

# BHARTI TELE-VENTURES LIMITED

Registered Office: Qutab Ambience, H-5/12, Mehrauli Road, New Delhi – 110030

## Unaudited Financial Results for the quarter ended and half year ended September 30, 2003

### 1. Consolidated Financial Results as per International Accounting Standards (IAS):

(In Rs. Crores)

Particulars	Quarter ended September 30		Half Year ended September 30		Year ended March 31
	2003	2002	2003	2002	2003
	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>Total revenue</b>	<b>1,144.46</b>	<b>657.62</b>	<b>2,180.51</b>	<b>1,196.35</b>	<b>3,049.95</b>
Total operating expenses	639.13	458.44	1,277.58	798.85	1,954.23
License fees	128.75	77.99	237.53	138.22	336.66
<b>Operating Profit before Interest, Depreciation, Tax, Amortization and Pre-operating Expenses (EBITDA)</b>	<b>376.58</b>	<b>121.19</b>	<b>665.40</b>	<b>259.28</b>	<b>759.06</b>
Interest (Net)	70.66	76.85	133.81	138.92	266.31
<b>Cash Profit from Operations</b>	<b>305.92</b>	<b>44.34</b>	<b>531.59</b>	<b>120.36</b>	<b>492.75</b>
Other Income	1.82	2.48	2.64	3.53	5.76
Pre-operating costs	-	17.07	-	37.82	37.16
Depreciation & Amortisation	213.75	159.97	409.36	284.16	639.45
Loss of associate / Joint-venture	-	-	-	-	-
<b>Earnings before tax</b>	<b>93.99</b>	<b>(130.22)</b>	<b>124.87</b>	<b>(198.09)</b>	<b>(178.11)</b>
Income tax Expense	(0.05)	-	(0.07)	-	(0.18)
Minority Interest	(0.56)	1.19	(0.49)	1.45	0.41
<b>Net profit / (loss) before unusual items</b>	<b>93.39</b>	<b>(129.03)</b>	<b>125.42</b>	<b>(196.64)</b>	<b>(177.88)</b>
Unusual Income	-	-	-	-	(44.14)
<b>Net profit / (loss)</b>	<b>93.39</b>	<b>(129.03)</b>	<b>124.32</b>	<b>(196.64)</b>	<b>(133.73)</b>
Shareholders Equity	4,664	4,662	4,664	4,662	4,474
Net debt	3,831	2,507	3,831	2,507	3,174
Net debt to funded equity (Times)	0.74	0.48	0.74	0.48	0.61
Book Value Per Equity Share (Rs.)	25.2	24.7	25.2	24.7	24.1
Paid up equity capital (Face value of Rs.10 each)	1,853.37	1,853.37	1,853.37	1,853.37	1,853.37
<b>Earnings per share (Rs.)</b>					
a.Basic	2.02	(2.78)	1.34	(2.12)	(0.72)
b.Diluted	2.02	(2.78)	1.34	(2.12)	(0.72)

#### Notes:

1. Pursuant to the order of Hon'ble High Court of Delhi, the following mergers have been completed:
  - (i) Bharti Mobinet Limited (Chennai cellular operations) and Himachal Pradesh cellular operations (erstwhile operated by Bharti Telenet Limited) were merged into Bharti Cellular Limited.
  - (ii) Bharti Telesonic Limited and Bharti Broadband Networks Limited merged with Bharti Telenet Limited (BTNL) and BTNL was renamed as Bharti Infotel Limited.

## 2. Segment Reporting as per International Accounting Standards (IAS)

(In Rs. Crores)

Particulars	Quarter ended September 30		Half Year ended September 30		Year ended March 31
	2003	2002	2003	2002	2003
	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1. Segment Revenue</b>					
Mobility	756.57	491.26	1,413.19	896.83	2,083.99
Access	192.07	77.73	346.52	133.31	357.42
Long Distance & Group Data Services	327.66	136.01	630.08	234.61	858.94
Others	-	-	-	-	-
<b>Total</b>	<b>1,276.30</b>	<b>705.00</b>	<b>2,389.79</b>	<b>1,264.75</b>	<b>3,300.35</b>
Less: Inter Segment Eliminations	131.84	47.38	209.28	68.40	250.40
<b>Net Sales/ Income from Operations</b>	<b>1,144.46</b>	<b>657.62</b>	<b>2,180.51</b>	<b>1,196.35</b>	<b>3,049.95</b>
<b>2. Operating Profit before Interest, Depreciation, Tax, Amortization and Pre-operating Expenses</b>					
Mobility	238.39	103.76	412.95	252.80	557.88
Access	44.79	2.04	75.26	(5.19)	33.40
Long Distance & Group Data Services	92.83	4.79	177.84	27.64	182.41
Others	(8.33)	(9.32)	(17.88)	(15.97)	(32.77)
<b>Total</b>	<b>367.68</b>	<b>101.28</b>	<b>648.17</b>	<b>259.28</b>	<b>740.92</b>
Less: Inter Segment Eliminations	(8.90)	(0.15)	(17.23)	(0.00)	(18.14)
<b>EBITDA</b>	<b>376.58</b>	<b>101.42</b>	<b>665.40</b>	<b>259.28</b>	<b>759.06</b>
<b>3. Segment Results Profit/(Loss) before Interest and tax</b>					
	-	-	-	-	-
Mobility	122.99	9.08	195.00	85.82	212.33
Access	13.74	(25.85)	11.75	(58.63)	(78.84)
Long Distance & Group Data Services	62.84	9.11	122.14	1.02	120.06
Others	(34.74)	(45.86)	(69.85)	(87.38)	(164.61)
<b>Total</b>	<b>164.83</b>	<b>(53.52)</b>	<b>259.04</b>	<b>(59.17)</b>	<b>88.93</b>
Less: Inter Segment Eliminations	0.18	(0.15)	0.37	-	0.73
Less: Interest/Other Unallocable expenditure net off unallocable income	70.66	76.85	133.81	138.92	266.31
<b>Total Profit/(Loss) Before Tax</b>	<b>93.99</b>	<b>(130.22)</b>	<b>124.87</b>	<b>(198.09)</b>	<b>(178.11)</b>

**3. Consolidated Financial Results as per Indian Generally Accepted Accounting Principles (IGAAP)**

(In Rs. Crores)

Particulars	Quarter ended September 30,2003	Half year ended September 30,2003	Year ended March 31,2003
	Unaudited	Unaudited	Audited
Total revenue	1,144.46	2,180.51	3,049.95
Operating Profit before Interest, Deprecation, Tax, Amortization and Pre-Operating Expenses (EBITDA)	376.58	665.40	756.63
Cash profit from operations	300.80	516.87	483.50
Depreciation & Amortisation	214.75	411.24	657.56
Pre-Operative & Others	(1.82)	(2.64)	31.57
Profit before tax & unusual item	87.87	108.27	(205.63)
Provision for Tax	0.05	0.07	0.18
Minority Interest	0.60	0.49	28.64
Profit after tax before unusual item	87.22	107.71	(234.45)

Notes

1. The financials of BTVL consolidated as per IGAAP for the year ended March 31,2003 does not include Rs. 29.29 crores of non-frequently occurring items.

**4. The reconciliation of consolidated net profit/(loss) as per IAS and Indian GAAP**

(In Rs. Crores)

Particulars	Quarter ended September 30,2003	Half year ended September 30,2003	Year ended March 31,2003
	Unaudited	Unaudited	Audited
<b>Net profit / (loss) as per IAS</b>	<b>93.33</b>	<b>124.32</b>	<b>(133.73)</b>
<b>Add: Differences on account of:</b>			
Goodwill amortisation	18.38	35.52	78.99
Provision for Licence fee revenue share reversed in IAS	-	-	2.72
	18.38	35.52	81.71
<b>Less: Differences on account of:</b>			
License fee amortisation not applicable in IAS	14.91	29.74	60.77
Differences in accounting for finance charges	4.28	13.83	9.28
Differential depreciation provided in Indian accounts due to forex fluctuations not considered in IAS	4.46	7.60	56.59
Minority interest and loss of joint venture	-	-	29.05
Remeasurement of financial instruments as per IAS 39 not applicable as per IGAAP	0.84	0.95	(2.65)
	24.49	52.12	153.04
	-	-	-
<b>Net profit/(loss) as per Indian GAAP</b>	<b>87.22</b>	<b>107.71</b>	<b>(205.06)</b>

**5. Bharti Tele-Ventures Limited financial results as per Indian GAAP – Stand alone entity**

(In Rs. Crores)

	Quarter Ended September 30,		Half Year Ended September 30,		Year ended
	2003	2002	2003	2002	March 31,
	Unaudited	Unaudited	Unaudited	Unaudited	2003
					Audited
Net Income from Sales/Service	-	-	-	-	-
Other Income	7.47	0.77	16.00	1.65	18.98
<b>Total Revenue</b>	<b>7.47</b>	<b>0.77</b>	<b>16.00</b>	<b>1.65</b>	<b>18.98</b>
<b>Total Expenditure</b>					
Staff Cost	6.18	5.28	13.72	9.27	19.79
Administration & Other expenditure	2.14	4.01	4.17	6.67	12.98
Financial Expense / (Income) (Net)	(2.49)	(11.64)	(5.07)	(11.81)	(22.71)
Depreciation	0.97	0.81	1.95	1.67	3.60
Personnel - Deferred ESOP cost written off	0.51	2.04	0.98	3.20	5.05
<b>Profit/(Loss) before tax</b>	<b>0.16</b>	<b>0.27</b>	<b>0.25</b>	<b>(7.35)</b>	<b>0.27</b>
Provision for Taxation	0.05	-	0.07	-	0.05
<b>Net profit/(loss) after tax</b>	<b>0.11</b>	<b>0.27</b>	<b>0.18</b>	<b>(7.35)</b>	<b>0.22</b>
Paid-up equity share capital (Face value Rs.10 each)	1,853.37	1,853.37	1,853.37	1,853.37	1,853.37
Reserves	2,971.31	2,963.55	2,971.31	2,963.55	2,971.12
<b>Earnings per share</b>					
a.Basic	0.001	0.001	0.001	(0.040)	0.001
b.Diluted	0.001	0.001	0.001	(0.040)	0.001
<b>Non-promoter shareholding</b>					
a. Number of shares	989,644,539	990,524,539	989,644,539	990,524,539	990,630,739
b. Percentage	53.40%	53.44%	53.40%	53.44%	53.45%
N/A means not applicable					
<b>Items exceeding 10% of aggregate expenditure</b>					
Legal & professional Charges	0.25	N/A	0.25	N/A	1.72
Travelling & Conveyance	0.50	N/A	0.51	N/A	2.96
Rent	0.30	N/A	0.24	N/A	N/A
Repairs & Maintenance	0.26	N/A	0.29	N/A	2.41

N/A means not applicable

**Notes:**

- Previous years figures have been regrouped to conform to current period's classification.
- The above Un-audited results for the second quarter and half year ended September 30, 2003 have been taken on record in the meeting of the Board of Director of the Company held on October 23, 2003.
- Investors complaints received and disposed off during Second quarter ended September 30, 2003:

	<u>Nos.</u>
Complaints pending at the beginning of the quarter	Nil
Complaints received during the quarter	12
Disposal of complaints	12
Complaints lying unresolved at the end of the quarter	Nil
- The quarterly results have undergone a "Limited Review" by auditors of the Company and the Review Report will be submitted to the concerned stock exchanges within the stipulated time.
- The above financials pertain to Bharti Tele-Ventures Limited (BTVL) as a standalone entity. BTVL conducts its operations through its subsidiaries. The consolidated financial statements and segment wise information has been furnished optionally to provide additional information.

New Delhi  
October 23, 2003

For Bharti Tele-Ventures Limited

Sunil Bharti Mittal  
Chairman & Managing Director

"BTVL", or "the Company" wherever stated stands for Bharti Tele-Ventures Limited  
For more details on the financials results, please visit website [www.bhartiteleventures.com](http://www.bhartiteleventures.com)