

**ABOITIZ EQUITY VENTURES INC.**

NAC Tower, 32<sup>nd</sup> Street, Bonifacio Global City, Taguig City  
1634 Metro Manila, Philippines

The undersigned stockholder of **ABOITIZ EQUITY VENTURES INC.** (the "Company") indicated below, which are registered in the name of Philippine Central Depository Nominee Corporation (PCD Nominee), hereby appoints \_\_\_\_\_, as *sub-proxy*, or in his absence, the Chairman of the meeting, with power of substitution, to represent and vote all shares registered in the name of undersigned stockholder, at the Annual Stockholders' Meeting of the Company on April 27, 2020 at 4:00 p.m. at NAC Tower, 32<sup>nd</sup> Street, Bonifacio Global City, Taguig City, Metro Manila 1634 Philippines and at any adjournments thereof.

The above-named proxy is to vote as follows:

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| <p>1. Approval of minutes of previous stockholders' meeting held last April 22, 2019</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No    <input type="checkbox"/> Abstain</p> <p>2. Approval of the 2019 Annual Report and Financial Statements</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No    <input type="checkbox"/> Abstain</p> <p>3. Appointment of the Company's External Auditor for 2020</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No    <input type="checkbox"/> Abstain</p> <p>4. Election of Directors</p> | <p>5. Amendment of the Company's Articles of Incorporation**</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No    <input type="checkbox"/> Abstain</p> <p>6. Ratification of the Acts, Resolutions and Proceedings of the Board of Directors, Corporate Officers, and Management from 2019 up to April 27, 2020</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No    <input type="checkbox"/> Abstain</p> <p>7. Any issue/question that may arise related to any item in the Agenda of the meeting</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No    <input type="checkbox"/> Abstain</p> |
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Vote my shares as follows (*Please check one*):

- Equally to all nine (9) nominees for directors;
- Abstain for all nine (9) nominees for directors;
- Distribute or cumulate my shares to the nominee/s, as follows: (*Indicate the number of shares to be voted for each nominee*)

NAME OF NOMINEE	YES	ABSTAIN
Erramon I. Aboitiz		
Mikel A. Aboitiz		
Sabin M. Aboitiz		
Enrique M. Aboitiz		
Ana Maria Aboitiz-Delgado		
Edwin R. Bautista		
Raphael P.M. Lotilla ( <i>Independent Director</i> )		
Jose C. Vitug, Ret. ( <i>Independent Director</i> )		
Manuel R. Salak III ( <i>Independent Director</i> )		
<b>TOTAL*</b>		

\* Total votes cast should not exceed the number of shares in your name multiplied by the number of board seats (9).

\_\_\_\_\_  
PRINTED NAME OF BROKER/PCD PARTICIPANT

\_\_\_\_\_  
NAME AND SIGNATURE OF AUTHORIZED  
SIGNATORY OF BROKER/PCD PARTICIPANT\*\*\*

\_\_\_\_\_  
DATE

No. of Shares Held	Tel. No./Mobile Phone No. of Stockholder
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\*\* Refer to the 2020 ASM Agenda with the Rationale for the specific details of the amendments to the Articles of Incorporation and By-Laws, sent together with the Information Statement and also available at <https://aboitiz.com/investor-relations/annual-stockholders-meeting>.

\*\*\* This proxy must be submitted together with a duly executed Secretary's Certificate showing the authority of the representative to sign on behalf of the PCD Participant/Broker, as well as the duly accomplished proxy or certificate of shareholdings issued by the PDTC. Enclosed is a sample Secretary's Certificate for your reference.

**This proxy must be received by the Office of the Corporate Secretary on or before 5:00 p.m., April 20, 2020 at the Company's office address stated above.**

This proxy, when properly executed, will be voted in the manner as directed herein by the stockholder(s). If no direction is made, this proxy will be voted for the election of all nominees and for the approval of the matters stated above and for such other matters as may properly come before the meeting in the manner described in the Information Statement and/or as recommended by management or the Board of Directors.

A stockholder giving a proxy has the power to revoke it at any time before the right granted is exercised. A proxy is also considered revoked if the stockholder attends the meeting in person and expressed his intention to vote in person.

Notarization of this proxy is not required.