## **BHARTI AIRTEL LIMITED**

Registered Office: Bharti Crescent, 1, Nelson Mandela Road, Vasant Kunj, Phase II, New Delhi - 110 070, India

Financial results for the second quarter and half year ended September 30, 2011

 Bharti Airtel Limited – Audited financial results for the second quarter and half year ended September 30, 2011 as per Indian GAAP (as Stand alone entity)

		Quarter Ended September 30,		(In Rs. Million Half Year Ended September 30,		except per share data) Year ended March
S. No.	Particulars	2011	2010	2011	2010	31, 2011
		Audited	Audited	Audited	Audited	Audited
1	Net Sales/Income from Operations	101,645	92,999	203,445	186,236	380.158
2	Total Expenditure	79,997	70,011	161,557	140,878	292,504
	(a) Employee Cost	3,616	3,859	7,486	7,393	14,512
	(b) Depreciation	11,560	10,039	23,266	20,179	41,937
	(c) License Fees & Spectrum Charges	11,174	10,420	22,796	21,111	42,903
	(d) Access & Interconnection Charges	14,238	12,084	27,731	24,536	49,872
	(e) Network Operating Expenses	24,642	20,907	48,616	41,074	85,712
	(f) Sales & Marketing	7,556	7,179	15,371	13,811	31,802
	(g) Administration & others	4,366	4,533	10,745	10,726	21,136
	(h) Other Expenditure including Amortisation	2,845	990	5,546	2,048	4,630
100	Profit from Operations before Other Income, Interest, Exceptional Items and Tax (1-2)	21,648	22,988	41,888	45,358	87,654
4	Other Income	130	199	320	699	1,129
	Profit before Interest, Exceptional Items and Tax (3+4)	21,778	23,187	42,208	46,057	88,783
6	Interest Expense / (Income) Net	5,946	(794)	7,979	22	1,525
7	Profit after Interest but before Exceptional Items and Tax	15,832	23,981	34,229	46,035	87,258
8	Exceptional items	-	(*)	-	-	
9	Profit (+) /Loss(-) from Ordinary Activities before Tax	15,832	23,981	34,229	46,035	87,258
10	Tax Expense	2,757	2,978	6,832	5,723	10,089
8.3	Het profit (+)/ loss(-) from Ordinary Activities after tax	13,075	21,003	27,397	40,312	77,169
	Extraordinary items (net of tax expenses)	-	-	-	_	-
13	Profit (+)/Loss (-) for the period / year	13,075	21,003	27,397	40,312	77,169
14	Paid-up equity share capital (Face value Rs.5/- each)	18,988	18,988	18,988	18,988	18,988
10 1	Reserves excluding revaluation reserves including employee stock option outstanding (Refer Note 3 below)	449,685	389,216	449,685	389,216	422,107
	Earnings per share (in Rs.)					
	a. Basic and diluted EPS before Extraordinary items				100000000000000000000000000000000000000	
- 1	i) Basic	3.443	5.531	7.214	10.615	20.321
	ii) Diluted	3.443	5.531	7.214	10.615	20.321
	b. Basic and diluted EPS after Extraordinary items	1.				
	i) Basic	3,443	5.531	7.214	10.615	20.321
	ii) Diluted	3.443	5.531	7.214	10.615	20.321
- 1	Public Shareholding					12/12/20/20/20/20/20/20
- 1	a. Number of shares	1,202,592,443	1,220,148,754	1,202,592,443	1,220,148,754	1,204,117,754
	b. Percentage of shareholding	31.67%	32.13%	31.67%	32.13%	31.71%
	Promoters and Promoter Group Shareholding  a) Pledged/Encumbered					
- 1	- Number of Shares	Nii I	Nil	Nil	Nil	Nil
	- Percentage of Shares (as a % of the total					1311
	shareholding of the promoter and promoter group)	Nil	Nil	Nil	Nil	Nil
	<ul> <li>Percentage of Shares (as a % of the total share capital of the Company)</li> </ul>	Nil	Nil	Nil	Nil	Nil
ŀ	b) Non-encumbered - Number of Shares	2,594,937,653	2,577,381,342	2,594,937,653	2,577,381,342	2,593,412,342
	Percentage of Shares (as a % of the total shareholding of the promoter and promoter group)	100%	100%	100%	100%	100%
	Percentage of Shares (as a % of the total share capital of the Company)	68.33%	67.87%	68.33%	67.87%	68.29%

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## Segment Reporting - Prepared as per Indian GAAP (as Stand alone entity)

(In Rs Million)

Particulars	Quarter Ended September 30,		Half Year Ended September 30,		Year ended March
	2011 Audited	2010 Audited	2011 Audited	2010 Audited	31, 2011 Audited
1. Segment Revenue					***
Net sales/income from each segment					**
a) Mobile Services	89,417	80,990	179,194	162,401	332,959
b) Telemedia Services	9,458	9,097	18,856	17,966	36,117
c) Enterprise Services	10,179	9,913	19,959	19,653	39,353
d) Others	1	(2)	1	377	378
Total	109,055	99,998	218,010	200,397	408.807
Less: Inter Segment Eliminations	7,280	6,800	14,245	13,462	27,520
Het sales/Income	101,775	93,198	203,765	186,935	381,287
2. Segment Results					
Profit/(Loss) before tax and interest from each segment					
a) Mobile Services	17,846	21,425	37,942	43,292	85,400
b) Telemedia Services	2,009	2,260	4,230	4,148	8,285
c) Enterprise Services	(442)	1,577	(231)	2,372	4,275
d) Others	2,365	(2,075)	267	(3,755)	(9,177)
Total	21,778	23,187	42,208	46,057	88,783
Less: Inter Segment Eliminations	-	1.5	-	-	= = = = = = = = = = = = = = = = = = =
Total profit/(loss) before tax and interest	21,778	23,187	42,208	46,057	88,783
Less:					
Interest	5,946	(794)	7,979	22	1,525
Total profit before tax	15,832	23,981	34,229	46,035	87,258
3. Capital Employed					
(Segment assets - Segment liabilities)*					
a) Mobile Services	268,242	283,176	268,242	283,176	285,323
b) Telemedia Services	79,825	76,909	79,825	76,909	78,054
c) Enterprise Services	15,458	8,689	15,458	8,689	12,010
d) Others **	87,197	26,576	87,197	26,576	46,269
Total *	450,722	395,350	450,722	395,350	421,656

<sup>\*</sup>Does not include inter segment assets and liabilities

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## Notes to accounts

- 1. Notes to the consolidated financial results form part of the notes to the standalone financial results.
- 2. Pursuant to the Notification No. 447(E) dated February 28, 2011 and Notification No. 653(E) dated March 30, 2011, issued by the Ministry of Corporate Affairs, the Company has started preparing interim financial statements as per revised Schedule VI to the Companies Act, 1956 w.e.f. April 1, 2011. Accordingly, the previous periods' / year's figures have also been regrouped/ rearranged, wherever required to align the interim financial statements to the revised format. The figures in the audited statement of assets and liabilities have been regrouped/ rearranged to conform to the clause 41 format.
- 3. Reserves and surplus as at September 30, 2011 include Rs 2,857 million for the Company, towards employee stock option outstanding account (net of the related deferred cost) of the Company.
- 4. Audited statement of assets and liabilities as per IGAAP (as a standalone entity) in terms of clause 41 of the listing agreement is as follows:



<sup>\*\*</sup> Includes borrowings for 3G and BWA licenses of Rs 61,099 mn, Rs 78,946 mn and Rs 63,765 mn, as at September 30, 2011, September 30, 2010 and March 31, 2011, respectively.

(In Rs Million)

	(In KS Million,			
PARTICULARS				
Annochio	Audited	Audited		
	Additon	Addited		
SOURCES OF FUNDS				
Share Capital	18,988	18,988		
Reserves and Surplus	449,706	389,237		
Loan Funds	140,119	132,300		
Deferred Tax Liability (Net)	7,573	334		
Total	616,386	540,859		
APPLICATION OF FUNDS				
Fixed Assets	467,657	458,555		
Investments	124,570	132,156		
Current Assets , Loans and Advances				
Inventory	318	302		
Sundry Debtors	25,784	22,798		
Cash and Bank Balances	2,401	1,944		
Other Current Assets	1,693	1,185		
Loans and Advances	156,103	71,475		
Less: Current Liabilities and Provisions	1			
Liabilities	160,046	142,548		
Provisions	2,094	5,008		
llet Current Assets	24,159	(49,852)		
Total	616,386	540,859		

For Bharti Airtel Limited

For Bharti Airtel Limited

Sunil Bharti Mittal Chairman and Managing Director

Sanjay Kapoor CEO (India & South Asia)

New Delhi November 4, 2011

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"Bharti Airtel", or "the Company", wherever stated stands for Bharti Airtel Limited. For more details on the financial results, please visit our website www.airtel.in

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