It is a basket of 30 constituent stocks representing a sample of large, liquid and representative companies. The base year of Sensex is 1978-79 and the base value is 100. The index is widely reported in national and international markets through print as well as electronic media.
SMS	SMS stands for Short Messaging Service. It is a text messages service which enables the user to send short messages to other users.

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