

izmo

OPENTEXT



**Exceed VA TurboX**

UNIX Desktop Virtualization for the Global Enterprise



**Exceed VA TurboX** makes UNIX applications and desktops accessible through the web so that your business can empower its global workforce with a high performance remote access solution, and consolidate its data centers in order to gain competitive advantage while controlling costs.

## Traditional Remote Application Access Solutions are Holding Your Business Back

For your business to remain competitive, having a mobile, global workforce is a necessity. However, when remotely accessing UNIX applications through traditional remote access solutions, the competitive advantages of being global are diminished.

Because traditional solutions function poorly over long distances, they limit how truly global your workforce can be. Employees are geographically bound by the reach of your data centers, which for your enterprise results in unnecessary travel and relocation costs or being unable to access global talent. Adding data centers to improve this reach is often unfeasible.

Traditional solutions also suffer from poor graphical performance and application reliability. Highly graphical applications render images inadequately, negatively impacting productivity and the quality of work done. Productivity is further reduced when sessions crash, resulting in a loss of work.

## Leave Traditional Behind and Move Forward with UNIX Desktop Virtualization

Exceed VA TurboX is a high performance remote access solution that empowers a truly global workforce, providing access to UNIX applications through the web. This improves the reach of your data centers and allows for consolidation, providing competitive advantage while controlling costs.

Exceed VA TurboX gains this advantage by being deployed as a web based client through users' browsers, allowing easy access UNIX applications, anywhere, from a range of devices. The suspend and resume feature protects against disasters and allows users to pause their work and continue again in another location.

With Exceed VA TurboX you have the ability to implement UNIX Desktop Virtualization across your global enterprise, cutting costs with data center consolidation, delivering unparalleled graphic performance and maximizing the potential of a truly global workforce.



## Improve Data Center Consolidation

Data centers are expensive and take up valuable resources, which is why it makes sense to have as few of them as you can, and why data center consolidation is a growing trend.

### Exceed VA TurboX saves you money and enhances data center consolidation

Exceed VA TurboX amplifies the benefits of data center consolidation and it all starts with its advanced Thin X Protocol, which significantly increases the distance you can put between your users and your data centers that hosts their application and desktops. Even with high network latencies Exceed VA TurboX connects your data center to users around the world.

What this means for you is that you can have fewer data centers being accessed by more employees. For example, imagine that you have 10 data centers serving your global workforce. But because Exceed VA TurboX can deliver LAN experiences further away from the data center than any other solution, it's now possible to consolidate to one or two data centers. With the average large data center costing between \$10 million to \$25 million, it's not hard to see the enormous cost savings Exceed VA TurboX enables.

Another pleasant side effect of increasing the access radius of your data center is that you significantly improve system management and employee support. With fewer data centers, Exceed VA TurboX makes it easier and more cost effective to implement consistent IT strategies, such as security or disaster recovery policies. Managing operating systems, applications and licenses also becomes much less complicated.



## Empower a Mobile and Global Workforce

Business and opportunity are all around the world and having the ability to deploy a workforce where opportunity knocks can bring competitive advantages, but only if productivity remains high and the right talent is accessible.

### Traditional remote solutions provide access, not mobility

Having a remote display solution to allow access to business applications while outside the office doesn't necessarily mean you have a mobile strategy for your workforce. Specifically, when your users are suffering from slow performance or constant session crashes, this once so-called advantage is now a burden.

### Enhance the capabilities of your mobile workforce

Exceed VA TurboX boosts the mobility of your workforce by allowing users to connect and remain highly productive from anywhere they have an internet connection.





#### Fortify application reliability and availability

It starts with fortifying your UNIX applications even when a network disruption may occur. Your users' work is never lost – once reconnected, their work is there waiting for them. This ability to suspend and resume takes mobility to a whole new level as employees can move seamlessly between any location and machine with their work waiting for them exactly where they left off, or even further ahead when running time-consuming tasks, such as compilations or simulations.

#### Virtual collaboration

While Exceed VA TurboX expands your users' mobility, it also brings them closer. Previously inaccessible employees and teams can now work together within applications as if they were sitting at the same room, thanks to the virtual collaboration capabilities of Exceed VA TurboX.

#### Hire globally, work locally

Combine this virtual teamwork ability with anywhere application access and your talent pool is no longer limited by geographic boundaries. It is much easier to recruit the talented individuals that you need without having to manage complicated and costly relocations. Exceed VA TurboX makes hiring and onboarding new employees easier and faster.





## Highest Graphic Performance for Remote Application Access

When working within resource heavy and highly graphical applications, nothing is more important than fast and accurate performance.

### Traditional access solutions are not up to the task

Picking the right remote application access solution is more than just comparing spec sheets and price lists. The graphic performance of the solution is arguably one of the most important factors in the decision making process.

**The performance of a remote application access solution can be measured by:**

- Speed of rendering drawing
- Quality of an image
- Preciseness of a line drawn
- Accuracy of color representation

But the unfortunate fact is most of the remote application access solutions on the market suffer from numerous performance issues. As a result, one misplaced pixel can result in a mistake that can cost a business millions of dollars, and tarnish its reputation.

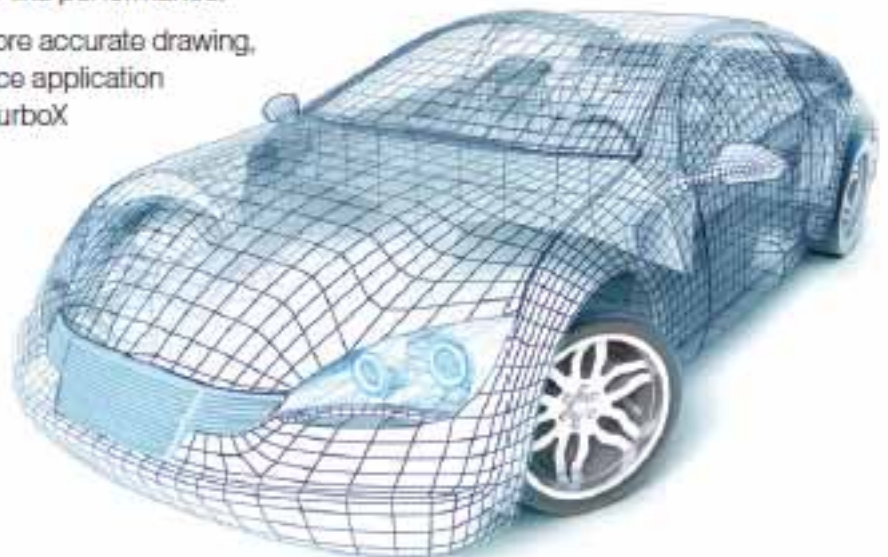
### Better performance, better productivity with Exceed VA TurboX

High-definition display. Accurate drawing. Fast application access speed. These are the calling cards of Exceed VA TurboX, which push graphic performance to a higher level, and give Enterprises the leading edge that they need.

Exceed VA TurboX has pixel perfect screen and color rendering as it shares the same pedigree as Exceed - the gold standard in X window emulation. Exceed VA TurboX can be trusted by professionals in the design and manufacturing industries throughout the world to deliver the most precise graphical display available.

When it comes to raw performance, Exceed VA TurboX delivers complex 2D and 3D application access to users, whether they are just down the hallway or halfway across the globe. With the ability to overcome geographical barriers, Exceed VA TurboX provides the global workforce access to line of business applications with LAN-like performance.

With the boosted confidence that comes from more accurate drawing, and enhanced productivity from high performance application access, Enterprises can depend on Exceed VA TurboX to stay competitive.



## Your Success is Our Priority

Helping your deployment succeed OpenText Connectivity Global Services offers a range of services from professional consulting and implementation to training, education, and support programs.

**We can assist you in every phase of your solution planning, deployment, and management:**

- **Subject matter experts:** With over 20 years of experience in application access, hundreds of organizations trust Connectivity Global Services to ensure project success and achieve high return on investment.
- **Rapid deployment:** Capitalize on our proven enterprise deployment methodology, specific to application access, to ensure rapid deployment and project success.
- **Dependable consultants:** Draw upon a solid team of committed professionals (Project Managers, Business Consultants, Technical Consultants, Trainers, Developers, and Deployment Specialists) to fortify and support your team in delivering and developing solutions with proven results.

At OpenText we are committed to your success. Through our state-of-the-art software and world-class services, we are dedicated to providing you with the results you expect and maximizing your investment in our technology.





## Supporting Your Business Operations 24/7

Our mission is to enable your success. With a team of dedicated professionals skilled in the widest range of business and technical competencies, the OpenText Connectivity Customer Support team is available to help identify software issues, offer solutions or alternative suggestions, and document enhancement requests for consideration in future product releases.

**The OpenText Connectivity Customer Support Team offers different levels of service to match each customer's specific support needs including:**

### Software maintenance and customer support

Customers receive convenient access to software upgrades, a support knowledge base, discussion forums, product information, and a web portal to post and review support request tickets. From 8am to 8pm EST Monday to Friday, on normal business workdays, customer support is available for problem resolution or any information requests.

### Premier support

Offering the benefits of the Software Maintenance and Customer Support Program, plus a Dedicated Customer Success Manager, we are able to expedite your support requests because your dedicated manager has a thorough understanding of your support and software deployment history.

### Extended hours support

With all the benefits of the Software Maintenance and Customer Support Program and the Premier Support Program, plus the added benefit of 24/7 Support.

All end users of OpenText Connectivity products can join OpenText Online communities and gain access to a range of online communities, blogs, discussion groups, recorded webinars, presentations, and newsletters that help you use your OpenText products effectively.

### About OpenText Information Exchange

OpenText provides Enterprise Information Management software that helps companies of all sizes and industries to manage, secure and leverage their unstructured business information, either in their data center or in the cloud. Over 50,000 companies already use OpenText solutions to unleash the power of their information.

Leading Information Exchange solutions from OpenText provide market-leading document exchange, messaging, and notification services along with a complete line of remote application and data integration solutions, which connect people, data, and applications in mission-critical environments.

With 90 percent of Global 2000 companies relying on its award-winning solutions for over 20 years, OpenText understands the financial and operational challenges that most organizations face, whether it is multiple systems, disparate data sources, or geographically dispersed teams.

For more information about OpenText connectivity solutions, go to: <http://connectivity.opentext.com>