



Ensure Complete Perimeter Network Security with

Airtel's Unified Threat Management (UTM)-as-a-Service



Is Your Network Ready for **Future Threats**?



Cyber threats do not discriminate. Whether you're operating a small enterprise or an international conglomerate, a cybersecurity breach can have a devastating effect on your business. Unfortunately, most organizations continue to remain woefully underprepared for the dangers of the future. How do you up your network security game?



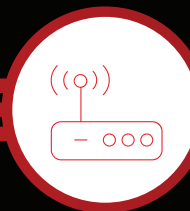
\$13 million

– average annual cost of cybercrime for a business¹



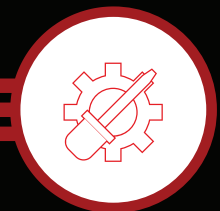
49%

of cyber-attacks are targeted towards corporate infrastructure²



60%

of users never update their router firmware³



55%

of organizations allow third-party access to their industrial control networks⁴

The reality is simple: your network perimeter security is entirely dependent on the quality of the infrastructure supporting it. However, capex investments in security solutions can be very large and difficult to scale. Businesses need to focus on opex models that offer them agile, flexible, and scalable solutions .

As your network grows, so do the number of vulnerable nodes. This is where securing your network's router (CPE) systems plays a key role.

Businesses need to make smart, targeted investments that manage their network security by deploying a unified threat management solution.

¹ **The Cost Of Cybercrime**, https://www.accenture.com/_acnmedia/PDF-96/Accenture-2019-Cost-of-Cybercrime-Study-Final.pdf

² **Cybersecurity threatscape Q2 2018**, <https://www.ptsecurity.com/upload/corporate/ww-en/analytics/Cybersecurity-threatscape-2018-Q2-eng.pdf>

³ **Avast Threat Landscape Report 2019 Predictions**, https://cdn2.hubspot.net/hubfs/486579/Avast_Threat_Landscape_Report_2019.pdf

⁴ **The State of Industrial Cybersecurity 2017**, <https://go.kaspersky.com/rs/802-IJN-240/images/ICS%20WHITE%20PAPER.pdf>

Airtel's UTM-as-a-Service Powered by SonicWall

Airtel offers enterprises a convergent managed security solution based on the proprietary SonicWall series of next-generation firewalls (NGFWs). The SonicWall Unified Threat Management (UTM) hardware technology offers firewall protection that includes everything from intrusion detection and content filtering to malware and virus protection.

With SonicWall UTM, Airtel offers users end-to-end enterprise-level network protection in an agile managed services model.

End-to-End Managed Solution:

- ✓ A flexible monthly subscription for hardware and managed services
- ✓ Includes Global Management Services (GMS) service license
- ✓ Convenient upgrades, refreshes, and return of equipment after the initial commitment period
- ✓ Long-term flexibility for scalable and optimal solutions every time


SonicWall UTM Technology for Scalable Security


Airtel leverages SonicWall's wide range of cutting-edge firewall hardware to serve enterprises of any size.


Product Description <small>*Firewall-as-a-Service TotalSecure and GMS bundle subscription</small>	Internet Bandwidth Supported Per Device	Number of Concurrent Users
SonicWall SOHO	25 - 30 Mb	30-35 Users
SonicWall TZ300	45 - 50 Mb	50-60 Users
SonicWall TZ400	100 Mb	90-100 Users
SonicWall TZ500	150 - 200 Mb	120-130 users
SonicWall TZ600	150 - 200 Mb	120-130 users

Options of WiFi model with built-in WiFi controller available in SOHO, TZ300 and TZ400.

Our SonicWall firewalls are:


- 


Supported by the SonicWall Global Response Intelligent Defense (GRID) network for a robust network defense
- 


Packed with IPSec and SSL VPN, load balancing, and network segmentation
- 

Built on our Reassembly-Free DPI (RFDPI) engine, which makes it well-suited for packet, crypto, and network processing

What do you get?

- 

Flexible and scalable solutions
- 

End-to-end managed services
- 

Reduced costs– with zero upfront capital investment

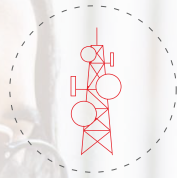
Why Choose Airtel?

Stay ahead of security threats as we manage and reconfigure your security devices in line with your service requests and identification of security incidents. By choosing Airtel, you can leverage our:



Robust Infrastructure

- Industry-leading security specialists and cutting-edge infrastructure
- Strong vendor partner ecosystem
- Largest integrated SOC-NOC operating in the APAC to accommodate growing regional needs for managed services



Vast Telecom Experience

- Third largest automated self-securing telecom assets
- Zero tolerance towards threats
- Highly regulated environment
- Stringent policy adoption and compliance



Strategic Partnerships

- Partner network of leading global security OEMs
- Customized effective B2B solutions for customers across verticals and market segments
- Base platform built using best-in-class technologies from ServiceNow, SolarWinds, Palo Alto and more



Complete Ownership, Seamless Delivery

- End-to-end SLA-backed solutions
- Encompass all aspects from network security to last-stage device management
- Uninterrupted service with professionals working 24*7*365
- Focused business vertical to build world class infrastructure for clients



Global Recognition

- Certified Ethical Hacker (CEH) certification awarded by the EC Council
- Certified Information Security Manager (CISM) awarded by the Information Systems Audit and Control Association (ISACA)
- Recognized as Certified Information Systems Security Professional (CISSP) by (ISC), a leading IT and cybersecurity organization