

# MONTHLY REALTY WATCH

## Gurgaon


January 2017

### KEY TRENDS

- ◆ Gurgaon made a strong comeback with launch of over 1,200 residential units during the month as compared to no new launches during the previous month, with maximum concentration from affordable segment
- ◆ Overall sales in December month increased by 20 per cent in comparison with the previous month. However, sales reduced by 45 per cent in December as compared to October sales numbers
- ◆ Prices remained range-bound across all the segments


### KEY PERFORMANCE INDICATORS

▲ UP   ▼ Down   ▬ No change

Icon	Launches	Sales	Inventory	Prices
				
	<b>Launches</b>	<b>Sales</b>	<b>Inventory</b>	<b>Prices</b>
	<i>M-o-M (% change)</i>			
	-	20%	1%	0%
		▲	▲	▬
	<i>Y-o-Y (% change)</i>			
	160%	81%	0%	1%
	▲	▼	▬	▼

### SECTORWISE

*M-o-M (% change)*

Icon	Affordable	Mid End	Luxury
			
	<b>Affordable</b>	<b>Mid End</b>	<b>Luxury</b>
	<i>M-o-M (% change)</i>		
	-	-	-
	▲	▲	▲
	24%	13%	19%
	▲	▼	▼
	3%	1%	1%
	▲	▼	▼
	2%*	4%*	2%*

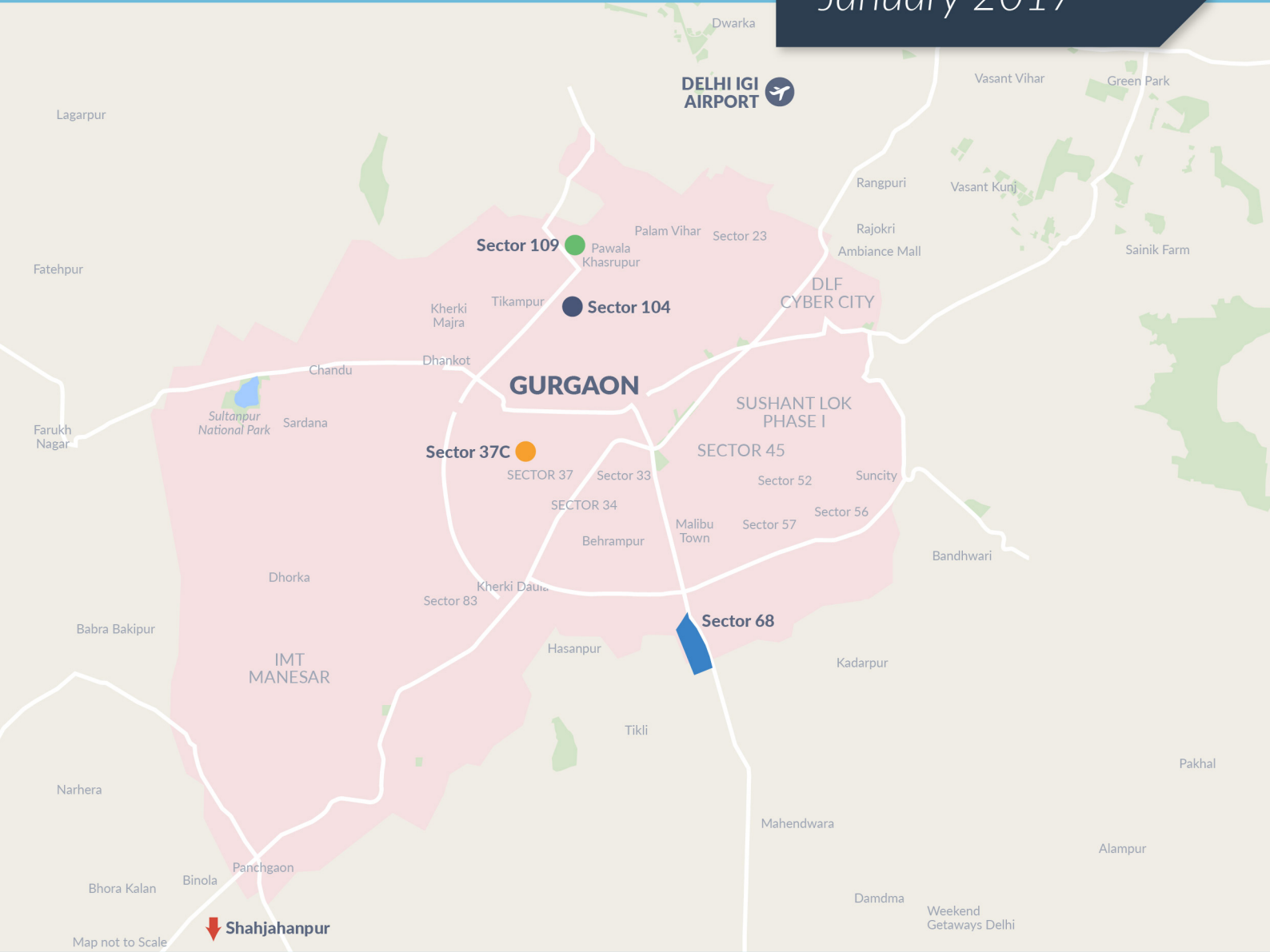
\*Y-o-Y (% change)



## TOP PERFORMING LOCALITIES

# Gurgaon

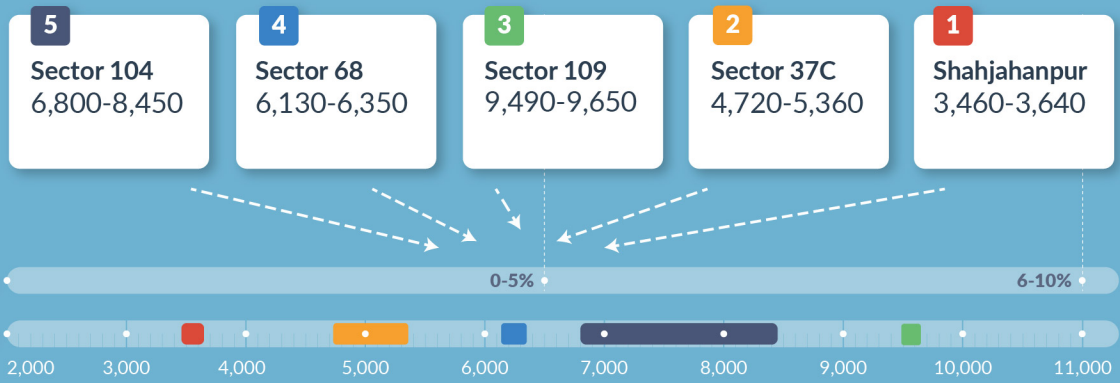
January 2017



### TOP FIVE LOCALITIES

(% Contribution to total sales in range during Dec'16)

Price Range (Rs. per sq. ft.)





## NEWS & DEALS CORNER

Piramal Fund Management invested Rs. 425 Crore in the form of construction finance for development of Vatika Group's commercial project 'One on One' in Gurgaon

Vatika Group raised Rs. 495 Crore from Axis Bank as term debt for supporting the growth plans of its hospitality arm, Vatika Hotels



## KEY NEW LAUNCHES

December 2016

Project Name	Developer	Micro Market	Type	Launch Units	Quoted Price (in Rs per sq ft)
ROF Ananda	Ramada	Sector 95	<b>A</b>	<b>728</b>	<b>2,857</b>
Aroma	Lotus Group Gurgaon	Karnki	<b>P</b>	<b>230</b>	<b>333</b>
Golden	Lotus Group Gurgaon	Karnki	<b>P</b>	<b>187</b>	<b>789</b>
Monarch	Lotus Group Gurgaon	Karnki	<b>P</b>	<b>132</b>	<b>333</b>

**A** Apartment **P** Plot **V** Villa

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