

MONTHLY REALTY WATCH

Mumbai

January 2017



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KEY PERFORMANCE INDICATORS

▲ UP ▼ Down ▬ No change



Launches

M-o-M (% change)

38%



Y-o-Y (% change)

82%



Sales

M-o-M (% change)

8%



Y-o-Y (% change)

59%



Inventory

M-o-M (% change)

1%



Y-o-Y (% change)

2%



Prices

M-o-M (% change)

0%



Y-o-Y (% change)

2%



KEY TRENDS

◆ Residential launches declined by 38 per cent in Mumbai during December as compared with the previous month, lowest in the last six months. Sales increased by 8 per cent in December over the previous month but witnessed a decline of 48 per cent since October 2016

◆ Majority of the new launches and sales were witnessed in the prominent localities of Thane and Navi Mumbai

◆ Prices remained rangebound across the segments with marginal annual appreciation in the range of 1 per cent to 3 per cent



▼
77%



▲
3%



▼
1%



▲
1%*

Affordable



Mid End

▲
18%

▼
10%

▬
0%

▲
3%*



Luxury

▼
57%

▲
12%

▼
1%

▲
3%*

M-o-M (% change)

*Y-o-Y (% change)



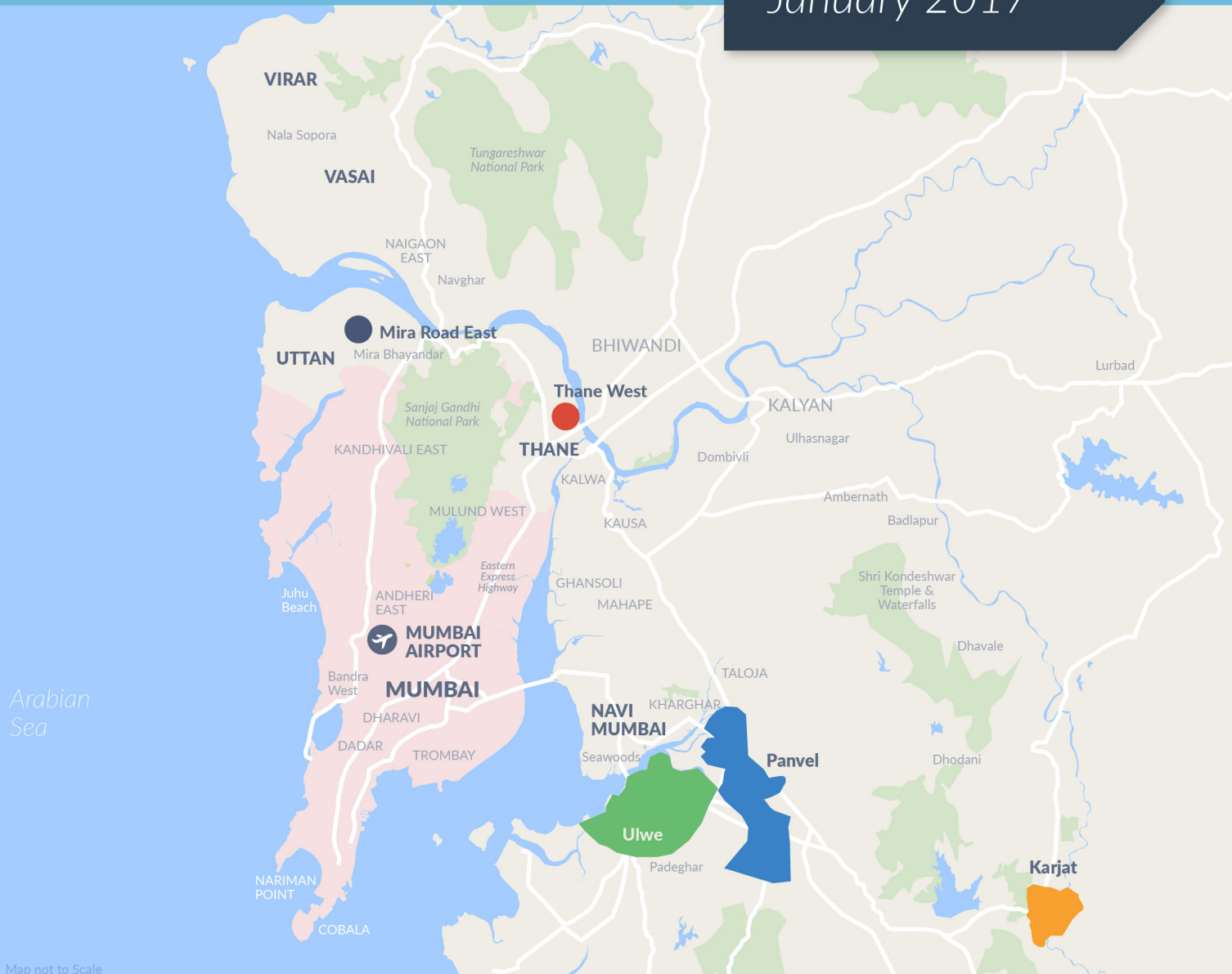
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MONTHLY REALTY WATCH

TOP PERFORMING LOCALITIES

Mumbai

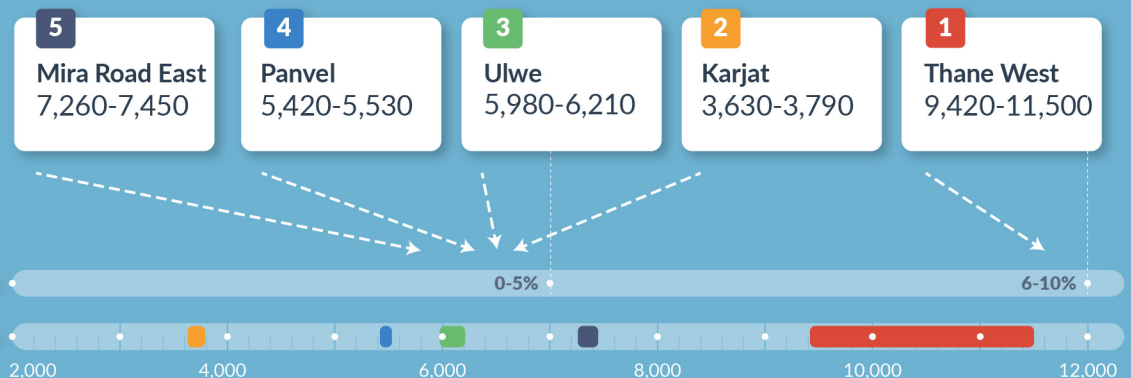
January 2017



TOP FIVE LOCALITIES

(% Contribution to
total sales in range
during Dec'16)

Price Range
(Rs. per sq. ft.)





NEWS & DEALS CORNER

The much-delayed Mumbai Trans Harbour Link, a 22-km road bridge connecting the Island City with Navi Mumbai, will finally take off with the Mumbai high court granting MMRDA permission to cut mangroves and construct on mangrove plots

K Raheja Corp and Singapore's sovereign wealth fund GIC entered into an agreement to jointly acquire three-acre land parcel in Mumbai's Worli locality for Rs. 610 Crore from Siemens



KEY NEW LAUNCHES

December 2016

| Project Name | Developer | Micro Market | Type | Launch Units | Quoted Price (in Rs per sq ft) |
|-----------------------|----------------|--------------|------|--------------|-----------------------------------|
| Espirana | Sheltrex | Karjat | A | 529 | 3,810 |
| Greens 3 | Bhagwati Group | Kharghar | A | 250 | 10,500 |
| Radha Krishna Complex | Gami | Ghansoli | A | 177 | 9,500 |
| Heart City | EV Homes | Panvel | A | 125 | 3,500 |
| Saheba | Today Global | Kamothe | A | 88 | 6,500 |

A Apartment P Plot V Villa

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ANURAG JHANWAR, MRICS
 Business Head - Consulting and Data Insights
anurag.jhanwar@proptiger.com
 +91 - 99678 49666

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